



Procter & Gamble Hygiene
and Health Care Limited
CIN: L24239MH1964PLC012971
Registered Office:
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
Tel: (91-22) 2826 6000
Fax: (91-22) 2826 7303
www.pg.com/en_IN

Fax Nos:- 22723121/2037/2041/2061

To,
The Corporate Relations Department
The BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001

November 4, 2015

Ref:- Scrip Code:- 500459

Dear Sir / Madam,

Sub: Unaudited Financial Results for the Quarter ended September 30, 2015

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Unaudited Financial Results for the Quarter ended September 30, 2015 were approved.

We are enclosing herewith the following:

- a. Unaudited Financial Results for the Quarter ended September 30, 2015, under Clause 41 of the Listing Agreement.
- b. Press Release
- c. Limited Review Report in respect of the Unaudited Financial Results for the Quarter ended September 30, 2015 furnished by Statutory Auditors of the Company.

Kindly take the same on record and oblige.

Thanking you,

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited

Preeti Bishnoi
Company Secretary



Encl: As Above



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Part I

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th SEPTEMBER 2015

₹ in Lakhs

Particulars	(1)	(2)	(3)	(4)
	Three Months Ended 30 th September 2015 (Unaudited)	Preceding Three Months Ended 30 th June 2015 (Audited) Refer Note 2	Corresponding Three Months Ended 30 th September 2014 (Unaudited)	Previous Year Ended 30 th June 2015 (Audited)
1 Income from Operations				
(a) Net Sales / Income from Operations (Net of excise duty)	59813	55709	57631	233227
(b) Other operating income	43	47	18	152
Total income from operations (net)	59856	55756	57649	233379
2 Expenses				
a) Cost of raw and packing materials consumed	15385	12456	17173	57886
b) Purchase of stock-in-trade	9608	8701	8816	34330
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2085)	(1340)	(1946)	(124)
d) Employee benefits expense	3362	1989	3315	11329
e) Depreciation and amortisation expense	1271	1334	1115	5253
f) Advertising & sales promotion expenses	8769	7350	10488	33273
g) Royalty expenses	2970	2628	2751	11144
h) Other expenses	12168	8536	9153	37099
Total expenses	51448	41654	50865	190190
3 Profit from operations before other income and finance costs (1-2)	8408	14102	6784	43189
4 Other income	2121	1881	2104	7464
5 Profit from ordinary activities before finance costs (3+4)	10529	15983	8888	50653
6 Finance costs	115	30	116	572
7 Profit from ordinary activities before tax (5-6)	10414	15953	8772	50081
8 Tax expense	3436	5244	2622	15467
9 Net profit for the period (7-8)	6978	10709	6150	34614
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				119622
12 Earnings per Share (Face value of ₹ 10 per equity share) (not annualised):				
a) Basic	21.50	32.99	18.95	106.63
b) Diluted	21.50	32.99	18.95	106.63
See accompanying notes to the financial results				

Part II

SELECT INFORMATION FOR THE QUARTER ENDED 30th SEPT 2015

Particulars	(1)	(2)	(3)	(4)
	Three Months Ended 30 th September 2015 (Unaudited)	Preceding Three Months Ended 30 th June 2015 (Audited)	Corresponding Three Months Ended 30 th September 2014 (Unaudited)	Previous Year Ended 30 th June 2015 (Audited)
A PARTICULARS OF SHAREHOLDING				
1 Public shareholding				
- Number of shares	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding				
a) Pledged / Encumbered				
- Number of shares	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
b) Non-encumbered				
- Number of shares	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64

B INVESTOR COMPLAINTS	THREE MONTHS ENDED 30 th September 2015 (Numbers)
Pending at the beginning of the quarter	-
Received during the quarter	26
Disposed off during the quarter	26
Remaining unresolved at the end of the quarter	-





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Notes :

- 1 The above unaudited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 4th November 2015. The Statutory Auditors of the Company have carried out Limited Review of the above unaudited results pursuant to Clause 41 of the Listing Agreement.
- 2 The figures for preceding three months ended 30th June 2015 are the balancing figures between audited figures in respect of full financial year ended 30th June 2015 and the year to date figures upto the third quarter of that financial year.
- 3 The Company operates in a single segment i.e. Manufacturing, Trading and Marketing of Health and Hygiene Products.
- 4 Previous period's / year's figures have been regrouped / rearranged wherever necessary in order to make them comparable.

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Place : Mumbai
Date : 4th November, 2015

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited



Al Rajwani
Managing Director





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Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth

Net Sales up 4%; PAT up 16% for quarter ended September 30, 2015

Mumbai, November 4, 2015 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended September 30, 2015. The Company delivered total net sales of Rs. 598 crores, up 4% versus year ago. Profit After Tax (PAT) was at Rs. 71 crores, up 16% versus year ago behind continued focus on productivity and cost efficiency.

The Feminine Care business continued to deliver double digit sales growth behind superior value propositions and strength of product portfolio. Growth in Health Care business was impacted by the weak monsoon period.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact:

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Deloitte Haskins & Sells LLP

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INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **Procter & Gamble Hygiene and Health Care Limited** ("the Company") for the Quarter ended 30th September, 2015 ("the Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Part II - Select Information for the Quarter ended 30th September, 2015 of the Statement, from the details furnished by the Registrars.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Shyamak R Tata
Partner
(Membership No. 038320)

Mumbai, 4th November, 2015