People working together in a strong community with shared goals and a common purpose can make the impossible possible. AMT provides the thought leadership, market access, and industry intelligence necessary to unite the manufacturing community. Our job is to inspire discovery, innovation, and growth through the awareness and adoption of manufacturing technology. This enables our members to move forward together with their customers to advance our industry.

DOUGLAS K. WOODS
PRESIDENT, AMT
AMT IS...

COMMITTED

TRUSTED

PROVEN

VITAL

The toolbox of products and services that AMT offers is invaluable to a company like ours.”

FRITZ CARLSON
PRESIDENT & CEO, Acme Manufacturing

GLOBAL SERVICES

AMT’s Global Services provides the resources and expertise members need to operate successfully in international markets. Our global facilities offer the on-site support you need – everything from proxy hires to warehousing.

INTERNATIONAL

AMT’s Global Services provides the resources and expertise members need to operate successfully in international markets. Our global facilities offer the on-site support you need – everything from proxy hires to warehousing.

COMMUNITY

AMT produces IMTS, the largest manufacturing technology trade show in the Western Hemisphere. IMTS connects the manufacturing technology community and showcases the newest and most innovative manufacturing.

ADVOCACY

The Manufacturing Mandate outlines AMT’s policy recommendations to strengthen the manufacturing technology industry.

USMTO

USMTO offers key intelligence on the manufacturing technology industry. This monthly survey collects sales and orders data from hundreds of builders and distributors, which we then analyze to determine the industry’s health, trends, and direction.

INTELLIGENCE

SMARTFORCE

The nationally recognized Certified Manufacturing Technology Sales Engineer program delivers proven career development for manufacturing technology sales engineers.

TECHNOLOGY

This open-source standard serves as a single language for manufacturing technology, allowing computers, software, and machines from different makers and brands to seamlessly communicate. AMT is committed to MTConnect’s continual evolution to move industry forward.

MTCONNECT

VERSION 2.0

CMTSE

This open-source standard serves as a single language for manufacturing technology, allowing computers, software, and machines from different makers and brands to seamlessly communicate. AMT is committed to MTConnect’s continual evolution to move industry forward.

VITAL
AMT IS...
MANUFACTURING TECHNOLOGY

AMT focuses on supporting manufacturers with vital information on technological developments, developing winning business models, advocating for a next-generation Smartforce, and building dynamic ecosystems that nurture new concepts and solutions.

20+ Best-in-Class Events and Products
Our products and events are exclusively tailored to the industry’s needs.

120 Years of Expertise
Founded in 1902, AMT has grown with the manufacturing technology industry.

650+ Member Companies
Our members span the manufacturing technology industry from transformative technologies to metalworking and more.

1M+ Community Engagement
AMT actively develops community through an integrated media strategy.

OUR MEMBERS

Our members make, sell, service, and support cutting-edge manufacturing technology in a global market. We provide programs and services that grow members’ businesses and represent manufacturing technology to the world at large.

As a driver of manufacturing technology innovation for more than a century, we’re committed to providing our members with valuable support services, innovative opportunities for business growth, and market resources.

AMT members gain a competitive edge through:

Technology Insights
Manufacturing Advocacy
Industry Intelligence
International Market Access
Smartforce Development
Community Development

AMTONLINE.ORG
AMT IS...

IMPACTFUL

AMT provides world-class manufacturing technology value. There is no question about the ROI gained from AMT membership and its many opportunities — from global technology centers to the largest manufacturing technology show in the Americas; from unique, data-centric products to networking events providing access to industry leaders and innovators; from custom research services to transformative technology trends.

We have a passionate team whose main focus every day is quite direct and simple: to create products and services that help our members increase sales, lower costs, and simultaneously drive growth in the manufacturing technology industry in the United States!

TRAVIS EGAN
CHIEF REVENUE OFFICER, AMT
AMT supports the advancement of transformative technologies, data-driven manufacturing, and building the manufacturing technology community.

100,000+
Installations of the MTConnect Standard
AMT furthers the MTConnect standard, a core industry standard driving the digital manufacturing revolution. MTConnect offers a semantic vocabulary for manufacturing equipment to provide structured, contextualized data with no proprietary format.

15+
Technology White Papers
To advance transformative technologies, we’ve written and published over 15 in-depth white papers on transformative technologies, digital manufacturing, and MTConnect use cases in the past few years.

Frequent Technology Insights
We generate regular technology insights via the weekly Tech Report, the Tech Trends podcast, webinars, the AMT Tech Forum, and other key content.

San Francisco Tech Lab
The San Francisco Tech Lab provides crucial relationship-building across the manufacturing, technology, and investment communities in and around the Bay Area. We facilitate collaboration between companies to co-develop new ideas and prototypes, meet with VCs, and forge new connections to accelerate the development of market-driven products, solutions, and business models.

AMT’s laser focus on driving innovation at the intersection of manufacturing and technology brings unparalleled value to the industry.

GLYNN FLETCHER
PRESIDENT, EOS North America

100,000+
Technology White Papers
Frequent Technology Insights
San Francisco Tech Lab

Key Benchmarking Surveys
We support three key industry benchmarking surveys: USMTO, Cutting Tools, and Workholding. These surveys are vital indicators of how the manufacturing technology industry is performing.

USMTO Participants
USMTO provides up-to-date statistics for the U.S., Mexican, and Canadian manufacturing technology market. Manufacturers and distributors of 232 technologies participate in the USMTO program.

Individual Requests Per Year
Our analysts answer the pressing questions from our audience, from insights into market share to breaking into new markets.

Business Intelligence Products in MTInsight
Our MTInsight products provide intuitive visuals and powerful analytics on market data and manufacturing industry trends.

Annual Economic Events
Regular economic webinars and our annual MTForecast conference provide valuable insights into industries and markets.

Research Days
An expansion of AMT’s standard market research offerings, Research Day engagements deliver data-driven analyses and executive insights to support management decision-making.

Our relationship with AMT has been a key ingredient to our success.”

JOSEPH BRAUN
SENIOR VICE PRESIDENT, Hurco Companies Inc.

We empower better business decisions through economic insights, market data, and industry expertise.
E-Learning Courses
Our e-learning courses include CMTSE, MTConnect learning modules, and MT Sales Fundamentals, as well as MT Shop Basics and MT Additive in partnership with ToolingU/SME.

CMTSEs
The Certified Manufacturing Technology Sales Engineer (CMTSE) program gives sales professionals the knowledge and skills to set themselves apart from the competition.

SMARTFORCE
We provide professional development opportunities; advocate for federal, state, and local policies in career and technical education; and encourage the next generation to seek career pathways in manufacturing.

If you have not thought about earning a CMTSE or have been putting it off, I urge you to take that step... You WILL BE better for it, and others WILL SEE the additional value from you.

TIM THEISSEN
VICE PRESIDENT OF SALES AND MARKETING
Okuma America Corp. (CMTSE since ‘97)

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E-Learning Courses
Our e-learning courses include CMTSE, MTConnect learning modules, and MT Sales Fundamentals, as well as MT Shop Basics and MT Additive in partnership with ToolingU/SME.

400+
CMTSEs
The Certified Manufacturing Technology Sales Engineer (CMTSE) program gives sales professionals the knowledge and skills to set themselves apart from the competition.

$125,000+
Raised through Miles for Manufacturing 5K
The Miles for Manufacturing 5K Run/Walk is held each year at The MFG Meeting and at each IMTS. Proceeds support STEM, STEAM, and FIRST robotics programs at local schools.

24,000+
Student Summit Attendees at IMTS
The Smartforce Student Summit provides educators and students with interactive learning experiences to encourage students to seek education and career pathways to manufacturing.
We work with Congress, government agencies, the presidential administration, and others to advocate for policies that promote growth in U.S. manufacturing technology.

**Policies That Benefit Manufacturers**

Victories for AMT members include increased funding for manufacturing technology programs and STEM, 2017 tax cuts, 100% bonus depreciation, and a permanent R&D tax credit and Section 179 expensing.

**Government Resources and Updates**

We provide timely resources to our members regarding key legislation impacting the manufacturing technology industry. Currently, we are tracking major developments, including innovation, trade, and regulatory initiatives.

**Manufacturing Mandate**

The Mandate outlines policy recommendations that promote manufacturing strength and job creation.

**Rebuilding the Domestic Supply Chain**

Through white papers, webinars, events, and articles, we provide insights into how manufacturing supply chains are changing and offer practical suggestions for the industry.

*If you have a question about a government policy and regulation impacting your business, AMT is quick to respond to help find the answer.*

MIKE CICCO
PRESIDENT & CEO, FANUC America Corp.
We provide resources to help our members operate successfully in an international marketplace.

**INTERNATIONAL**

It is a must to have partners that you can trust, and AMT has been there every time I needed help.”

JAN MUYS

Chief Technology Officer, PRC Laser Corp.

**AMT IS...**

**Tech Centers and Offices**

Our international Tech Centers and offices are in China, Europe, India, Mexico, and the United States. AMT headquarters is located in the Washington, D.C., metropolitan area, and our Tech Lab is in the San Francisco Bay Area. These facilities offer services ranging from market access to field service support.

**Companies Utilized**

Tech Centers

AMT members joining our Tech Centers have access to the full suite of Tech Center offerings to successfully operate in international markets.

**Proxy Hires**

The proxy hire program allows members to direct hire local employees and have boots on the ground. All salary, benefits, taxes, and expenses are handled through AMT.

**International Event Pavilions**

AMT offers international USA pavilions at key trade shows around the world in India, Brazil, and China. We also undertake regular international trade missions to introduce members to new markets.
AMT creates industry events and media channels that bring together leaders and innovators in manufacturing technology from around the world.

Our experience with AMT has far exceeded expectations."

NOEL GREIS
PRESIDENT, Kinefac Corp.
Connecting the manufacturing technology community is an important focus at AMT. Our premier event, the International Manufacturing Technology Show, leads the way in bringing all facets of the manufacturing community together to share advancements in technology. Through our other conferences, events, and online activities, including IMTS+ and AMT Online, AMT continues to build the relationships and connections that advance global manufacturing.

PETER EELMAN
CHIEF EXPERIENCE OFFICER