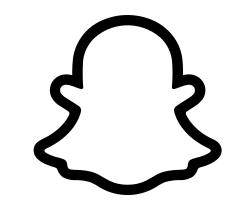
# Mother's Day Celebrate it on Snapchat





Emotionally intense and powerfully positive, celebrations are an exciting opportunity for brands to connect with consumers and empower their creativity. Snapchat is the platform where real friends and family connect, sharing special memories and having fun together at moments like Mother's Day.

80% of Snapchatters in Germany say Snapchat is where messages, photos, and videos shared about celebrations feel more personal. And there are few celebrations more personal than Mother's Day.<sup>1</sup>

**UU/0** 

is meaningful<sup>2</sup>

78%

make purchases for Mother's Day<sup>3</sup>

say brands that help me find and celebrate everyday joys are special to me<sup>4</sup>

say Snapchat is where they share their most meaningful moments when celebrating<sup>5</sup>

# Media Tips

#### Bid 20% above recommendation

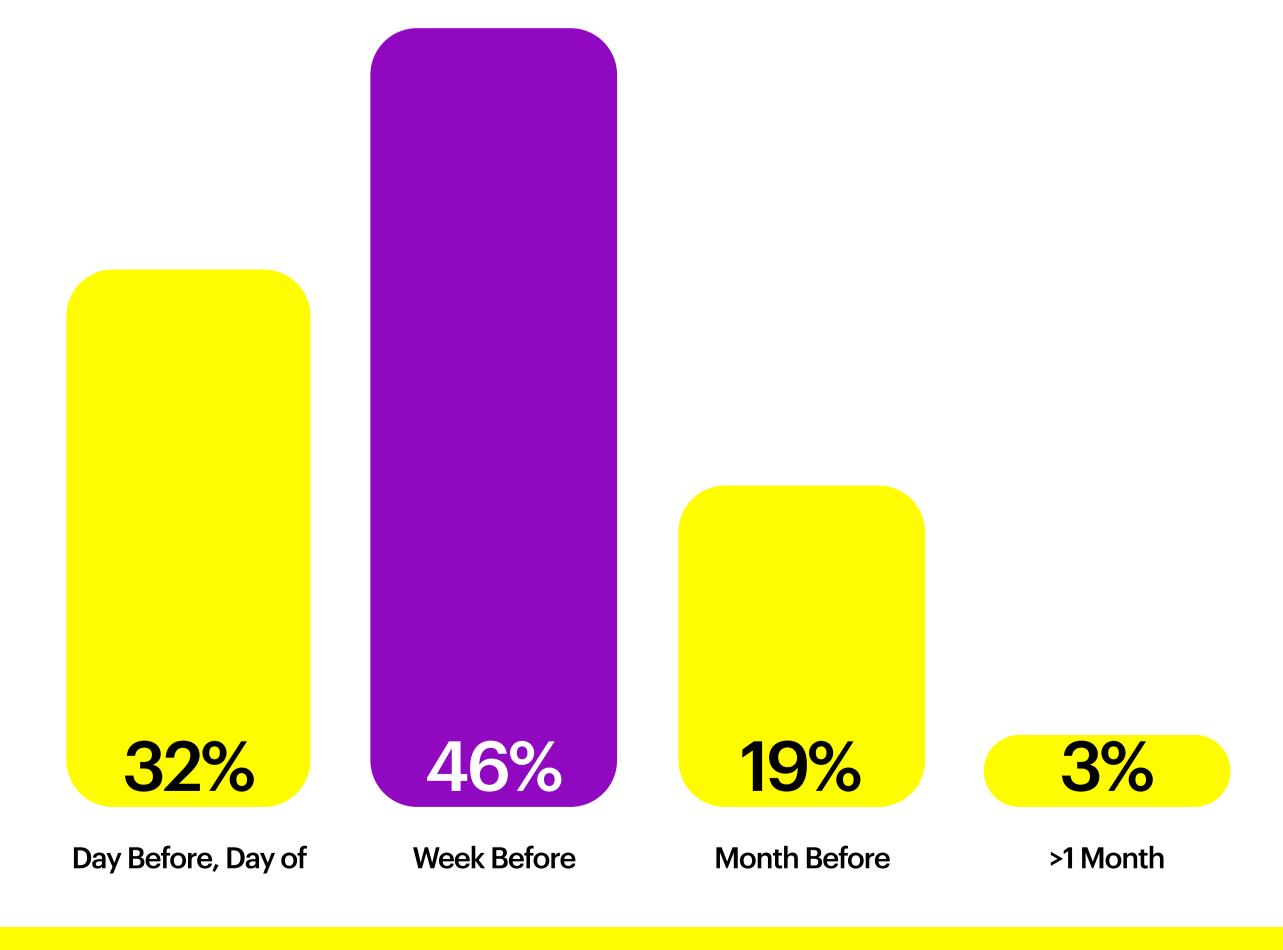
Auction is expected to increase by around 108% during that period. Setting your bids at least 20% higher will assure better competitive bid that will enhance performance in the auction.

# Use 3+ creatives per Ad Set

This allows the platform to test and learn which creatives deliver the strongest performance, and allows for a higher frequency when scaling the activity.

# Run campaign 7-10 days beforehand

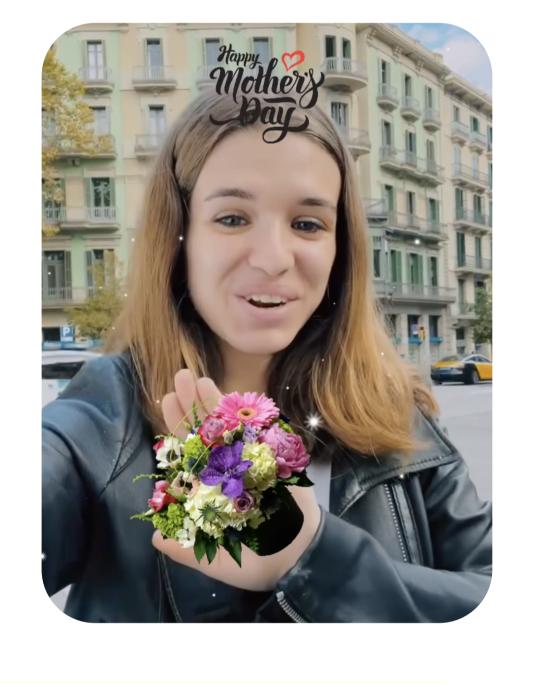
68% of Snapchatters in Germany plan Mother's Day 1 week or more in advanced. Advertising ahead will assure a better learning phase in the lead up to the day.<sup>6</sup>

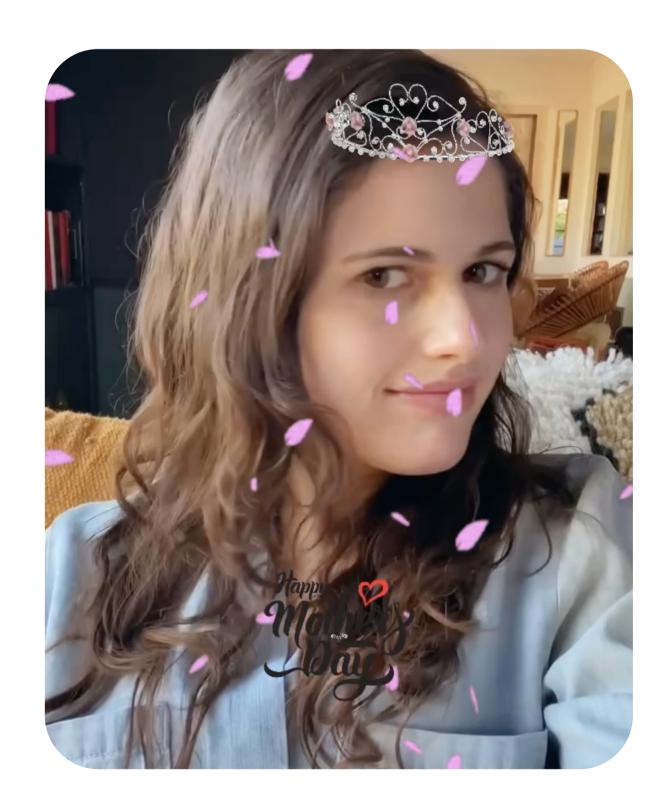


# Creative Inspirations

### The "Bouquet" Lens

Inspire Snapchatters to send their love with a bouquet of flowers in the palm of their hands!



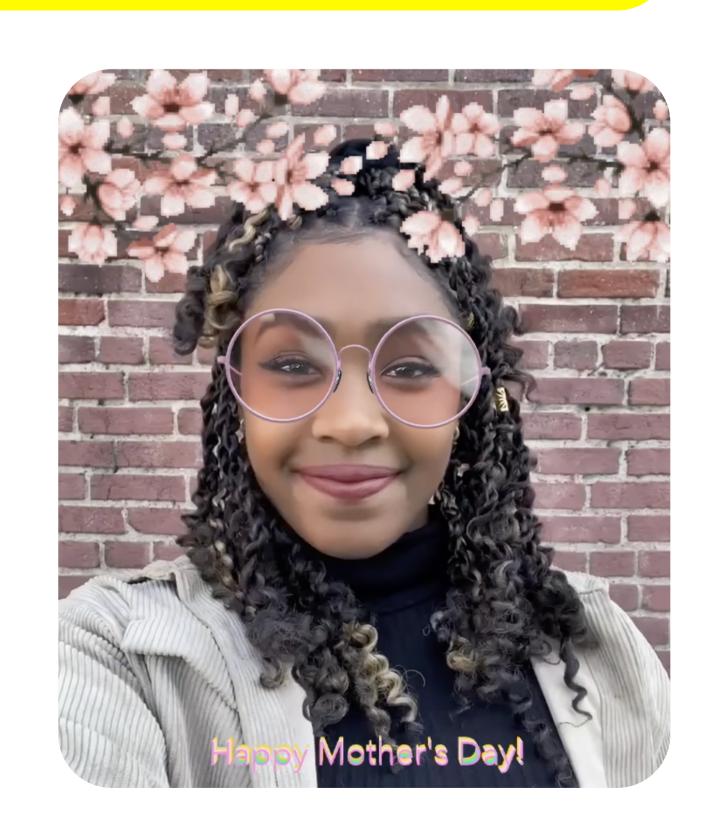


#### The "Queen Mother" Lens

Celebrate majestic mothers with sparkling videos of users in beautiful tiaras.

### The "Sunglasses Mother" Lens

When you love someone, the world is rose tinted! Celebrate motherly love with this pretty pink lens.



<sup>1. 2022</sup> NRG study commissioned by Snap Inc. | Base: Snapchatters (n=791), Daily Facebook Users (n=625), Daily Instagram Users (n=615), Daily TikTok Users (n=430), Daily Pinterest Users (n=265), Daily WhatsApp Users (n=897) |

Q: How well does each of the following describe [Snapchat / Facebook / Instagram / TikTok / Pinterest / WhatsApp]? 2. 2022 NRG study commissioned by Snap Inc. | Base: Snapchatters celebrating Mother's Day (n=101) | Q: How meaningful is this celebration or moment to you?

<sup>3. 2022</sup> NRG study commissioned by Snap Inc. | Base: Snapchatters celebrating Mother's Day (n=97)| Q: How do you celebrate Mother's Day? 4. 2022 NRG study commissioned by Snap Inc. | Base: Snapchatters (n=791) | Q: How much do you agree or disagree with each of the following statements?

<sup>5. 2022</sup> NRG study commissioned by Snap Inc. | Base: Snapchatters (n=791), Daily Facebook Users (n=625), Daily Instagram Users (n=645), Daily Facebook Users

Q: How well does each of the following describe [Snapchat / Facebook / Instagram / TikTok / Pinterest / WhatsApp]? 6. 2022 NRG study commissioned by Snap Inc. | Base: Snapchatters celebrating Mother's Day (n=101) | Q: When do you first start to plan for Mother's Day?