

# Inspired Decisions

## The low down on Pinterest for Creatives

We see that arched, doubting brow. Pinterest? For creatives? Even if you've never used Pinterest, consider this: people come to Pinterest first for ideas and inspiration. You've got ideas too: for yourself, your hobbies, for your brands. It's what you're known for. Maybe you've even used Pinterest to spark those ideas.

What better platform for your best ideas than the place where people come to make their inspiration a reality? A place where brands are additive to the user journey. Pinterest remains an untapped canvas for creatives and brands. Let's inspire the world together.





### Pinterest is personal media, not social media

We often hear Pinterest described as "me time" without the tally of likes validating your productivity. You would never post a selfie to Pinterest, or comment on a news article. But Pinterest occupies a unique place at the intersection of personal and discovery, where people come to imagine and visualize the best version of themselves. It's about yourself, not your selfie.

8 in 10

1 in 2

People come to Pinterest to feel positive

People go to other social media to feel positive

Source: Talkshoppe, US, Emotions, Attitudes and Usage Study, Dec 2018

### personal

individualized what I want to do self-confident productive



### discovery

inspiration visuals subjective browse possibilities

### search

information text objective one right answer

### social

others what I did socially validated entertained

## Pinners plan for the future

People come to Pinterest to plan for what could happen, not scroll through pictures of what they already did. And that future-focused mindset is exactly what makes Pinterest so unique as an advertising platform. People on Pinterest are ready to take action.

Since 97% of top searches are non-branded, your brand has the opportunity to deliver on a Pinner's first moment of inspiration when they're most open minded.



#### **Past**

"My homemade ice cream was a big hit"

### Present

"First time making ice cream from scratch"

#### **Future**

"I want to make a homemade dessert that will impress my friends"







### Pinterest surfaces your ideas to the right Pinners at the right time

By understanding how your product's benefits or values align with your audience's contextual mindset on Pinterest, you can craft inspiring content that people will save to their boards and keep coming back to. This is a handy framework for both new ideas or repurposed concepts from other platforms.

### What you offer

Product benefit Brand value

### **Contextual mindset**

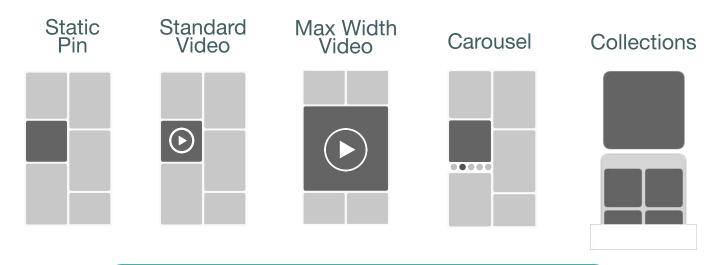
Everyday interest Seasonal moment Life event Pinterest idea



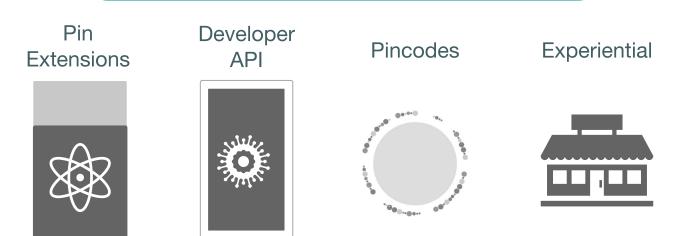
## "Just show me everything that's possible and I'll come up with the brilliant ideas."

So glad you asked.

### Ad formats for rich, engaging storytelling



### More creative possibilities with Pinterest



# Did you know there are Five Dimensions to create inspiring content?

What are the Five Dimensions of Inspiration? A creative framework designed to help brands, agencies and creators tap into the Pinner mindset and develop world-class content.

After mastering our <u>Pin best practices</u>, leverage the following five attributes to make your creative shine. Include at least two of the five dimensions and always remain authentic to your brand voice.

See <u>live brand Pins</u> for the Five Dimensions.

### Visually appealing

Fuels Pinners' imaginations

### Original

Feels new, unique or fresh

### **Positive**

Embodies an inherent goodness

### Relevant

Offers ideas within reach

### Actionable

Drives Pinners to take action

























Technique #4: The Product Hand Off

### 10 ways for your video ad to stand out

How do you create thumb-stopping content for people on Pinterest? The first step is to build on what Pinners are interested in or searching for, and then surprise them with original and visually arresting ideas. This means playing with perspective, white space, color, movement, motion and depth to make your ideas feel alive and of the moment.

Check out all 10 breakthrough techniques.



53%

Pinners more likely to purchase a brand / product after seeing a video on Pinterest compared to videos on other media platforms 3x

YoY increase in platform views in 2020

# Stop interrupting. Start inspiring.

Your next big idea belongs on Pinterest. Want some live examples? We've got those. Discover our favorite <a href="https://examples.com/hand-picked/">hand-picked/<a> <a href="https://examples.com/hand-picked/">hand-picked/<a> <a href="https://examples.com/hand-picked/">hand-picked/<a href="https://examples.com

Round out your Pin creation skills in our new Pin Academy interactive learning module "Creating Inspiring Content."

Get your regular dose of creative inspiration from Pinterest. Thought leadership, tips, tricks, and campaigns worth sharing. Sign up for our monthly newsletter.





Featured format

### Thumb-stopping video

Video views are up more than 200% year on year on Pinterest. Make content to meet the trend. Tips for being more timely, working with white space, playing with perspective and more.

Learn more

Source: Pinterest internal data, Global, April 2020 vs. April 2019