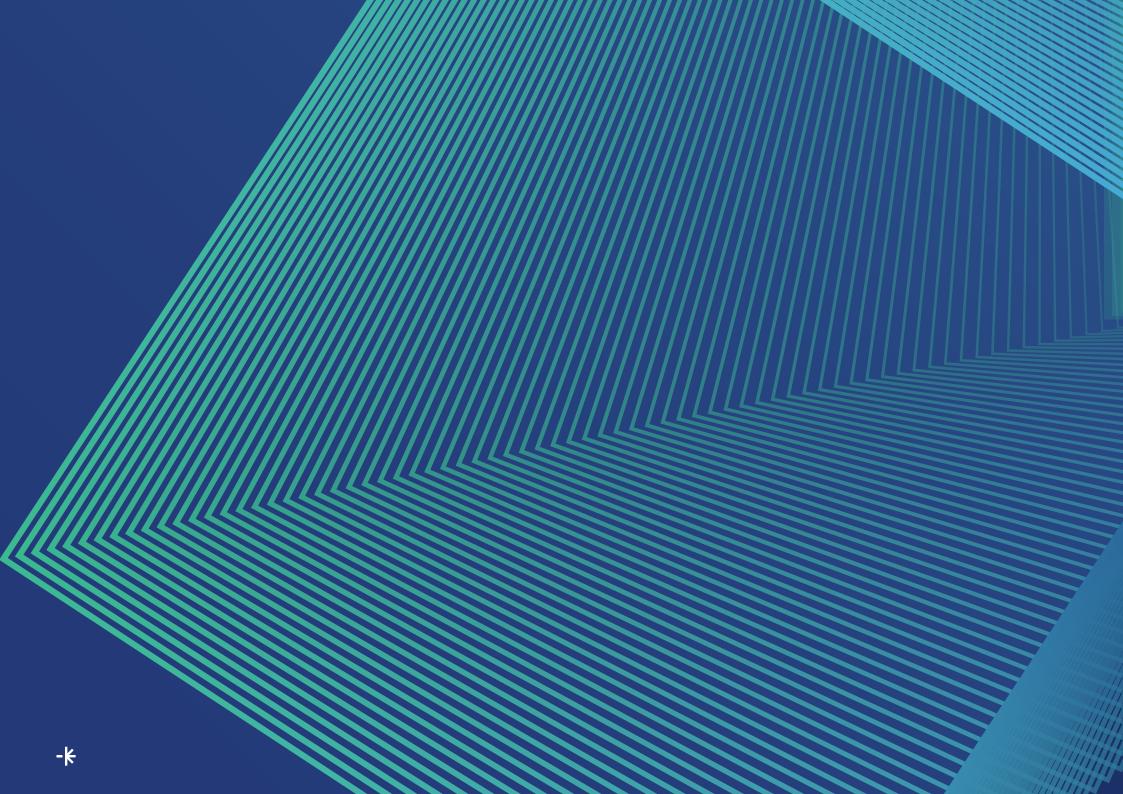


### - K LUMIFY

#### Smarter, better, further, brighter



### A world of perpetual motion.

### The world of technology is constantly evolving.

For businesses and individuals, keeping up with the rate of change is a never-ending and challenging task. We're here to help you meet that challenge head on.

From first-time students to career-changers, upskillers to promotion-seekers, support techs to CTOs, we equip you with the knowledge and skills you need to flourish in a future where technology rules.

We use our decades of training expertise, deep industry knowledge and unrivalled connections to propel you and your business forward. To go further, faster. **To accelerate change.** 

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#### For more than three decades, we've been helping people master technological change.

As DDLS, we've upskilled thousands of teams and businesses, partnering with the world's top tech vendors to become Australasia's undisputed leaders in IT training.

Today, as Lumify Group, we carry forward this legacy with a commitment to innovation and excellence. Through our six core brands – Lumify Learn, Lumify Work, Lumify People, Nexacu, Plain English Foundation, and ENS – we deliver the full spectrum of training solutions. No matter your skillset, location, or learning preference, we make it possible to thrive in a rapidly evolving digital world.

#### - K LUMIFY learn

Hyper-relevant, accredited IT qualifications, globally-recognised certifications and vendor-certified bootcamps for individuals, delivered 100% online.

### 

Best-in-class, vendor-certified, IT training for business and enterprise customers, delivered in classroom and online by industry accredited trainers.



Tailored IT learning solutions, technical advice and strategic consulting to upskill workforces and transform organisations from the inside out.



Nexacu delivers practical, instructor-led training for Microsoft applications and productivity tools. From Adobe to Canva , Excel and Power Bl, our courses are designed to upskill individuals and teams, improving workplace efficiency and performance.

### EUZ

With over 40 years of experience, ENS specialises in negotiation and influencing upskilling. Our consulting programs and proven frameworks, developed through insights from corporate psychology, equip professionals with the skills to excel in complex negotiations, resolve conflicts, and achieve measurable, long-term outcomes. Plain English Foundation®

Plain English Foundationtransforms workplace writing with clear, concise, and effective communication strategies. Through training, editing, and expert advice, we help organisations reduce complexity, improve decision-making, and drive productivity.

### **87%** of clients in ASX, NZX and PSE

**32k** students trained per year

**780+** courses

5.5k+ scheduled classes per year

**170+** expert trainers

**30+** years of IT innovation



### Vendor-endorsed courses, world leading content

We're the best IT training provider in Australasia – and as part of our broader ICT offering, we've got the vendor relationships to prove it.

As the preferred training partner of the world's leading technology vendors, we're able to create best-in-class, vendor-authorised learning experiences for our students and customers across a vast and ever-growing range of topics and courses.

#### **Connected expertise**

Our vendor connections are built on trust, years of partnership and an industry-wide reputation for being the best at what we do. It's how we've come to represent the most comprehensive range of vendors in Australasia. And it's why we've been awarded partner of the year status time and again by the likes of Microsoft, VMware and Cisco.





# Partnered with the world's leading vendors









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#### Some resist change. Others accept it as the price of progress. Us? We embrace it.

Helping your business turn change into opportunity is what we're all about. That's why we design courses that are pragmatic and real-world ready, equipping workforces with the mission-critical tech skills to transform teams, supercharge careers and future-proof businesses.

From cyber security to cloud computing, Al to agile, our industry-accredited trainers deliver cutting-edge, vendor-certified content to over 20,000 students online, in classrooms and in workplaces, every year.

#### **12** categories

#### **30+** vendors

#### Accredited, award-winning trainers

#### **State-of-the-art learning facilities**

#### End-to-end, custom learning solutions

### Learn with the experts

### To be the best, you need to train with the best.

That's why all of our courses are delivered by award-winning, industry-accredited instructors with extensive product knowledge and real-world experience.

Leaders in their respective fields and with an average student rating of 4.8/5, our trainers will inspire your team to learn, thrive, and grow. But don't just take our word for it. Here's what some of our students have to say.

"The instructor was brilliant, bringing a dry subject to life, providing plenty of practical, real-world context to obscure topics and throwing some entertainment in for good measure."

Charlene Winfred Enterprise Office Solutions | **Bankwest** 

 $\star \star \star \star \star$ 

"I would definitely recommend Lumify because they offer good courses. The training facility is conducive to training, and the instructors have in-depth knowledge of the topic."

Carmela M. Abiad Commission on Elections (COMELEC)

 $\star \star \star \star \star$ 

### Training solutions designed by us, adapted by you

### Lumify Anywhere

#### Flexible delivery modalities to suit your every need.

Our goal is to make it easy for you and your teams to get access to the best learning solutions. Wherever you are, Lumify Work is local to you.

We have ten fully equipped training campuses (with 60 classrooms) located in key business centres around Australia, New Zealand and the Philippines. If time or distance prevents you from coming to us, we can train your team on your premises or deliver state-of-the-art remote instructor-led training. Full HD video and audio creates a virtual classroom experience and access to our expert instructors.

Wherever you do business in the Philippines and the broader Asia Pacific region, Lumify Work is getting more local to you every day.



#### In-person

Attend our award winning training, in-person at one of our 90 fully equipped classrooms across our 10 campuses in Australia, New Zealand, and the Philippines. Attend courses with a face-to-face instructor- complete with tea, coffee, food vouchers, and on-site tech support. Attend our extensive public schedule, or private courses are also available for a more tailored experience.

#### Remote

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Mobile distance education at its best to cater to students working from home, in remote locations or with time constraints. Connect from anywhere, on any device to join a host classroom or a 100% remotely delivered course. Connect by using your own computer, webcam, and headset.



#### Campus Access, Remote Trainer

Picture this: You're at one of our campuses, meeting other students, learning from a trainer in another state or country. Get the Lumify Work on-campus experience and attend at one of our 10 campuses across Australia, New Zealand, and the Philippines, gaining access to our full suite of experienced trainers who will deliver using our market-leading telepresence technology from one of our campus locations, or even globally.



#### **Partner Venue**

Course dates listed as 'Partner Venue' indicate in-person training but not at a Lumify campus. This can be at a venue provider by the vendor partner. For example, AWS Training can be held at the AWS Office in your city.

### Complex requirements need custom solutions

#### We get that learning isn't one-size-fits-all.

That's why, in addition to our 700+ instructor-led courses, we provide custom-designed, end-to-end learning services and solutions.

From helping you identify your unique learning and development needs to designing and implementing a solution, we can help you meet specific learning outcomes, instil a culture of continuous improvement, and measure your return on investment.

Choose training to be delivered in your workplace, online, at a Lumify campus - or a mix of all three.

#### **Express Learning**

Reduce training time by providing just the specific knowledge your team needs.

#### **Bespoke Technology**

Custom training modules, documentation, and training delivery, designed specifically for your organisation.

#### **Digital Academy**

Customised training delivered within your own online learning portal, with skills pathways developed in partnership with your business.

### More courses, more often. Guaranteed.

With 700+ courses across 12 categories, our public IT training schedule is the largest in Australasia.

With an emphasis on in-demand training areas and cutting-edge, vendor-certified content, we guarantee our courses will always run as scheduled.



IT Service Management & DevOps



Cloud Computing & Virtualisation



Data Analytics & Al



Professional Development



Cyber Security



Project & Programme Management



Business Analysis & Architecture



Business Applications



Agile & Scrum



End User Applications



Application & Web Development



IT infrastructure & Networks







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In a world where IT skills are in high demand but short supply, we make it possible for anyone, anywhere, to unlock their potential and pursue a career in IT.

Delivered 100% online by real-world experts, our range of globally recognised, vendor-certified bootcamps and accredited qualifications is aimed at individuals who want to shape their own learning journeys – and get supported throughout the process.

#### **Accredited courses**

Designed to create job-ready candidates with nationally recognised qualifications, practical experience and technical skills. Courses vary from 12 to 18 months and cover a range of diplomas and certificates in:

- » Information Technology
- » Web Development

» Cyber Security

» Back-End Web Development

- » IT Networking
- » Front-End Web Design
- Systems Administration
  Support
- » Advanced IT Networking



#### Mentorship and career coaching

Lumify Edge is our dedicated student support program, designed to give industry newcomers a head start by connecting them with mentors, career advice, and prospective employers.

#### **Vendor-certified bootcamps**

Designed to help students earn internationally recognised vendor certifications and in-demand skills. Courses range from 5 weeks to 6 months.

- » Certified Data Analytics Professional
- » Microsoft Azure Data Fundamentals
- » Cloud Computing Certified Professional
- » Certified Full Stack Developer
- » Certified Cyber Security Professional
- » Certified Data Science Professional
- » Growth Marketing Professional
- » Certified Artificial Intelligence Professional
- » Certified Project Management Professional
- » Business Analytics Certified Professional

### We help students kickstart their careers and boost their earning power.

"A day after I enquired about the course I had John call me immediately the next day. He was readily available to talk about any questions I had about the course and never failed to give me the information I needed. He was more than helpful and every conversation was positive and delightful. If anyone was to be interested in computer work I would highly recommend using this company."

Georgina Whitely Student at Lumify Learn  $\star \star \star \star \star \star$ 



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We help organisations keep pace with the rate of change by providing specialist advice, training, and support from the ground up.

Experienced in delivering multi-year, multimillion-dollar tech initiatives, our strategic advisory team works with you to understand your business' unique challenges and build organisational capacity - whether that's by providing people on the ground, delivering tailored learning solutions, or embedding specialists within your teams.

Lumify People is built on the foundations of a 20-year partnership with the Australian Department of Defence. Since 2005, we've been delivering logistics systems training and learning services to Navy, Army, RAAF, APS and contractor staff Australia-wide. Through our appointment to the Defence Support Services Panel, we provide a range of services that span logistics, program and project management, strategic management consultancy, and learning and development skill sets.

"I just wanted to pass on my praise for the level of instruction facilitated by both Gabby and Tash on the recent MILIS SPO inventory controller course.

In particular, Gabby with her ability to highlight an issue, address it at the lowest level and then identify ways to combat the issue was impressive and should be commended. May I add all of which was achieved whilst maintaining a professional demeanour and ensuring it did not detract from the delivery of the remaining lessons."

Acting National Fleet Manager – CBRNE Soldier Modernisation Systems Program Office  $\star \star \star \star \star$ 



#### Learning & development

Fully customised, end-to-end learning and development solutions to upskill workforces and plug critical skills gaps. Delivered in workplaces, classrooms, online, or a mix of all three.



#### Portfolio & project management

Support, guidance, and advisory services to provide the experience, advice, and tools to deliver business outcomes. Embed members of our team into your business to coach and upskill your teams or bridge short-term resource gaps.



#### Strategic & management consulting

Expert business analysis and strategic business advice to help you deliver better business outcomes and top-level organisational support to help you overcome challenges.

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#### Logistics & supply chain

Advisory services across the full suite of supply chain strategy, management, planning, analysis, performance, optimisation, assurance, and reporting.



### Lumify Digital Solutions

Flexible, scalable, and tailored training solutions for today's digital workforce

Lumify Digital Solutions empowers organisations to embrace digital transformation with customised learning experiences that deliver measurable outcomes.

#### Custom eLearning Development:

Bespoke, self-paced modules featuring microlearning, videos, and interactive tools aligned to your organisation's goals and branding.

#### Learning Management Systems (LMS):

Scalable, white-label platforms that integrate seamlessly, providing reliable progress tracking, reporting, and a branded digital environment.

#### **Blended Programs:**

A powerful mix of instructorled training and online modules designed to address skill gaps and deliver practical results.

#### **Online Learning Subscriptions:**

Access over 50,000 resources, including courses to prepare for certifications, AI simulators, and sandbox environments, to foster continuous learning and workforce upskilling.

With flexible, scalable, and affordable solutions, we ensure your workforce thrives in today's fast-paced digital landscape.



### Experts in Microsoft

Through Nexacu, we deliver quality, instructor-led Microsoft app training for end users across APAC. Our dedicated researchers and in-house course writers continually develop new skills-based training content to give your team a productivity advantage.

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"The Power BI beginner course was very helpful in building my foundational knowledge. The training was well-structured and easy to follow, making it a great introduction to the tool. I now feel more confident in using Power BI and look forward to applying what I've learned."

 $\star$   $\star$   $\star$   $\star$   $\star$ 

Shehan Power BI Beginner, Melbourne

#### **Public courses**

One-day Microsoft training courses, delivered live online across South East Asia.

#### **Corporate training**

Customised content and training to meet your unique requirements.

#### **Micro-credentials**

Instructor-led courses, support, practice tests, capstone projects, and official exams that provide a pathway to certification.





### Leaders in clear communication

Plain English Foundation helps organisations to communicate with clarity, precision, and impact. Through a combination of training, editing services and strategic advice, we simplify complex information to drive better decision-making, improve productivity and enhance audience engagement.

With over 2 decades of experience, we have:

- trained 40,000+ professionals
- edited over 5 million words
- helped organisations of all sizes transform their communication practices.

**ISO-aligned writing tools** that set professional standards

**Practical workshops** to boost workplace productivity and clarity

**Custom content solutions** to simplify and enhance complex documents

> "The best training I've done in years, full of lightbulb moments."

### ЕПБ

### World-Class Negotiation and Influencing Strategists

ENS is a global leader in negotiation and influencing upskilling, delivering transformative strategies and consulting programs for over 40 years. Our sophisticated frameworks integrate corporate psychology with practical skills to help individuals and teams achieve measurable, long-term success.

Trusted by organisations worldwide, ENS delivers quantifiable results:

- 94% participant satisfaction across our negotiation programs.
- 88% recommendation rate from participants.
- Frameworks that can be applied immediately to achieve real-world outcomes.

**Tailored programs** to unlock negotiation and influencing potential.

Process frameworks for senior leaders that drive behavioural and cultural change.

Measurable ROI with strategies designed for immediate impact and value. "I learned so much during this program. I have more than 15 years of fairly continuous experience with negotiations but climbing into the process helicopter and taking a clear look at the overall plan made it very clear that my focus was clouded. Although the process view was much appreciated, I think that being reminded of the humanity in negotiation was perhaps the most precious gift that I received from this training."

#### Melissa Larsen, Rio Tinto

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# A track record in business formation

From ASX-listed companies federal departments and government enterprises, we're the learning solutions partner of choice for business transformation.

With a portfolio that spans government, healthcare, finance, banking, telecommunications and insurance, we're able to implement large-scale learning solutions across thousands of seats in multiple locations.

2000+ clients serviced annually

#### Preferred

digital trainer for the Australian Government

**95%** of ASX100 companies serviced





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