



# Jennifer Davis

Chief Executive Officer, Health Care

Jennifer leads P&G's global Health Care business, which encompasses the company's Oral Care and Personal Health Care businesses and makes up 13% of P&G's net sales. This includes a portfolio of billion-dollar-plus properties under Crest, Oral-B and Vicks – along with many other well-known brands such as Metamucil, Pepto-Bismol, Fixodent and Neurobion. Consumer Health is among the largest industries in which P&G competes, with retail sales exceeding \$320 billion and elevated consumer interest in self-care and wellness.

Previously, Jennifer led P&G's global Feminine Care businesses, serving consumers from puberty through menopause in nearly 120 countries. Under her leadership, the business accelerated share and category growth across markets and delivered double-digit Operating Total Shareholder Return. She and her teams expanded the business size and portfolio with the acquisition of This is L., which resulted in P&G's U.S. leadership in the fast-growing naturals segment.

Jennifer's 20 years of sales management included leading a P&G's global Costco business where she accelerated growth through innovation and external partnerships. She subsequently led the U.S. Market Strategy and Planning organization for the Beauty, Health Care, Oral Care and Grooming categories. Jennifer is a transformative leader with a passion for serving consumers, who aims high and inspires her teams with a compelling vision and clear strategic plan.

One of Jennifer's core beliefs is that anything is possible with a diverse team and an inclusive culture. She is active both personally and professionally in the pursuit of racial and gender equality. Beyond her responsibilities leading Health Care, Jennifer also serves as executive sponsor of P&G's U.S. Hispanic Network. She is known as a catalyst for positive social change both within P&G and in the community.

A native of Westwood, New Jersey, Jennifer holds a Bachelor of Arts in Politics from Princeton University. She and her family reside in Cincinnati, Ohio.

## Birthplace

Westwood, New Jersey

## Year

2022

## Positions Held

Chief Executive Officer, Health Care

## Education

Princeton University,  
B.A., Politics, 1993

2018

President, Feminine Care

2016

Vice President, Feminine Care, North America  
Brand Franchise Leader, Tampax

## Date Joined P&G

June 1, 1993

2014

Vice President, Sales, U.S. Beauty, Health & Grooming

2011

Director, Sales, U.S. Beauty Care

## LinkedIn Profile

2009

Director, Sales, Global Costco Team

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## Jennifer Davis (cont'd)

Year	Positions Held
2005	Associate Director, Sales, U.S. Costco Team
2003	Associate Director, Sales, North America Personal Cleansing
2000	Senior Category Account Executive, Sales, U.S. Hair Care
1997	Senior Category Account Executive, Sales, U.S. Beauty Care
1995	Senior Account Executive, Sales, Paper Sector, New York
1993	Sales Representative, Grocery Retail Organization, New York

### Affiliations and Activities

P&G Hispanic Community Network, Executive Sponsor  
American Red Cross Greater Cincinnati/Ohio River Valley Chapter,  
Board of Directors, Former Member  
National Association of Chain Drug Stores, Retail Advisory Board,  
Former Member