

Technology is *Not* the **ONLY** Solution:

*Bust the Myths about Workforce Technology
that Keep HR
Transactional, Disempowered,
and Longing for Radical Transformation*

**Tina Robinson
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November 8, 2018**



Our Time Today



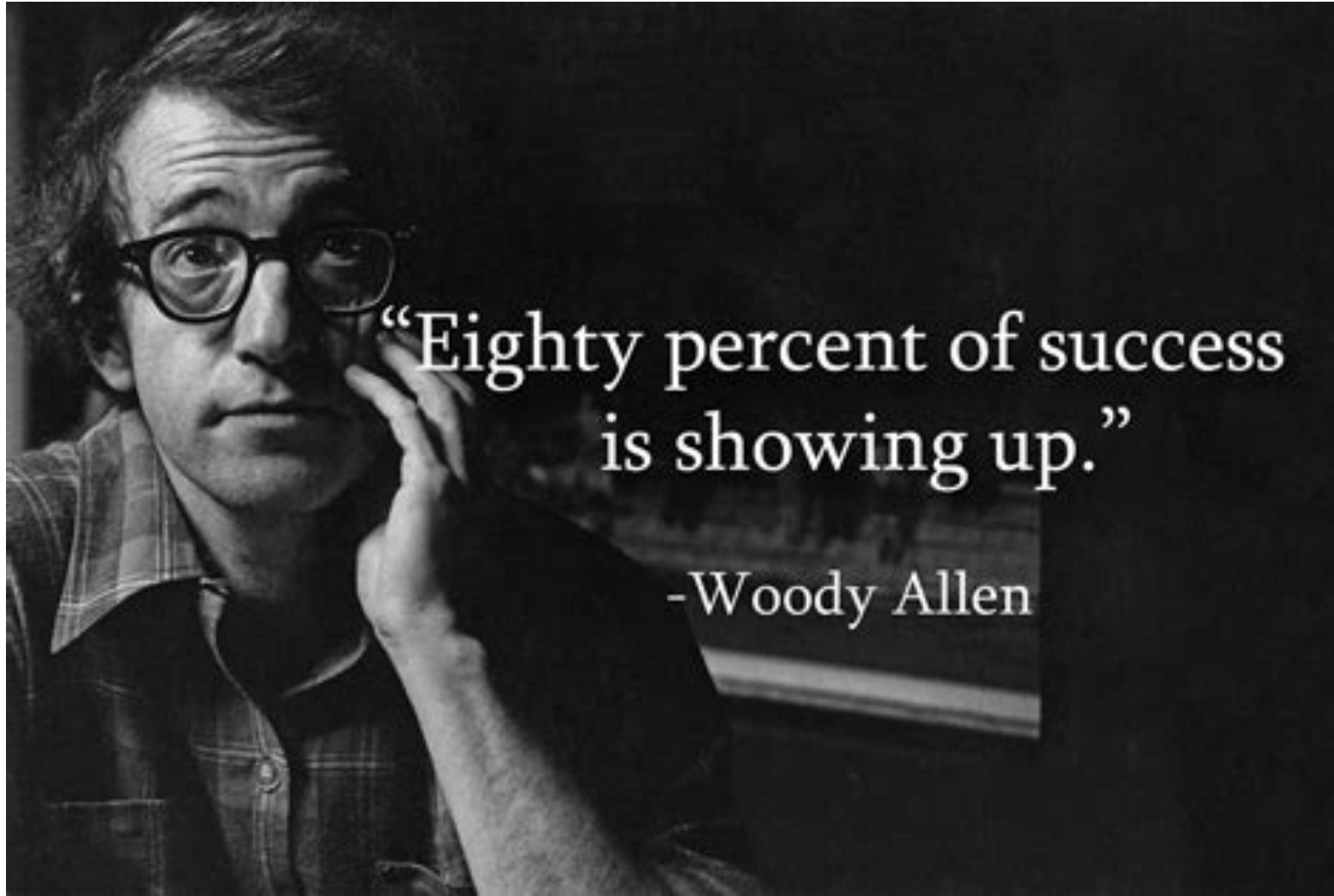
Why are You Here?

- Do you want more investment and support for your HR technology initiatives?
- Do you want to get out of the HR weeds and help drive business strategy?
- Do you want both?



You're in the right place!

Thank You!



A Bit about Me



- ✓ Humans-at-work career focus
- ✓ MBA from University of Michigan
- ✓ Early career in management consulting, then HR and OD leadership
- ✓ Implemented the acronyms (ATS, LMS)
- ✓ Led global value consulting operations for SAP SuccessFactors
- ✓ CEO of WorkJoy, consulting, coaching, and HR advisory practice – focused on unleashing radical engagement
- ✓ HR = champions of “human relevance”



Are You Ready?



CEOs Continue to Worry about Talent...

Fighting for talent.



77% of CEOs
see the availability of
key skills as the biggest
threat to their business.

PwC 2017 – 20th CEO Survey

...and Wonder if HR is Up to the Task...



PwC 2017 – 20th CEO Survey

...as HR Technology has Become the Norm

40% ↑

Of surveyed companies have core HR applications in the cloud

73% ↑

Of surveyed companies have at least one HR process in the cloud

PwC's Human Resources Technology Survey - 2017 (307 organizations from 30+ industries headquartered across 40 countries)



And...HR Strives to be Strategic...

85% vs. 46%

*Of surveyed HR leaders believe
strategic HR is important*

*Of surveyed non-HR leaders say HR
is involved in strategic business
planning*

BambrooHR survey of 1,000+ US-based business leaders across functions



...and Proactive

72%

Of surveyed HR leaders report revising and adapting HR strategy reactively vs. proactively

BambrooHR survey of 1,000+ US-based business leaders across functions



HR's Time is NOW



“Falling in love
with the *problem* rather
than the *solution*
makes it possible to avoid
shiny-object syndrome,
unconnected programs,
and random HR
innovation.”



Love the Problem: Bust the Myths



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Myth #3: Technology = No Touch



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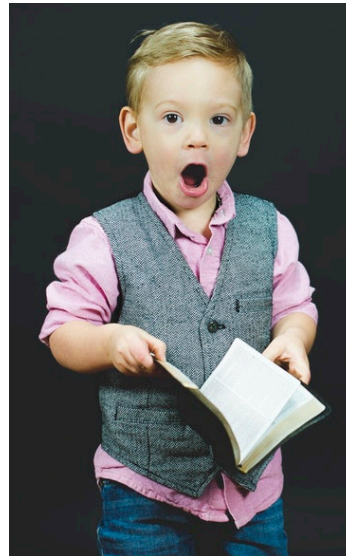
Truth: Technology = Enabler of Strategic Touch



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The Touch Behind Your Processes

**SPECIAL
DEAL**
Limited time offer!



Actions: Enable Strategic Touch (Right Time, Place, People) through Technology

- Map your employee lifecycle processes
- Identify the current and desired human touch points
- Ask your leaders, ask your employees
 - What's working, what's not, what would they like to see
 - Balance with HR best practices
- Use technology to automate the no-touch processes and streamline the low-touch
- Measure results – satisfaction, efficiency, shifts in HR time
- Remember – you can't touch every process, so where can you get ***strategic bang for the touch?***



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Myth #2: Technology = End Unto Itself



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Truth: Technology = Strategic BUSINESS Initiative



Photo by [Felix Mittermeier](#) on [Unsplash](#)

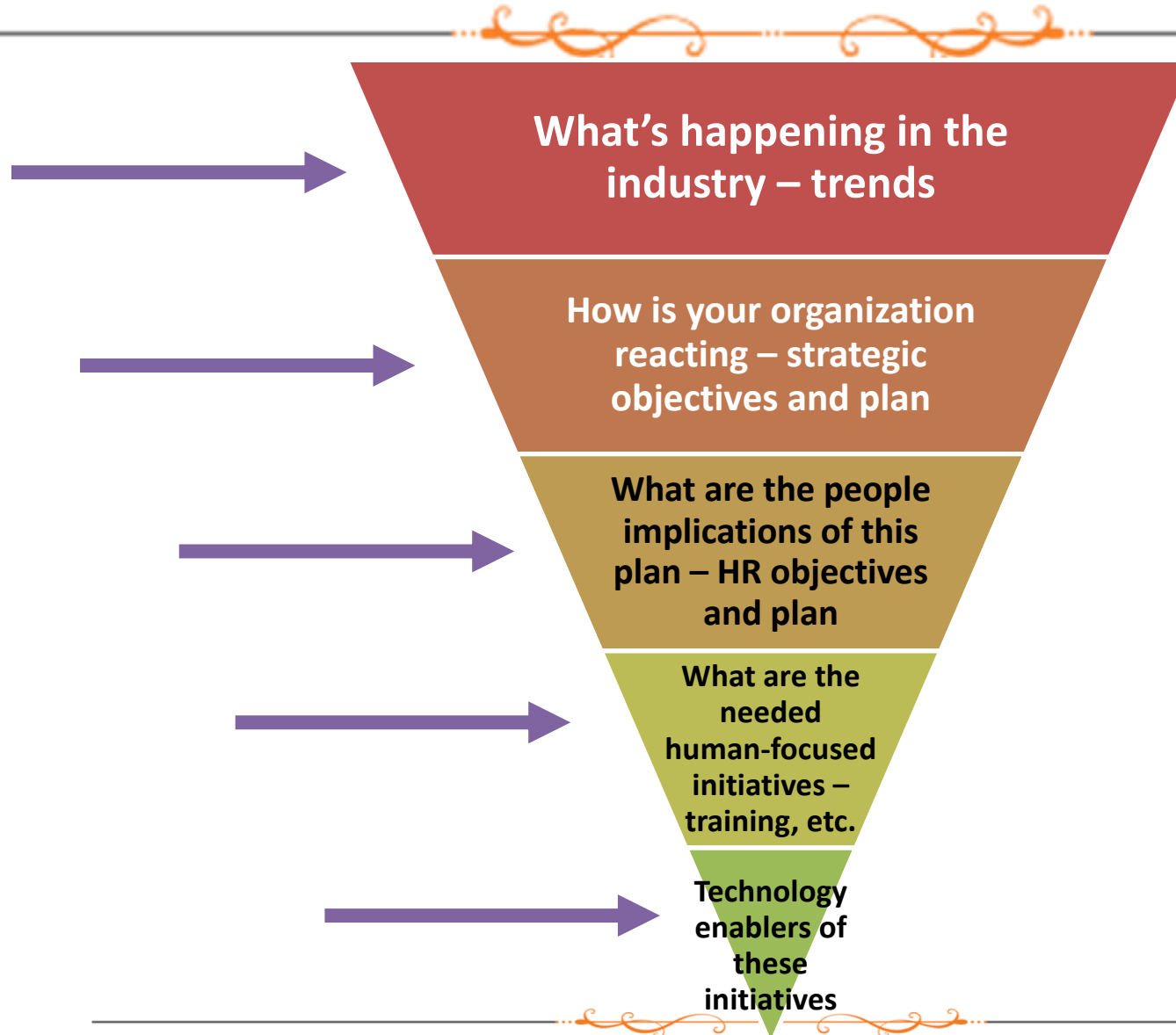
Actions: Measure Outcomes Against a Strategic Business Case

- Create a quantified business case for HR aligned with strategic objectives
- Choose 3-5 metrics to measure how technology is “moving the needle” in key areas and establish baselines
- Implement technology to drive chosen outcomes
- Measure regularly, communicate and celebrate results



Photo by Alexa Wirth on Unsplash

The Business Case Triangle



Myth #1: Technology = Instant Adoption



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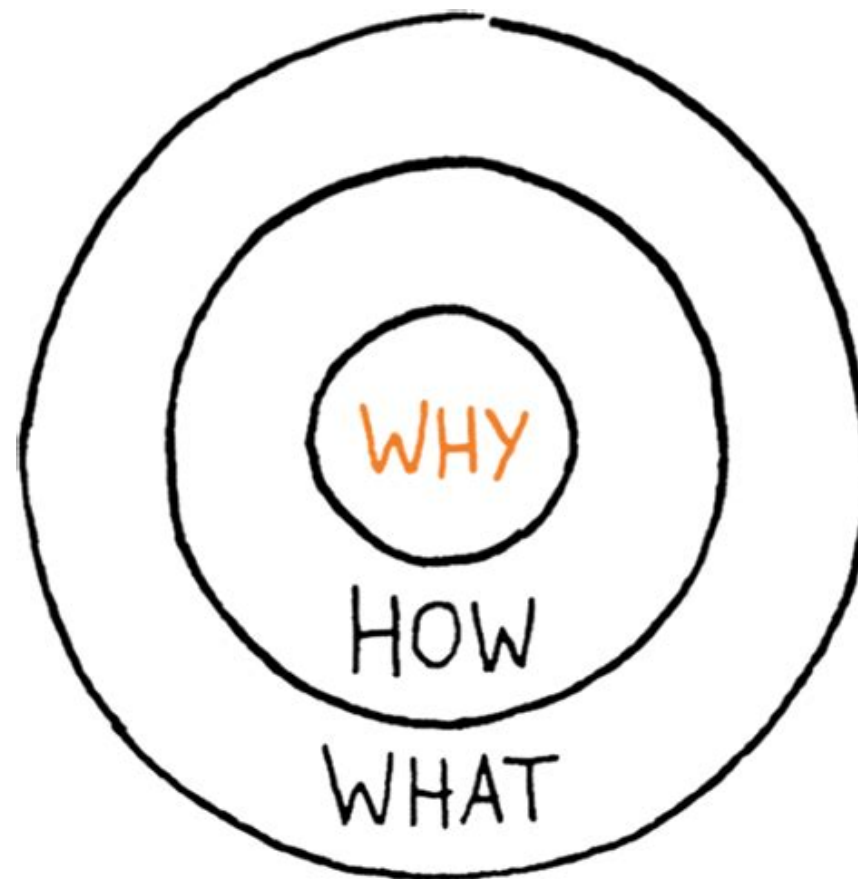
Truth: Technology = Change (and Demands a Plan)



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Actions: Launch with a Vision, Change Strategy, and Focus on Why vs. What

- Be specific with your dream and focus on the why (fall in love with the problem)
- Identify what will change, how, when, and for whom
- Pay attention to the practices and workflows not just the user interface
- Create your resilience-building plan
- Regularly communicate the why and measure and celebrate results



Simon Senek, *Start with Why: How Great Leaders Inspire Everyone to Take Action*, 2011

Love the Problem: Bust the Myths

- Myth #3: Technology = No Touch
- *Truth: Technology = Enabler of Strategic Touch*

- Myth #2: Technology = End Unto Itself
- *Truth: Technology = Strategic BUSINESS Initiative*

- Myth #1: Technology = Instant Adoption
- *Truth: Technology = Change (and Demands a Plan)*

What's Next: My Gift to You

- Strategy session
 - Technology vision
 - Business case creation
 - Supporting radical engagement
- You showed up – because you are here this session is *my gift to you*
- Email: tina@workjoycoaching.com
- Text: 310-415-3743



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Thank you!

Enjoy the HR Virtual Summit 2018!

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