



# **Tide Cleaners Franchisees**

# ARAV Cleaners, LLC

Chicago, IL



## Navin Patel

Navin is the owner of two Subway restaurants, a convenient store, one Marathon gas station and one Mobil gas station in greater Chicago. Prior to owning his current businesses, he worked in management with BP and Dunkin' Donuts. Navin has a Bachelor's in Engineering from D.Y. Patil College in Pimparit, Maharashtra, India. He is married to Varshabhen and they have two children.



## Sanjay Patel

Sanjay is an owner and the operating partner of a Marathon gas station in Crystal Lake. Previously he owned and operated a Subway restaurant from 2004 to 2011. Sanjay has a Bachelor's in Business Administration and Management from Ahmedabad University in Ahmedabad, India. He is married to Jayanaben, and they have two children.



# Avalanche, LLC

Boise, ID



## Brian Nelson

Brian Nelson currently practices as an Anesthesiologist, and is the founding member, and the current contracting and business manager for a 20-member Anesthesia partnership that was formed in 1996. Brian is also one of three managers of a medical real estate holding corporation that owns a local hospital complex that is leased to a Mountain Star Hospital, a division of HCA. Brian is also an owner and co-owner of other personal and commercial rental properties in northern and southern Utah. Brian and his son, David, are co-owners of SinRG4, LLC with Nick and Chris Harris.



## David Nelson

David Nelson joins the Tide Cleaners family with a background in new business development and management, most recently working as the Customer Success Manager at Thumbtack, a company that helps small business owners across the U.S. realize their business dreams. Prior to his current role, David worked as a recruiter, sales manager, and technician manager at Fox Pest Control. Through his work at Fox Pest Control, David completed their “Leadership as a Lifestyle” Program. David graduated Magna Cum Laude from Utah State University in 2014. During his time at Utah State, David was heavily involved with the Kappa Pi Chapter of the Alpha Tau Omega fraternity.



# BMHT, LLC

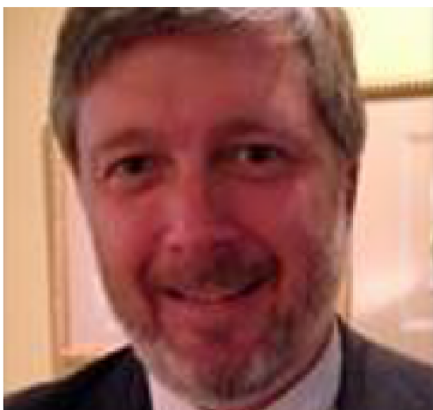
*Little Rock, AR*



## Marc Tankel

In addition to Tide Cleaners, Marc is the Senior Vice President for Bulkley Dunton, a leading paper and publishing group. He has been with Bulkley Dunton since 1987. Mark earned a B.S. in Business Economics from the State University of New York College at Oneonta, and an M.B.A. from New York University.

Fun fact: "I like to ride motorcycles and spend time at the beach."



## Scott Thibault

In addition to Tide Cleaners, Scott is the President/COO of J&M Foods, Inc., a wholesale manufacturer. He currently oversees all aspects of day-to-day operations. He earned his Bachelor's Degree from the University of Arkansas.



# Brothers Partnership II, LLC

Midland and Odessa, TX



## Michael Forrest

Michael has been an owner and operator for over 15 years with his family's fourth generation business, Forrest Brothers Tire & Alignment, with two locations, one in Odessa, TX and one in Midland, TX. In addition to owning and operating Forrest Brothers Tire & Alignment, in 2014 the family purchased Fabco Industries, Inc., which is a custom truck bed fabrication business specializing in the oil & gas service industry.



## Ross Forrest

Ross has been an owner and operator for over 10 years with his family's fourth generation business, Forrest Brothers Tire & Alignment, with two locations, one in Odessa, TX and one in Midland, TX. In addition to owning and operating Forrest Brothers Tire & Alignment, in 2014 the family purchased Fabco Industries, Inc., which is a custom truck bed fabrication business specializing in the oil & gas service industry.

## Juan (Johnny) Guerrero

Johnny Guerrero is from Odessa, Texas, and is a good friend of the Forrest family. Prior to working with the Forrest Brothers, he worked for a family business of his in-laws for over 15 years. Due to changes in the industry, the business was forced to close the doors about a year ago. Johnny went to work for Standard Safety Services for about six months before the Forrest brothers were able to bring him into their family business. Johnny is bilingual and is an active member of the West Texas community. Johnny has a wife, Casey, and two children, Jet and Lanie.



# Carolina Fresh, LLC

Charlotte, NC



## Henry Atkins

Henry has over 20 years of experience in company building, management and executive management. During his 30-year real estate career he has extensive development, leasing and transaction experience. He is a partner in a Bojangles' franchise in Columbia, SC. He also has been a co-founder of other entrepreneurial businesses and has served on numerous community Boards of Directors.

Fun Fact: "I played basketball in college (University of South Carolina) and I was also an assistant high school boys varsity basketball coach for six years."

## David Atkins



In addition to Tide Cleaners, David is Vice-President/Partner of Atkins Properties, LLC. Prior to joining Atkins Properties, he was Vice President for Cousins Properties, Inc. and Assistant Vice President for Bank of America's corporate lending group. He was a co-founder of The Atkins Group in 1993, which was acquired by Cousins Properties, Inc. He is also a partner in a Bojangles' franchise in Columbia, SC.

Fun Fact: "I am an instrument rated, private pilot."



# Circle City Cleaners

*Indianapolis, IN*



## **Jon Shuel**

In the Spring of 2018, Jon and his brother Mike formed Circle City Cleaners in the Indianapolis area. Jon is responsible for all activities relating to HR, accounting, finance, real estate, growth and business development. Jon resides in Carmel, IN with his wife Jordan and three boys.

## **Mike Shuel**

Mike and his brother Jon own and operate a MacKenzie River Pizza, Grill & Pub location in Greater Indianapolis, Indiana. He graduated from Indiana University where he majored in Public Financial Management and minored in Small Business Management and Entrepreneurship. He and his wife Cory have three children and lives in Carmel, IN. Mike is the managing owner focused on the day-to-day business.

## **Steve Shuel**

Steve was one of the original founding partners of MacKenzie River Pizza Company with the first location established in 1994 in Bozeman, Montana. He is a Board Member with Glacier Restaurant Group, LLC (GRG) and previously worked in marketing and advertising for Shuel Advertising Agency, owned by his father and eventually the sole owner when his father retired in 1990.

# Clean Rock Ventures LLC

*San Fernando Valley, CA*



## **Jon Mut**

Founder of Boswell Construction in 2009 serving boutique commercial and single-family construction markets. Graduated from California State University Northridge Cum Laude with a Bachelors Degree in Business Administration.

Spent four years working for Habitat for Humanity in the south assisting with the Hurricane Katrina relief effort and assisted with the implementation of the Jimmy and Rosalyn Carter Work Project in 2008. Jon and his wife Megan have two children.



## **Megan Mut**

Accomplished executive with Boswell Construction effectively building and retaining high performance teams by leading, developing, and motivating skilled professionals. Analyzes the build process, support contract negotiations, and provides construction expertise and direction. Graduated from California State University Northridge Magna Cum Laude with a Bachelors Degree in Business Administration. Spent four years working for Habitat for Humanity in the south assisting with the Hurricane Katrina relief effort and assisted with the implementation of the Jimmy and Rosalyn Carter Work Project in 2008. Megan and her husband Jon have two children.





# Consolidated Cleaners Inc.

*South Florida*



## **Robert Lyons**

Robert and his partners founded Consolidated Cleaners in 2012 and opened their first location June of 2013 in Naples, FL. Prior to Tide Cleaners, he worked both in franchising and real estate development. He was vice-president of business development for a franchisor and before joining the franchising world, he was a project manager for a real estate development company building and operating master planned developments in Florida and Georgia.

## **Jon Kassolis**



Jon has been with Tide Cleaners for 9 years. He is a member of the Maryland Bar Association and maintains an active license to practice law in Maryland and all federal jurisdictions. Jon also serves as Executive Vice President of SK Holdings Real Estate, a company focused on development and ownership of land and commercial real estate assets in Texas and Florida

Fun fact: "Ironically I saved a doctors life when I was 9 years old. He had a heart attack during an appointment. I was awarded the citizens certificate of merit by then baltimore county executive Dutch Ruppersburger in 1993."

## **Duke Kassolis**



Duke served as Executive Vice President, Asset Management and a member of the five-person Executive Committee for The Rouse Company (NYSE-RSE), one of the country's largest and most successful REITs, until its sale in November 2004. Subsequent to the sale of the Rouse Company, Duke co- founded SK Holdings Real Estate, developing land and commercial real estate in Texas and Florida, typically with the goal of long-term ownership.

## Alton Scavo



Al served as Executive Vice President, Development and a member of the five-person Executive Committee for the Rouse Company (NYSE-RSE), one of the country's largest and most successful REITs until its sale in November 2004. Subsequent to the sale of The Rouse Company, Al co-founded SK Holdings Real Estate, developing land and commercial real estate in Texas and Florida. From 2005 to 2012, Al provided advisory services to a major landowner in South Florida. He has also served on the Board of Directors of Johns Hopkins University Medical Systems since 2000. Al lives in Corpus Christi, TX and Cambridge, MD.



# D'Alonzo Imprese, LLC

*Liberty Township, OH*



## Ray D'Alonzo

Ray and his son, Dominic, were the first to sign an agreement as franchisees in June of 2010. Upon retiring from P&G in 2008 after 32 years of service, Ray accepted a position as a visiting full professor in the Chemistry Department of the University of Massachusetts, Amherst, for 4 years where he taught graduate level courses in analytical chemistry. Ray currently serves as a board member for the Liberty Township Joint Economic Development District 1 and the West Chester/Liberty Township Foundation.

Fun Fact: "I am a dual citizen, American by birth on the soil and Italian by the right of blood and own a home in Altino, CH, Italy."

## Dominic D'Alonzo

Dominic is the primary operator for RDR . He formerly served as a Grill Operator and Certified Trainer for Bob Evan and a Shift Manager for Penn Station. He attended the University of Cincinnati's Computer Support Program and the College Conservatory of Music in Classical Piano.



# Dal-Dry LLC

*Dallas and Fort Worth, TX*



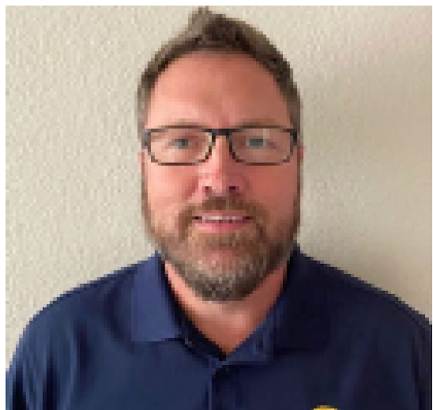
## **Bobby Salvo**

In addition to Tide Cleaners, Bobby is the President of Tee Pee Corporation with over 30 years in the residential and commercial construction, hospitality and food service industries. He has owned several motels and hotels and is majority owner in three McAlister's Deli franchises.



## **Dylan Salvo**

Dylan is the General Manger for Tee Pee Corporation. He has held positions as an engineering intern, a farm manager, and was a welder during college. Dylan holds a B.S. in Civil Engineering from New Mexico State University.



## **Lyle Lundy**

Lyle has over 15 years of dry cleaning experience. He was the owner/partner of Martins Dry Clean Express, who was responsible for restoration and linen sales as well as over 200 employees. He sold the business and in 2015 purchased a dry clean super which he then sold prior to becoming part of Tide Cleaners.

# Delia's Cleaners of Arizona, LLC

Phoenix, AZ



## Phil D'Elia

Phil owned and operated Delia's Cleaners in Phoenix, Arizona which he then converted to Tide Cleaners. His prior experience also includes Finance and Sales positions with IBM and Bank of America. Phil holds a BA in Economics from UCLA and was the President at his Fraternity. He is an active member in his community, has been married for 35 years, and has four children and four grandchildren.

Fun fact: "Love to ATV on desert and mountain trails"



# DMS Retail Enterprises, LLC

*Cleveland, OH*



## **D. Michael Sherman**

Mike is Chairman and CEO of DMS Insurance Holdings, LLC, which has insurance brokerage operations in New Hampshire and Texas. Additionally, he is Chairman, CEO and President of SCG Fields, LLC, a national builder of athletic fields. He has served on many Boards in charitable as well as industry associations. Mike received a B.A. from Alma College in Alma, Michigan and an MBA from Baldwin Wallace College in Berea, Ohio.



## **James "Chip" Sherman**

Chip currently oversees the development and operations of DMS Retail Enterprises, LLC. Before being involved with Tide Cleaners, he operated Red Ribbon Meats, LLC, an online retail meat and seafood company which he co-founded. He got interested in entrepreneurship when working for eight years at Dawson Companies where he oversaw the small-business unit and started a jewelers program for the company. Prior to Dawson, Chip lived in Vermont and Colorado working in various capacities for non-profit and political organizations. Chip graduated from Ohio Wesleyan University with a Bachelor of Science in Politics and Government.



# Dyna Corp. Minnesota

Minneapolis, MN



## Todd Laabs

Todd is an alumnus of Procter & Gamble, having served for 12 years in a variety of businesses, from engineering and operations to marketing and advertising across multiple segments of beauty care & new business creation. He earned a B.S. in Chemical Engineering from Iowa State and an M.B.A. in Marketing & Advertising from the University of Iowa.



## Kathy Laabs

Kathy is the SVP of Business Development for Marsh Sponsored Programs. Prior to her position with Marsh, Kathy was the Director of Marketing & Membership at the University of Iowa Alumni Association. She graduated from the University of Iowa with a B.B.A in marketing and an M.B.A with a management focus.



## Jackie Hill

Jackie has been with Tide Cleaners in Minneapolis since startup in 2016, when the first plant was opened. She now oversees the Edina Plant; the Maple Grove drop store and 3 non-trads (Hy-Vee grocery stores). Prior to that, she served as the general manager for Hourglass Cleaners for 12 years, overseeing their 3 plant locations in Western Minneapolis.



# **EDIT Clean, LLC & EDITCO LLC**

*Amarillo, Lubbock, Colorado Springs, Denver*



## **David Sharbutt**

In addition to Tide Cleaners, David serves on the board of several organizations, including as Chairman of Smartfield, Inc. and MicroZap Inc. He also serves as the Chair of the Nominating & Corporate Governance Committee for American Tower (AMT:NYSE). David was the former CEO/Chairman of Alamosa PCS (APS:NYSE) which was sold to Sprint in 2006. He has been instrumental in mentoring the team as they grow the Tide Cleaners, Dunkin, and BurgerFi concepts.



## **Justin Sharbutt**

In addition to Tide Cleaners, Justin is the CEO of STEP Values LLC (Dunkin Donuts) and VP of Five S LTD (a family partnership). He has a B.S. in Business from Texas Tech University. He is married to Hillary and they have five children.



## **Brandt Stravlo**

Brandt has been in the restaurant business his entire life, with family-owned restaurants, Chimy's Cerveceria in San Marcos, Texas, and as COO of STEP Values LLC (a multi-unit Dunkin' Donuts franchisee in Texas). Brandt will be COO for Edit Clean LLC (Tide Cleaners).



## Tom Rask



Tom brings 30 plus years of dry cleaning experience having been involved in the wholesale business for over ten years and the retail business for 23 years. To name a few, Tom has been GM of: Classic Wood Furniture, Furniture Row, and Comet Cleaners. At Furniture Row, the national average increase was 3%, and Tom's store had a 27% increase from the previous year. His Comet Cleaners store became #1 in sales for the city of Lubbock. He and his stores have won multiple awards in sales and customer service.



# Edit TX, LLC

*Houston and Austin, TX*



## **David Sharbutt**

David serves on the board of several organizations, including as Chairman of Smartfield, Inc. and MicroZap Inc. He also serves as the Chair of the Nominating & Corporate Governance Committee for American Tower (AMT:NYSE). David was the former CEO/Chairman of Alamosa PCS (APS:NYSE) which was sold to Sprint in 2006. He has been instrumental in mentoring the team as they grow the Tide Cleaners, Dunkin, and BurgerFi concepts.



## **Mike Nesbit**

Mike operated MW Cleaners since its beginning over 39 years ago. He has brought many innovations to the dry cleaning industry which include a patent pending collar support for laundered and dry cleaned shirts, a new designed shirt hanger improving how a shirt hangs, cascade packaging which keeps the orders from being crushed, the first locker based concept in the U.S., and a market and locker based 24/7 store concept. Mike has also served and been President of many 501(c) associations.



## **Kyle Nesbit**

Kyle E. Nesbit is Senior Vice President of Business Development, Compliance at Edit TX, with responsibility for brand management, gown preservation operations, 9 retail locations, information technology strategy, and marketing programs. Mr. Nesbit's greatest strengths are his creativity, leadership, and planning/organizational skills. He thrives on the challenge of growing Edit TX and Tide Cleaners into a national dry cleaning and laundry brand. Since coming on board fulltime with the company in 2009, Kyle has grown Memories Gown Preservation into the nation's largest preservation company.



## **Tina McCutchin**

Tina has been a buyer for Harold's in Dallas and has also worked at the corporate offices of The Gap, having assisted in launching Gapkids.com and Babygap.com. She moved to New York City to be a merchandise planner for Babygap.com, and later joined some former Gap colleagues at Saks Fifth Avenue as senior website manager, launching saksfifthavenue.com.



## **Terry Quinn**

Terry began his career in the oil and gas industry after graduation from Baylor University. In addition, he completed the Executive Management studies at Wharton University. During his tenure in the oil industry, he became the CFO of Virginia Indonesia Company (VICO). Terry brings the financial tools and capabilities of an international senior level executive and brings a valuable business and operational acumen that has made the company better and pushed the company forward.



## **Jim Barry**

In 1982, Jim acquired ten dry cleaning stores and founded Pride Cleaners in the Kansas City area. In 1987, Pride Cleaners was sold to Johnson Group Cleaners PLC, the largest dry cleaning company in the United Kingdom. Jim stayed with the company in the capacity of President of Pride Cleaners and was appointed to the Board of Directors in 1991. In early 1999, the Johnson Group's U.S. operations were sold to Delia's Cleaners and Jim devoted full-time to GreenEarth Cleaning as Chairman.



## Ron Benjamin

Ron started or purchased seven different businesses in the Midwest including blood plasma recycling, dry cleaning, electronic banking, franchised yogurt shops, retail drug stores, potato repackaging, and direct mail marketing and fundraising. He is a founding member of GreenEarth Cleaning and has served as its Managing Director since its inception in 1999.



# GLS Cleaners, Inc.

Chicago, IL



## Elesh Patel

In addition to Tide Cleaners, Elesh is a partner in a Quality Inn Hotel, and was an owner of a NYS Collection Sunglasses franchise and a store manager for a family owned Hallmark store. He also worked in the I.T. field since 1999 with various Fortune 500 companies as a CBOE (Chicago Board Option Exchange). Elesh has a B.S. in Computer Science from Pace University. He is married to Ketal and they have two children.

## Tarak Patel

Tarak is Ketal's brother and currently is finishing his studies in Dentistry at the University of Illinois. He currently works as an Assistant Manager at a Subway with previous management experience at Quality Inn Hotel.

## Ketal Patel

Ketal is a partner with Elesh in a Quality Inn Hotel and is the General Manager. Previously she was an owner with Elesh in the NYS Sunglasses franchise as well as a manager of a high volume Yankee Candle and a Comfort Inn, owned by her father. Ketal has a Master's Degree in Accounting.



# Irongate Capital, Inc

*Detroit, MI*



## **Ali Al-Khafaji**

Ali is the CEO of two Durable Medical Equipment (DME) companies, Shan Medical Equipment and Visiting Therapists of Michigan. He has been in the DME business over the past 17 years. Ali has an Associate's Degree in Accounting from University of Phoenix. Last year, Ali and his wife Zaina expanded and opened a pharmacy to be able to service the community and provide excellent patient care. They have two children that keep them feeling young.



## **Yasser Al-Khafaji**

Yasser is the President and CEO of Acute Home Health Care, Inc., and established the world's first Electronic Medical Bracelet. He has an MBA from Walsh College and a B.A. in Management from Walsh College. Yasser and his family are active in a variety of local non-profit organizations. Yasser is married to Yasmin and they have two children.



# JBBW Enterprises, LLC

Orlando, FL



## Berry Wright

Berry is involved in the poultry industry, servicing national account restaurant chains. Prior to this role he spent 15 years in the international distribution business, servicing national account chains in various roles; President, Vice President Sales, and General Manager. Earlier career experience included various positions in the commercial banking industry. Berry received a Bachelor's Degree in finance from Louisiana Tech University and is married with two children.

## Joe Blancato



Joe is involved in managing personal assets and financial investments. He worked directly with Colonel Harland Sanders (KFC) as a VP of worldwide Poultry Procurement and started and sold several companies to Sysco and HIG Capital. He was Chairman of the Board for Po Folks Restaurants, and was a franchisee of Boston Market in Ohio. Joe attended Pasadena City College and is married with three children and seven grandchildren.

Fun Fact: "I play a lot of golf and enjoy boating especially with my grandchildren."



# Krishna Cleaners, LLC

*Detroit, MI*



## Ankur Patel

Ankur currently owns and operates Port Huron Pharmacy. He also works as a Family Nurse Practitioner seeing patients in their home. Ankur has a Bachelor's Degree in Information Technology from the University of Central Queensland, Sydney, a Bachelor's Degree in Nursing from Oakland University, and a Master of Science Degree in Nursing from Walden University. He is married to Rima and they have two children.





# LooLoo, LLC

*Salt Lake City, UT and Las Vegas, NV*



## **Chris Harris**

Chris began his career with McDonald's Corporation where he held the positions of hourly employee at the store level and progressed to become a multi-unit manager over a fourteen-year period. He started his own Disaster Restoration Business in 1989, Alpine Cleaning and Restoration Specialists. In late 2015, Chris sold his business of nearly 27 years to dedicate his efforts to help grow Tide Dry Cleaners in the Utah market with his son Nick.

Fun Fact: "I have a "Degree of Hamburgerology" from Hamburger University in Oakbrook IL. Class of 1987."



## **Nick Harris**

Nick and his father, Chris, dove head first into Tide Cleaners and haven't looked back. He enjoys handling the Mayor responsibilities for all of his locations. Nick loves being inside each of his stores and interacting with the guests to ensure they have a great experience. He has grown to have a passion for dry cleaning and has dedicated his time to assisting each location to be the best it can be.

Fun Fact: "I enjoy spending my spare time fly-fishing."



# Monarch, LLC

Minneapolis, MN



## Glenn Elliott

Glenn spent his career in numerous sales, business development and management positions, including Vice President of Professional Brands for Estee Lauder. For over 20 years, Glenn has provided management in: business growth and development; product development; strategy development and execution; organizational development; and leadership.

Fun Fact: "I was a gymnast."



## Scott Snyder

Scott has 15 years of experience in CPG consumer insights, category management, merchandising, planning, analytics and finance. In addition to TC, Scott is President and Co-founder of Geneticure, a personalized medicine company that develops pharmacogenomics tests for clinicians to optimize patient-specific therapy based on DNA. Prior to TC & Geneticure, Scott led Deep Dive by CPG a strategic advisory group for over \$10 Billion of consumer categories for Target Corporation in Minneapolis MN where he began his career as a Buyer. Scott has a diverse background in Start-Up, Securities, Real Estate, and Biotech/Pharma investing.



# **NashClean Operations LLC**

*Meriden, CT*

## **Miguel Lopez**

Miguel Lopez was with Procter & Gamble (P&G) for 14 years. As part of a selective 20% top performer at P&G, Miguel was chosen to lead a critical role in a top sales customer team. Prior to his start at P&G, he was a Finance Manager with Esmena (Europe) /Shelving Direct, and he was a Program of Technical Leaders (PLT) for General Electric Appliances, Mexico. Miguel received a B.A. in Business Administration from INSTITUTO TECNOLOGICO Y DE ESTUDIOS SUPERIORES DE MONTERREY (ITESM), and an M.B.A in International Business with a Finance Concentration from Xavier University. Miguel and his wife, Kate, have a son, Alejandro. Miguel enjoys spending time with his family, traveling, entertaining and reading.

## **Bruce Eyre**

Bruce Eyre has been with P&G for 30 years, spending 10 years working in Finance and the past 20 years working in sales. Bruce has experience across multiple customer, businesses, functions and geographies, including Wal-Mart, Sam's, Kroger, Dollar General, Pet Smart and Publix. Bruce led sales organization in P&G Global Pet Care prior to leading the divestiture. He also led the Latin America Fabric Care sales 2005-2008, based in Caracas, Venezuela, and has held most developmental roles in F&A. Bruce graduated from Indiana University with a B.A. in Finance. Bruce and his wife Cissy have four children. Bruce enjoys spending time with his family, traveling, horse racing, exercise and golf.

## **George Felts**

George currently works in material sales for Union Station Brick & Materials, a supplier of brick and stone, to the Nashville and Middle Tennessee area. George graduated from Middle Tennessee State University. He is married to Lisa.

## Andy Detherage

Andrew “Andy” Detherage is a Partner in the Indianapolis and Los Angeles offices of Barnes & Thornburg LLP. Andy serves on the firm’s Management Committee. He also is co-chair of the firm’s Insurance Recovery and Counseling Practice Group.

He currently serves as National Counsel for clients in sophisticated insurance coverage litigation, commercial litigation, and toxic tort matters. In 2017, Mr. Detherage was recognized as a “Lawyer of the Year” by The Best Lawyers in America for his work in insurance law. He is also included on the Indiana Super Lawyers list and ranked among the top litigation attorneys since 2011 in Chambers USA. In 2011, Mr. Detherage was named a Fellow of the Litigation Counsel of America.



# Nickar, LLC

*Northern New Jersey*



## George Sherman

George has spent the past 25+ years as an executive in the banking technology industry, and is currently serving as the Chief Technology Officer for Global Technology Infrastructure at JP Morgan Chase. He manages 7,000+ employees, oversees a \$3B+ budget, and sits on the management committee of the technology division. He previously served as: CTO for Global Sales and Trading at Bank of America ('10-'13); CTO for Americas Head of Enterprise Infrastructure at Morgan Stanley ('99-'10); and the Global Head of Technology Engineering for Chase Bank ('90-'99).



## Lou Pacifico

In addition to being the primary operator for their Tide Cleaners outlets, Lou has been the owner and operator of Professional Parking Service, LLC, a contracted valet parking provider that employees 20+ employees, since 2004. Previously, he was the manager of a New Jersey State vehicle inspection station, and oversaw 25 employees, 800+ customers per-day, and all facets of the operation. Lou earned his Bachelor's Degree in Business Administration from Montclair State University.



# RHA Clean, Inc

*Harrisburg, PA*



## Ryan Armstead

Ryan currently co-owns one of his family's seven McDonald's locations in New York and Pennsylvania where he oversaw the day-to-day operations. Ryan is very active in the community with giving back and donating their time and resources to many organizations. He is married and with two children. Ryan attended the California Culinary Academy in San Francisco.



# TDC of Kansas City, LLC

*Kansas City, KS*

## **Jim Barry**



In 1982, Jim acquired 10 dry cleaning stores and founded Pride Cleaners in the Kansas City area, which grew to 50 stores by 1987. In 1987, Pride Cleaners was sold to Johnson Group Cleaners PLC, the largest dry cleaning company in the United Kingdom. Jim stayed with the company in the capacity of President of Pride Cleaners and was appointed to the Board of Directors in 1991. He then assumed the job of US CEO overseeing 400 retail dry cleaning stores, 175 franchise stores and 9 uniform rental plants.

Fun Fact: "I was a US Navy Fighter pilot flying F4 Phantoms off Carriers."

## **Jimmy Barry**



Jimmy Barry is a third generation dry cleaner and a graduate of the International Fabricare Institute. He has over 20 years of experience in award winning multi-unit dry cleaning facility management. He has developed and grown dry cleaning markets from the Midwest to the Southeast. He has an extensive background in alternative solvents and has worked with dry cleaning equipment manufacturers on a national level developing equipment for the industry.

## **Teresa Barry**

Teresa Barry has over 20 years of experience in the finance, accounting and auditing field, primarily in large corporations. Her experience in the dry cleaning business began in 1995 when she worked with the Johnson Group out of the UK. That combination of experience blended well for her move into her role as partner with her husband, Jimmy Barry, in personal ownership of dry cleaning operations.

# TDC St. Louis, LLC

*St. Louis, MO*



## **Brian Bruce**

Brian is the President of Bruce Development Company, a St. Louis-based real estate development, investment and management company specializing in large, urban, multi-family and commercial, historic redevelopments. He is also a Board member for the St. Louis Contemporary Art Museum and the Missouri Coalition for Historic Renovation and Economic Development. He earned his Bachelor's Degree from the University of Arizona.



## **Garrett Lott**

Garrett founded, owns and operates Mason Enterprises, a political campaign management company and currently works for the Missouri Republican Party. In addition, he owns and runs Blue Ocean ATM in St. Louis. Garrett earned his Bachelors of Science in Business Administration degree from the University of Missouri.



## **Terry Pickens**

Terry is the Director of Operations and the owner operator for TDC St. Louis and previously was a franchise business coach for APFI. Additionally he worked for TDC Ohio Ltd., and in 2015, Terry was named "Mayor of the year" for Tide Dry Cleaners. From 2001 to 2013, he served in the United States Army Reserves as a Staff Sergeant, a platoon sergeant and a master fitness trainer. Terry was also a 7 unit Manager for Capital Food Inc.



# Toppen Enterprises, LLC

*Raleigh - Durham, NC*



## Tim Toppen and Family

Tim is Deputy Chairman of AirBoss of America, an integrated group of complementary businesses in the areas of compounding technology and engineering. He is also Chairman of TruVitals, a medical device company based in Gainesville, Florida. Tim was President and CEO of Veyance Technologies Inc., the former Engineered Products Division of The Goodyear Tire & Rubber Company. He earned a B.S. in Chemical Engineering from Northeastern University, an M.B.A. from Case Western Reserve, a Law Degree from the University of Akron, and completed the Advanced Management Program at Harvard University.



# **Vequity Dry Cleaners, LLC**

*Chicago, IL*



## **Bharat Patel**

Bud has been a Dunkin' Donuts franchisee since 1988, with 20+ units. He is active in the Dunkin' Donuts system, including serving as: Chairman of Marketing for the Chicago market; member of the National Board of Directors; and member of the Chicago Development Committee. He is also a franchisee and/or operator of multiple other concepts, including: Baskin Robbins, Buffalo Wings and Rings, Jersey Mike's Subs and McAlister's Deli.

## **Raj Patel**

Raj heads Operations for Tide Cleaners and for the Dunkin business he and his father own. Raj is a graduate of the University of Illinois, with dual degrees in Accountancy and Finance.



# Via Nova Holdings, LLC

Omaha, NE



## Kimberley Schuler

After being a stay-at-home mom for 20 years, Kimberley has been fully involved in the Tide Cleaners franchisee experience for the past 4 years. She immersed herself in the training at TDCU in Mason and has come back to lead her team to opening both a plant and a drop store within the first year.



## John Plaso

John is VP and General Manager of the Frozen Foods Division for ConAgra Foods, leading the Bertolli, P.F. Chang's and Kid Cuisine team for ConAgra Foods' \$2B+ frozen foods operating group. His previous positions at ConAgra included: VP of Customer Development for the ConAgra Foods sales organization; Sr. Brand Manager, Marie Callender's; Brand Director - Banquet Meals; and Brand Director - Kid Cuisine. Prior to ConAgra, he spent 14 years with Nestle USA.



# Western Dry Cleaners, LLC

Oklahoma City, OK



## Bobby Salvo

In addition to TC, Bobby is the President of Tee Pee Corporation with over 30 years in the residential and commercial construction, hospitality and food service industries. He has owned several motels and hotels and is majority owner in three McAlister's Deli franchises.



## Dylan Salvo

Dylan is the General Manger for Tee Pee Corporation. He has held positions as an engineering intern, a farm manager, and was a welder during college. Dylan holds a B.S. in Civil Engineering from New Mexico State University.



## Dave Miller

In addition to TC, David is an interim Pastor. He has experience with several retail concepts working in the bakery and as a cashier at Panera Bread, in administration at UPS, and was a salesman with Cellular Sales along with holding other ministry and pastor junior positions. David has a Doctorate of Ministry, a Masters of Divinity from the Southeastern Baptist Theological Seminary, and a Bachelor's in Agricultural Communications from Oklahoma State University

