

INTERNATIONAL TRADING AND AGRICULTURE



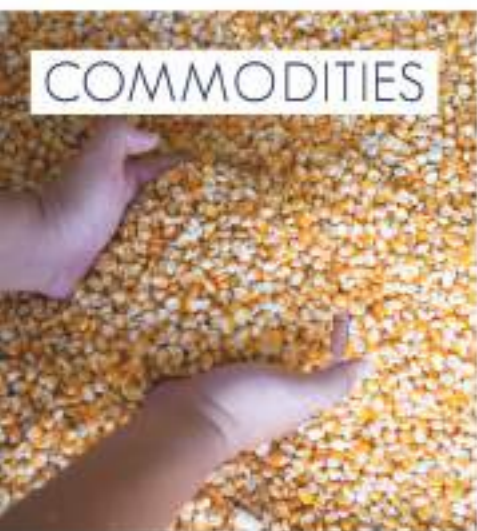
PT BUMI UNIVERSAL MAKMUR
2016



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INTERNATIONAL TRADING AND AGRICULTURE



PROFILE 2016



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OUR COMPANY



PT BUMI UNIVERSAL MAKMUR

Established in 1950, UD. Sumber Bakti centered in city of Besuki, East Java, is a family company that founded by Sugianto. This company operates in agriculture area, with main commodities: corn and dry cassava. Dried cassava is exported through the city of Probolinggo, that located only 2 hour from Besuki. As for corn, the company not only purchased around besuki, but they expanded the purchasing area throughout East Java, that included: Banyuwangi, Jember, and Surabaya.

Since the first time its established, the company has shown exponential growth throughout the year. In 1975, UD. Sumber Bakti is recognized as one of the biggest corn supplier to feedmiler in East Java, some of feedmiler that company supply are PT. Wonokoyo, PT. CJ Samsung, PT. Charoen Phokpand Indonesia Tbk., and PT. Cargil. As the demand of corn increasing, followed by the company growth in financial, in 1994, UD. Sumber Bakti decided to further expand the purchasing area of corn to be through out East Indonesia, such as Nganjuk, Jombang, Gorontalo, Makasar, and Sumbawa.

In 2001, due to rapid growth and to ensure a better control of the company, the office is relocated to the city of Surabaya.





In 2013, UD SumberBakti Officially became PT. Bumi Universal Makmur as recognisable corn supplier. PT. Bumi Universal Makmur succeeded to supply to other major players of feedmiller, such as PT. Japfa Comfeed Indonesia Tbk., PT. Gold Coin Indonesia, PT. New Hope Indonesia dan PT. Malindo-Feedmill

PT. Bumi Universal Makmur able to increase Its corn supply to feedmiller with 8 to 10 percent growth every year. Nowadays, PT. Bumi Universal Makmur is accounted to supply ± 300.000 tonnage of corn each year.

Vision and mission of PT. Bumi Universal Makmur is to be frontrunner agriculture company in Indonesia and to contribute to the growth of Indonesian agriculture, to be one of agriculture country to be recognized globally. As personal, PT. Bumi Universal Makmur has a mission to increase life quality and wellbeing of the farmers. Currently, PT. Bumi Universal Makmur has a direct involvement in distribution and financial founding of local farmers in Sumbawa and indirectly increase the welfare of farmers throughout East Java. Its been our dream for Indonesian agriculture to be able to produce high quality products to compete in global market.

COMMODITIES



The main commodities of PT. Bumi Universal Makmur is corn and soybean. Corn is Indonesia locally produce commodities that grown in various part of the country.

As for soybean, our company imported from USA and we repackage them as PAGODA brand, USA No.1 Soybean. Other than corn and soybean, our company also trade other commodities, such as rice hull, coffee, mungbeans and cashew.



WAREHOUSE



Currently, PT. Bumi Universal Makmur has 3 big warehouses located in the West Nusa Tenggara Island, specifically in Mayo (Sumbawa), Plampang and Dompu. Each of the warehouses is equipped with modern technology to ensure high quality standard in processing. Our warehouse facilities include office, parking area, corn drying floor, conveyor system, weigh bridge, drying machine and silo. We also have warehouses in Surabaya to ensure a better and fast distribution.



Photo of Warehouse of PT. Bumi Universal Makmur in Dompu.



Photo of Conveyor and Warehouse of PT. Bumi Universal Makmur in Plampang.



Photo of Drying Floors and Warehouse of PT. Bumi Universal Makmur in Sumbawa.



Photo of one of the warehouses in Surabaya.



Photo of warehouse full of soybeans.



Photo of office and activities in the warehouse in Surabaya.

Photo of Warehouse in Surabaya.

PROCESS

DRYING PROCESS



We have a team of Quality control that work in corn inspection process to guarantee the quality standard of the corn is met with our company standard. The drying process is divided into two, manual dry and machine dry. After the drying process, our corn is securely placed in silo.

This process of quality control is a crucial step to warrant the standard quality of our product and maintain the trust of our customer.



Weighing process, quality selection, and corn drying.



Corn drying process
by drying machine





Process of blowing and packing soybeans

LOGISTIC

After the drying and packaging process, the next step is distribution. PT. Bumi Universal Makmur prioritize in selecting a modern and safe logistic system. Supervised by our team during distribution process, to guarantee that our product is clean and maintain its quality until destination.





Loading process of corn in sacks to trucks



Loading process of packed soybeans PAGODA, USA Soybean No. 1 to trucks.



Loading process of corn from silo to trucks.



loading process from trucks to boat, in Calabai Harbour of Dompu, West Nusa Tenggara





Unloading process in Tanjung Perak Harbour of Surabaya.

OFFICE



Our main office located in Surabaya, East Java PT. Bumi Universal Makmur has a team of young Professionals that work together in bringing this company to be the best agriculture company in Indonesia. We work together as a team to meet the satisfaction of our customers and suppliers. As a company, we also strive to improve ourselves to be better.



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