



Procter & Gamble Hygiene  
and Health Care Limited  
CIN: L24239MH1964PLC012971  
Registered Office:  
P&G Plaza  
Cardinal Gracias Road, Chakala  
Andheri (E), Mumbai 400 099  
Tel: (91-22) 2826 6000  
Fax: (91-22) 2826 7337  
Website: in.pg.com

May 4, 2021

To,  
The Corporate Relations Department  
The BSE Limited  
Department of Corporate Services  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400001  
**Ref:- Scrip Code:- 500459**

The Listing Department  
The National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra Kurla Complex, Bandra (East),  
Mumbai - 400051  
**Ref:- Scrip Code:- PGHH**

Dear Sir / Madam,

**Sub:- Outcome of Board meeting held on May 4, 2021**

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Unaudited Financial Results for the quarter ended March 31, 2021 were approved.

We are enclosing herewith the following:

- a. Unaudited Financial Results for the quarter ended March 31, 2021;
- b. Press Release; and
- c. Limited Review Report in respect of the Unaudited Financial Results for the quarter ended March 31, 2021 furnished by Statutory Auditors of the Company.

Further, we are pleased to inform you that the Board of Directors of the Company at its meeting held today, *inter alia*, have declared a Special Interim Dividend for the Financial Year 2020-21 of Rs. 150 per Equity Share (Face Value of Rs. 10/- each). As informed earlier in our letter dated April 26, 2021, record date for the purpose of eligibility for payment of said Interim Dividend shall be Wednesday, May 12, 2021. The said dividend shall be paid between May 25, 2021 to June 2, 2021.

Kindly take the same on record and oblige.

Thanking you.

Yours faithfully,  
**For Procter & Gamble Hygiene and Health Care Limited**

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PETER  
MACHADO  
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**Flavia Machado**  
**Company Secretary**



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**STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st MARCH 2021**

Particulars	(1)	(2)	(3)	(4)	(5)	(6)
	Three Months Ended 31st Mar 2021	Preceding Three Months Ended 31st Dec 2020	Corresponding Three Months Ended 31st Mar 2020	Nine Months Ended 31st Mar 2021	Corresponding Nine Months Ended 31st Mar 2020	Previous Year Ended 30th June 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>1 Revenue from operations</b>	75 966	1 01 844	65 605	2 78 755	2 36 746	3 00 199
<b>2 Other income</b>	1 475	935	1 452	3 366	3 456	4 411
<b>3 Total income (1+2)</b>	<b>77 441</b>	<b>1 02 779</b>	<b>67 057</b>	<b>2 82 121</b>	<b>2 40 202</b>	<b>3 04 610</b>
<b>4 Expenses</b>						
a) Cost of raw and packing materials consumed	24 945	29 705	21 073	87 546	82 830	1 06 217
b) Purchases of stock-in-trade (Traded goods)	1 167	804	2 447	2 771	4 652	5 240
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	( 929)	777	( 1 618)	470	( 360)	( 782)
d) Employee benefits expense	5 696	4 136	5 020	15 980	13 519	17 329
e) Finance costs	295	207	243	538	503	607
f) Depreciation expense	1 126	1 198	1 175	3 504	3 468	4 788
g) Impairment losses (Refer Note 2)	764	----	1 388	764	1 388	1 388
h) Advertising & sales promotion expenses	12 958	10 857	7 474	32 835	28 721	32 830
i) Other expenses	18 496	21 324	17 368	57 449	56 656	77 606
<b>Total expenses</b>	<b>64 518</b>	<b>69 008</b>	<b>54 570</b>	<b>2 01 857</b>	<b>1 91 377</b>	<b>2 45 223</b>
<b>5 Profit before tax (3-4)</b>	<b>12 923</b>	<b>33 771</b>	<b>12 487</b>	<b>80 264</b>	<b>48 825</b>	<b>59 387</b>
<b>6 Tax expense</b>						
a) Current tax	3 384	8 893	3 648	21 087	12 841	15 670
b) Deferred tax	( 132)	( 413)	( 271)	( 799)	( 37)	775
c) Prior year tax adjustments	( 162)	229	----	( 305)	( 366)	( 366)
<b>7 Profit for the period (5-6)</b>	<b>3 090</b>	<b>8 709</b>	<b>3 377</b>	<b>19 983</b>	<b>12 438</b>	<b>16 079</b>
<b>8 Other comprehensive income</b>	<b>9 833</b>	<b>25 062</b>	<b>9 110</b>	<b>60 281</b>	<b>36 387</b>	<b>43 308</b>
Items that will not be reclassified to profit or loss:						
Re- measurement of the defined benefit plans	861	( 243)	93	561	7	( 226)
Income tax effect on above	( 217)	62	( 24)	( 141)	( 2)	57
<b>Total other comprehensive income for the period</b>	<b>644</b>	<b>( 181)</b>	<b>69</b>	<b>420</b>	<b>5</b>	<b>( 169)</b>
<b>9 Total comprehensive income for the period (7+8)</b>	<b>10 477</b>	<b>24 881</b>	<b>9 179</b>	<b>60 701</b>	<b>36 392</b>	<b>43 139</b>
<b>10 Paid-up equity share capital (Face Value ₹ 10 per equity share)</b>	3 246	3 246	3 246	3 246	3 246	3 246
<b>11 Other Equity</b>						1 12 540
<b>12 Earnings per Share (Face value of ₹ 10 per equity share) (not annualised) :</b>						
a) Basic	30.29	77.21	28.07	185.71	112.10	133.42
b) Diluted	30.29	77.21	28.07	185.71	112.10	133.42

See accompanying notes to the financial results

**Notes:**

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 4th May, 2021 and have been subjected to a limited review by the Statutory Auditors of the Company.
- During the quarter ended March 31, 2021, Non-Current Assets Held for Sale have been fully impaired, since the Company has been unable to dispose off the said assets. Consequently, an impairment loss amounting to Rs. 764 lakh has been recognized in the Statement of Profit and Loss.
- The Company has identified Health and Hygiene Products as its single primary reportable segment in accordance with the requirements of Ind AS 108 - Operating Segments. Accordingly, no separate segment information has been provided.
- The Board of Directors at its meeting held on 4th May, 2021 has declared for the current year an special interim dividend of ₹ 150 per equity share of face value ₹ 10 each aggregating to ₹ 48 691 lakhs.
- Previous period figures have been regrouped / reclassified wherever necessary.

For and on behalf of the Board of Directors of  
 Procter & Gamble Hygiene and Health Care Limited

MADHUSUDAN  
 AN  
 GOPALAN  
 Madhusudan Gopalan  
 Managing Director

Digitally signed by  
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Place : Mumbai  
 Date : 4th May, 2021

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**Procter & Gamble Hygiene and Health Care Ltd. announces third quarter results**

*Sales up 16% and PAT up 8% for the quarter ended March 31, 2021*

**Mumbai, May 4, 2021:** Procter & Gamble Hygiene and Health Care Ltd. announced today its financial results for the quarter ended March 31, 2021. The company delivered sales of ₹760 crores, up 16% vs year ago behind the strength of our trusted product portfolio and strong retail execution. Profit After Tax (PAT) for the quarter was ₹98 crores, up 8% vs year ago. Both the feminine care and health care business delivered strong double-digit sales growth in the quarter.

**Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said,** *“As the country faces the second wave of the pandemic, we continue to focus on protecting the health and safety of our people, serving the Indian consumers with our health and hygiene products, and supporting communities in need through our relief efforts. In a challenging environment, we delivered double-digit profitable growth for the third consecutive quarter this year. Our strategy of driving superiority, improving productivity, leading constructive disruption, and strengthening our organization and culture has enabled us to consistently deliver results and continue to be the right strategies to deliver balanced growth in the long-term.” He further added,* *“Since the outbreak of the pandemic, we have implemented robust health and hygiene standards across our sites and our qualified team of medical experts are working round the clock to support our people and their families on health-related queries. We are continuing to extend our support to the communities under our #PGSurakshaIndia program. As P&G group, we recently announced our pledge to donate INR 50 Cr towards 10 lakh vaccine doses for 5 lakh citizens in partnership with state governments and local authorities.”*

Since the outbreak of the pandemic, P&G launched the #PGSurakshaIndia program and has been partnering with the government and relief organizations to serve frontline workers and the communities. The company will continue to extend its support to the broader community through donation of in-house manufactured masks and sanitizers specially to aid frontline and essential workers who are tirelessly working to combat the spread of COVID-19. The company will also continue to leverage its advertising and brand voice responsibly to increase awareness on health, safety and hygiene measures among consumers and the community.

The Board of Directors declared a special interim dividend of ₹150 on every equity share of ₹10. The record date for the dividend will be May 12, 2021. The company has delivered balanced growth in recent years behind its focus on driving superiority, improving productivity, and strengthening the organization culture. This year also marks two decades of Whisper Ultra’s launch in India. The dividend demonstrates the company’s intent to reward shareholders for strong results in a challenging market environment.

**About Procter & Gamble Hygiene and Health Care Ltd.**

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India’s fastest growing FMCG companies that has in its portfolio WHISPER – India’s leading Feminine Hygiene brand, and VICKS – India’s No. 1 Health Care brand and Old Spice. The company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit [in.pg.com](http://in.pg.com) for the latest news.

**For details contact: Madison Public Relations: Malika Bhavnani +91 9820496099; [malika.bhavnani@madisonpr.in](mailto:malika.bhavnani@madisonpr.in)**

# KALYANIWALLA & MISTRY LLP

CHARTERED ACCOUNTANTS

## **REVIEW REPORT TO THE BOARD OF DIRECTORS PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED**

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED** (“the Company”) for the quarter and nine months ended March 31, 2021, together with the notes thereon, (“the Statement”) attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, (initialled by us for identification). This Statement, which is the responsibility of the Company’s Management, has been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 4, 2021, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 ‘Interim Financial Reporting’ (‘Ind AS 34’), prescribed under section 133 of the Companies Act, 2013 (“the Act”) read with relevant Rules issued thereunder, as applicable and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

### **For KALYANIWALLA & MISTRY LLP CHARTERED ACCOUNTANTS**

Firm Reg. No.: 104607W / W100166

**Roshni Rayomand  
Marfatia**

*Roshni R. Marfatia*

**PARTNER**

M. No.: 106548

UDIN: 21106548AAAABN7343

Mumbai, May 4, 2021.

Digitally signed by Roshni Rayomand Marfatia  
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