



Gillette India Limited
CIN: L28931MH1984PLC267130
Regd. Office
P&G Plaza, Cardinal Gracias Road,
Chakala, Andheri (E),
Mumbai - 400099
Tel : 91-22-2826 6000
Fax : 91-22-2826 7337
Website: in.pg.com

December 28,2023

To,
The BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001
Ref:- Scrip Code:- 507815

Dear Sir/Madam,

Sub: Clarification-Proceedings of the 39th Annual General Meeting of Shareholders held on November 28, 2023

This has reference to the intimation dated November 29,2023 with respect to the Proceedings of the 39th Annual General Meeting of Shareholders held on November 28, 2023. There has been an inadvertent delay in submission of proceedings of Annual General Meeting (AGM) held on November 28, 2023. The Company submitted the proceedings of AGM within 24 hours, instead of 12 hours. We are resubmitting the proceedings along with this clarification regarding delay in submission. We confirm that no unpublished material information was part of the proceedings of the AGM.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully,
For Gillette India Limited

FLAVIA
PETER
MACHADO
Digitally signed
by FLAVIA PETER
MACHADO
Date: 2023.12.28
17:08:28 +05'30'

Flavia Machado
Company Secretary



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Summary of the proceedings of the 39th Annual General Meeting of Gillette India Limited on Tuesday, November 28, 2023 at 11:00 a.m. through Video Conferencing or Other Audio Visual Means

Ms. Flavia Machado, Company Secretary, welcomed the shareholders to the 39th Annual General Meeting (AGM).

Mr. Gurcharan Das chaired the meeting. The Chairman welcomed all the Members and called the meeting to order.

The Chairman informed the Shareholders that the AGM is being conducted through video conference and other audio visual means as permitted by the Ministry of Corporate Affairs (MCA) and the Securities and Exchange Board of India (SEBI). The Notice of AGM along with the Annual Report for the financial year 2022-23 were sent to the shareholders electronically in view of the MCA and SEBI circulars in this respect.

The Chairman then introduced the Board members and management officials, present for the meeting as follows.

Mr. L. V. Vaidyanathan, Managing Director
Mr. Chittranjan Dua, Independent Director
Mr. Anil Kumar Gupta, Independent Director
Ms. Anjuly Chib Duggal, Independent Director
Mr. Pramod Agarwal, Non-Executive Director
Mr. Gagan Sawhney, Non-Executive Director
Mr. P. M. Srinivas, Executive Director
Mr. Gautam Kamath, Executive Director and Chief Financial Officer
Ms. Flavia Machado, Company Secretary
Ms. Enakshee Deva, Head- Communications & CSR

Mr. Karthik Natarajan and Ms. Sonali Dhawan had expressed their inability to join the meeting.

The representatives of the Statutory Auditors and Secretarial Auditors had also joined this Meeting.

The Chairman further informed the members that representations under Section 113 of the Companies Act, 2013, representing 24,534,856 shares had been received. The Auditors' Report and the Secretarial Audit Report did not contain any qualifications or observations.

Ms. Flavia Machado, Company Secretary briefed the Members through the general instructions regarding virtual participation in this AGM, resolutions being put through vote and e-voting process. Live streaming of the meeting was also available on the NSDL website. She also informed the members that the requisite statutory registers were available for electronic inspection for the shareholders who wished to view the same, on the e-voting system.



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Ms. Machado informed that the Company had provided an e-voting facility for members to cast their vote through remote e-voting, which had commenced on Thursday, November 23, 2023 at 9:00 a.m. and ended on Monday, November 27, 2023 at 5:00 p.m. Those Members who had not done so were eligible to vote through the e-voting system within 15 minutes post conclusion of this AGM. Mr. Kamalax Saraf, Saraf & Associates, Practicing Company Secretaries, was appointed as the Scrutinizer for conducting the scrutiny of votes cast through e-voting at the meeting.

The resolutions proposed to be passed at the Annual General Meeting contained in the Notice convening the Meeting, which was circulated to the Members, and read by Ms. Flavia Machado, were:

| Sr. No. | Item |
|---------|---|
| | Ordinary Business |
| 1 | To adopt the Financial Statements for the Financial Year ended June 30, 2023, together with the Reports of the Auditors and Directors thereon (Ordinary Resolution) |
| 2 | To confirm payment of interim dividend and to declare final dividend for the Financial Year ended June 30, 2023 (Ordinary Resolution) |
| 3 | To re-appoint Mr. Gautam Kamath (DIN 09235167), Director, who retires by rotation and being eligible, offers himself for re-appointment. (Ordinary Resolution) |
| 4 | To re-appoint Mr. Karthik Natarajan (DIN 06685891), Director, who retires by rotation and being eligible, offers himself for re-appointment. (Ordinary Resolution) |

The Chairman then delivered his speech, addressing the shareholders, on the business performance for the last financial year 2022-23.

Mr. L.V. Vaidyanathan, Managing Director, provided an overview on the Company's financial and business strategy category review.

Ms. Enakshree Deva, Head- Communications and CSR, made a presentation to the Members providing a brief review on Corporate Social Responsibility activities of the Company.

The Chairman invited the Members for their comments and questions on the Financial Accounts and the Annual Report. Then the Members raised questions/made observations relating to the Annual Accounts and the Annual Report. The Management responded to the queries raised by the Members.

The Chairman informed the Members that the results of the voting would be announced on receipt of the Scrutinizer's Report, within 2 working days of conclusion of the meeting to the Stock Exchanges and would be made available on the website of the Company.

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The Meeting concluded at 12:51 p.m. The Members who had not completed voting earlier and intended to do so were given 15 minutes to complete the e-voting on NSDL portal. The e-voting portal closed at 1:06 p.m.

For Gillette India Limited

FLAVIA
PETER
MACHADO

Digitally signed by
FLAVIA PETER
MACHADO
Date: 2023.12.28
17:07:58 +05'30'

Flavia Machado
Company Secretary



Gillette India Limited

Annual General Meeting
28 November 2023

INTEGRATED GROWTH STRATEGY

BRINGING CONSUMER
CENTRICITY TO LIFE

| Baby | Family | Pet Care | Home | Health | Skin | Cosmetics | PHC |
|----------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Pampers always WIPAC | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta |
| Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta |
| Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta |
| Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta | Downy Tide Afta |

PORTFOLIO

PERFORMANCE DRIVES
BRAND CHOICE



GBS AND CORPORATE RESOURCES

ORGANIZATION

EMPOWERED • AGILE
ACCOUNTABLE



SUPERIORITY

TO WIN WITH CONSUMERS



CONSTRUCTIVE DISRUPTION

ACROSS OUR BUSINESS



PRODUCTIVITY

TO FUEL INVESTMENTS



DELIVERED A RESILIENT YEAR

FY 2022-23 |

Double-digit top-line and bottom-line growth despite challenging macro & demand situation while maintaining share leadership

**+10%
SALES**

**Balanced Growth across
both Portfolios**

**+23%
Profit
After Tax**

Operational Progress



*OTI – One Time Impacts

SUPERIOR AND SUSTAINED EXECUTION PAST 10Y

+6%
Annual Growth
Net Sales

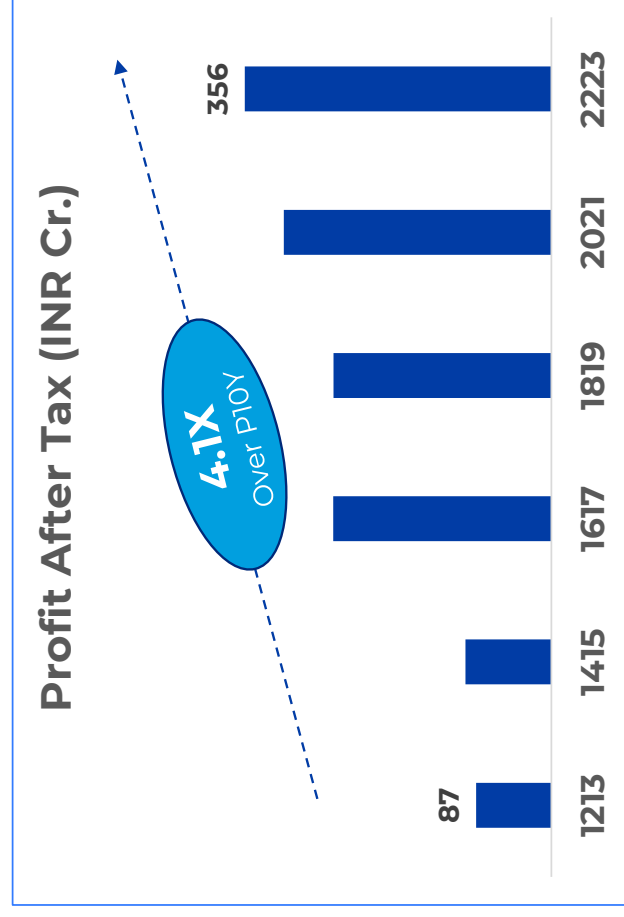
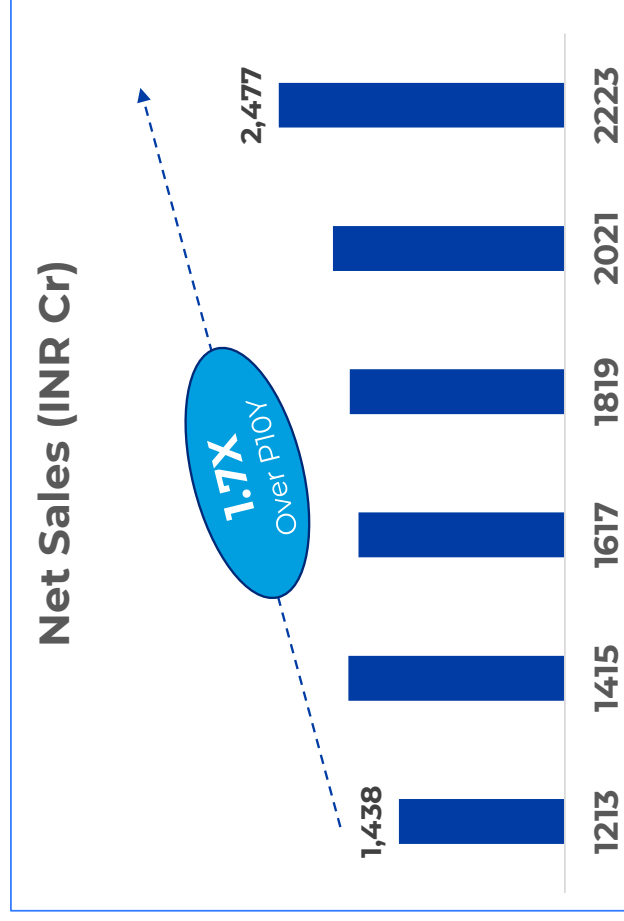
+15%
Annual Growth
Profit after Tax

+24%
Increase in
Return on Equity



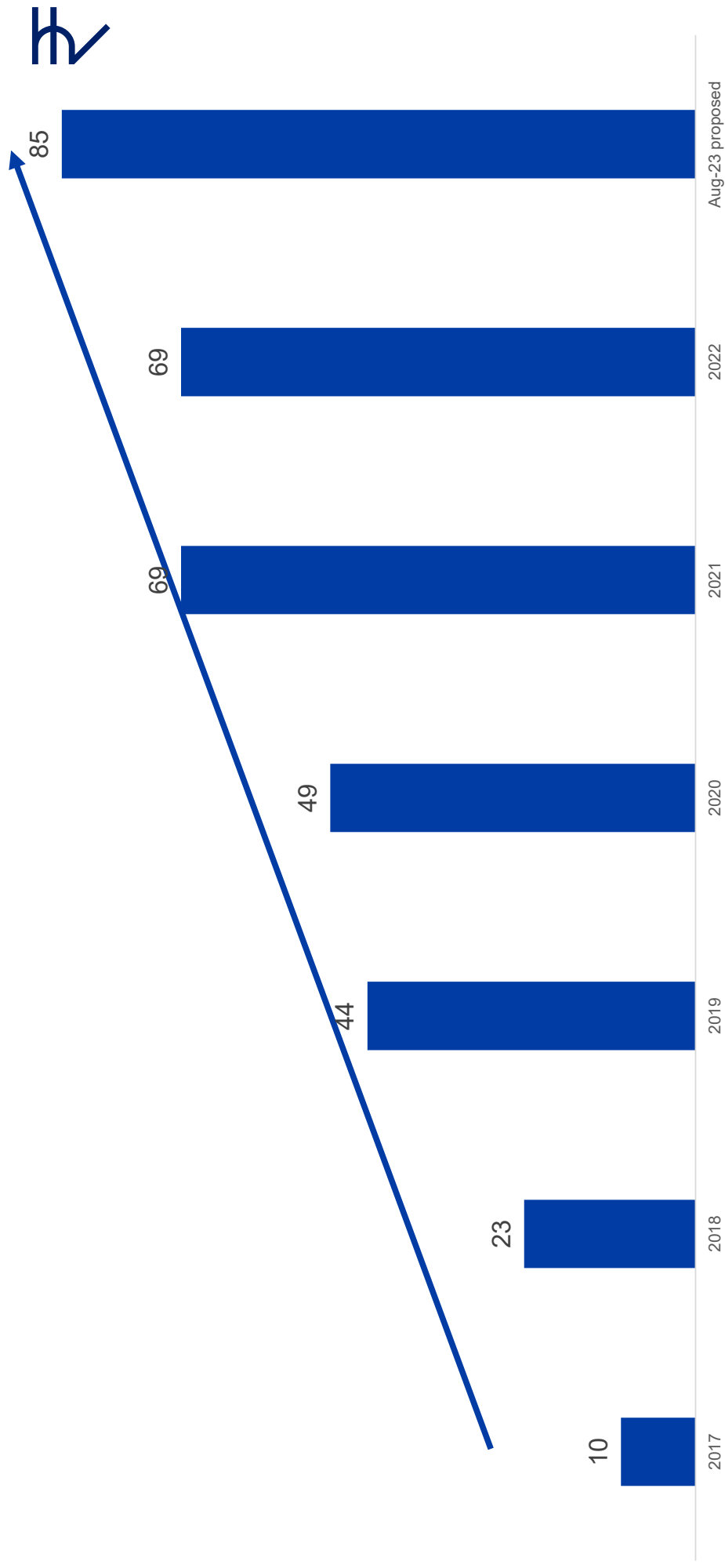
Note: 1) Basis Published results; 2) Net Sales refers to revenue from operations; 3) PAT Excluding OCI; 4) ROE = PAT/ Avg. Equity

SUPERIOR AND SUSTAINED EXECUTION OVER P10Y



Note: 1) Basis Published results; 2) Net Sales refers to revenue from operations; 3) PAT Excluding OCI; 4) PAT – Profit After Tax; OCI – Other Comprehensive Income

HEALTHY GROWTH IN DIVIDENDS OVER THE YEARS



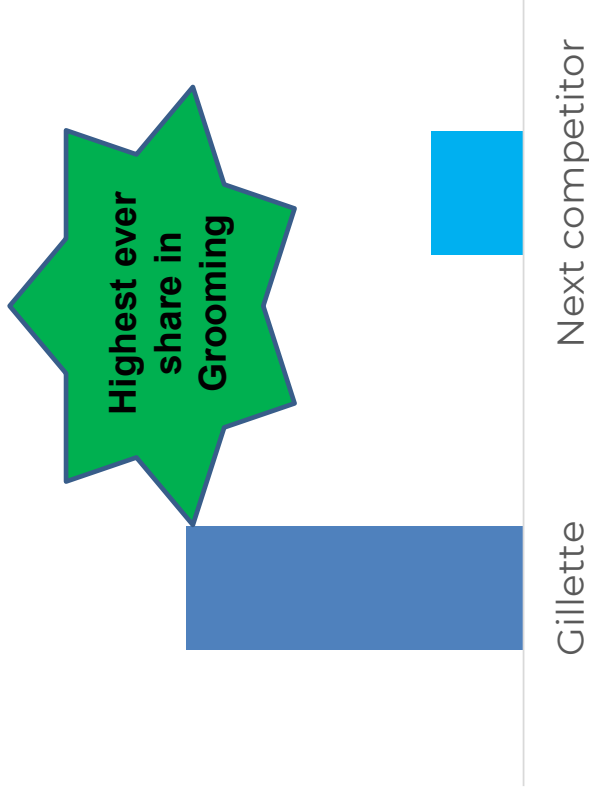
Notes

- (1) Graph shows Interim + Final Dividend INR per share paid during calendar year (excludes special dividend)
- (2) 2021 had a special dividend of INR 50 on top of INR 69. Total Dividend in 2021 (Interim + Final + Special) was INR 119.

WE CONTINUE TO WIN EXTERNALLY

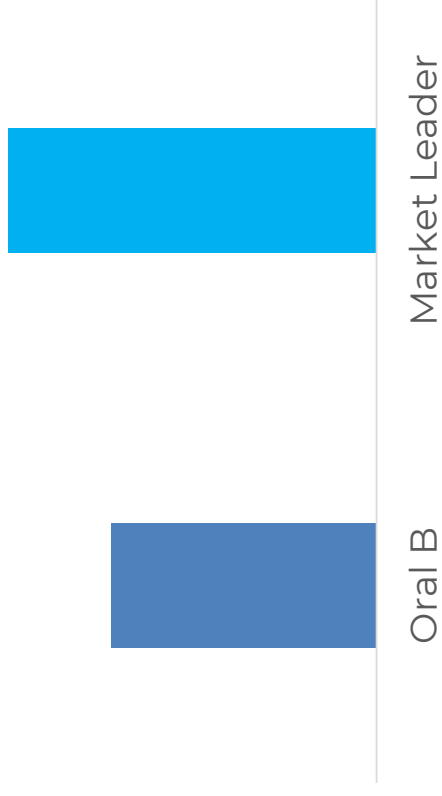
Grooming

Consolidating Market Leadership with highest ever share



Oral Care

Closing Gap vs Market Leader





| Baby | Fem | Family | Fabric | Home | Hair | SPC | Grooming | Oral | PHC |
|------------------|------------------|------------------|--|----------------------------------|---------------------------------------|--|----------------------------|-----------------|--|
| Pampers SWEET | always TAMPAX | Pampers Puffs | Tide Dawn Ariel Gain Lenor | Dawn Palm Gain Santitas | Revlon Pantene Revlon Aussie | SK-II OLAY Old Spice Sage Secret | Gillette Venus BRAUN | Crest Oral-B | Wesc No-Quil Day-Quil Mazda Pepio Pain-Aid |

PORTFOLIO
PERFORMANCE DRIVES
BRAND CHOICE



GROOMING



SHAVE
PREPS



VALUE
OFFERINGS



MID-TIER
OFFERINGS



PREMIUM
RANGE



FEMALE
GROOMING



BRAUN

CONTINUE TO DRIVE ENTRY VALUE SYSTEM - GUARD



LOW BELIEVABILITY OF 7 SHAVES

DELIVERING SUPERIOR CONSUMER EXPERIENCE
THROUGH EVOLVED BENEFITS

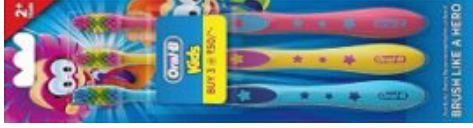


SUPERIOR COMMUNICATION – GILLETTE GUARD



BRINGING TO LIFE THE BRAND BENEFIT IN A
RELEVANT, MEMORABLE MANNER!

ORAL CARE



**BASIC
CLEAN**

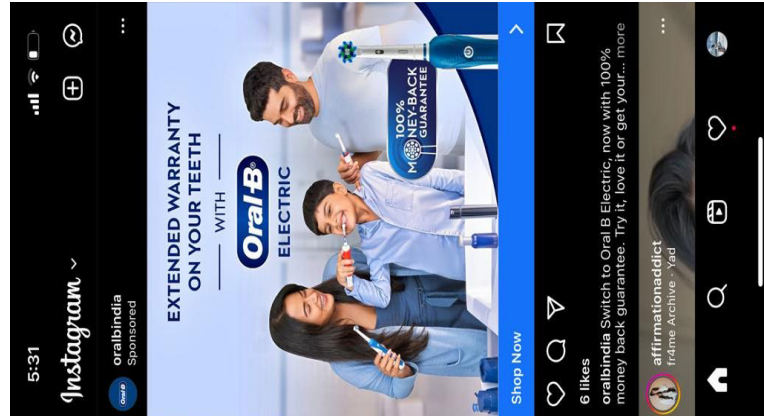
**DEEP
CLEAN**

**SENSITIVE
CLEAN**

**KIDS
RANGE**

**POWER ORAL
CARE**

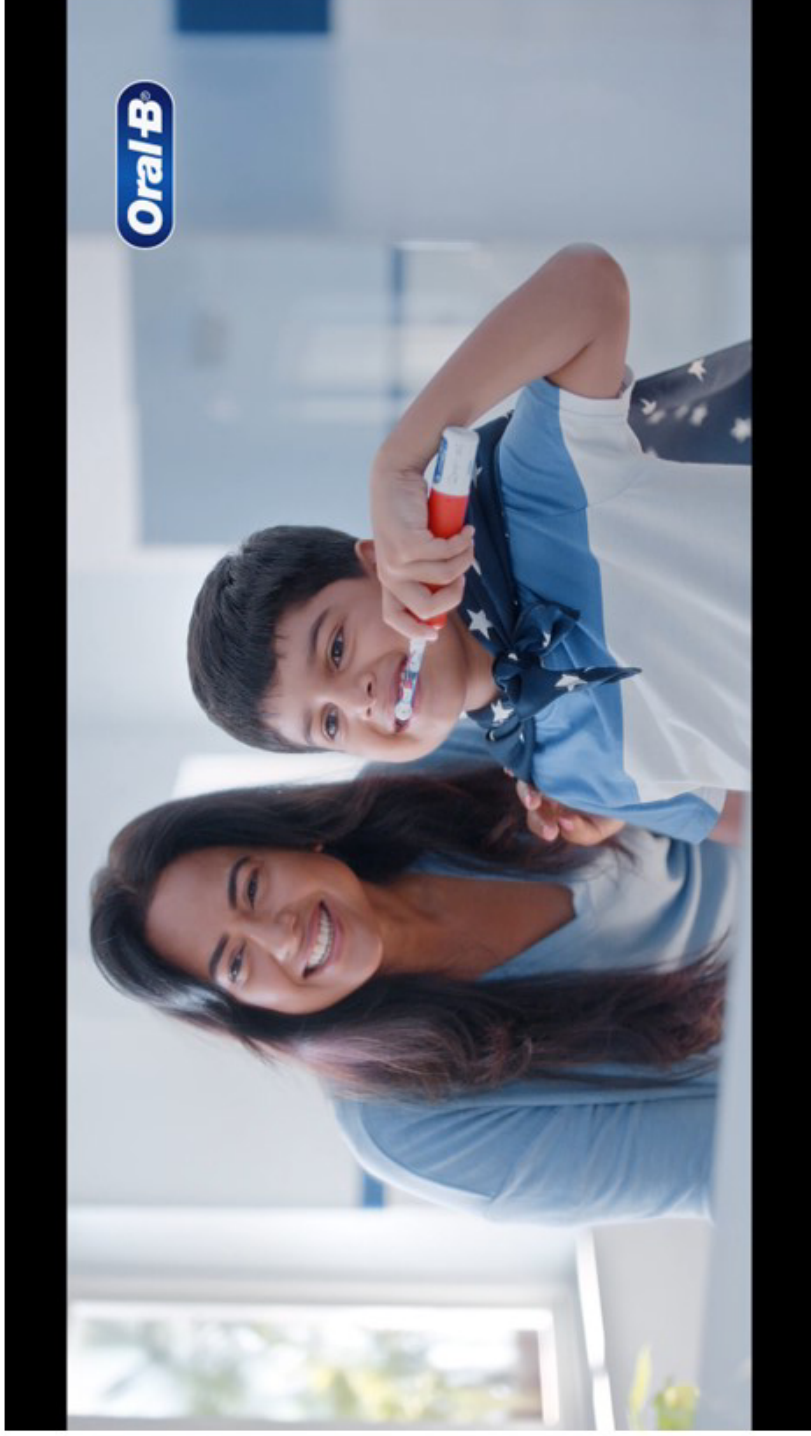
ACCELERATE INNOVATION: WIN WITH POWER ORAL CARE, CRISS CROSS AND SENSITIVE



Manual Oral Care

Power Oral Care

SUPERIOR COMMUNICATION – POWER ORAL CARE



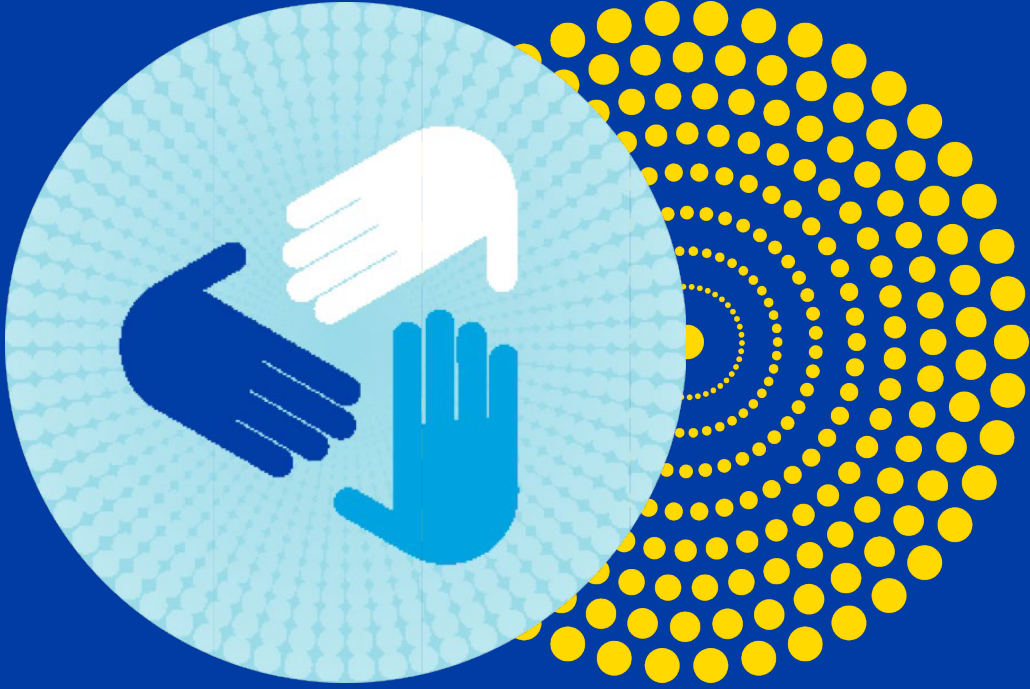
MAKING BRUSHING FUN !

EDUCATING THE NEXT GENERATION ON IMPORTANT BRUSHING HABITS

**FORCE FOR
GROWTH**



**FORCE FOR
GOOD**



CSR Overview

2022-23



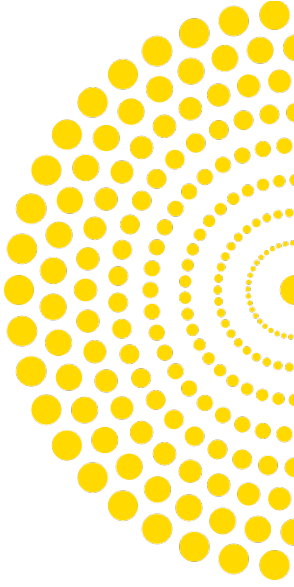
P&G Shiksha

18
Years

In the
Communities

35+
Lakh

Children Being
Impacted





FOCUS AREAS

1

Enhancing Learning Environment



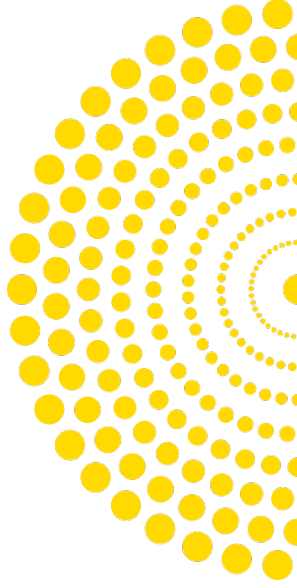
2

Early Childhood Education



3

Remediating Learning Gaps



1

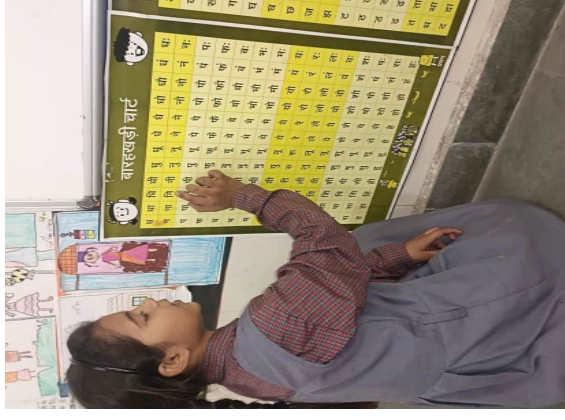
Enhancing Learning Environment



- Building classrooms and enhancing **in-class infrastructure**
- Introducing sanitation facilities and **separate toilets blocks** for girls
- Fulfilling modern needs with **Smart Classrooms** in Goa

2

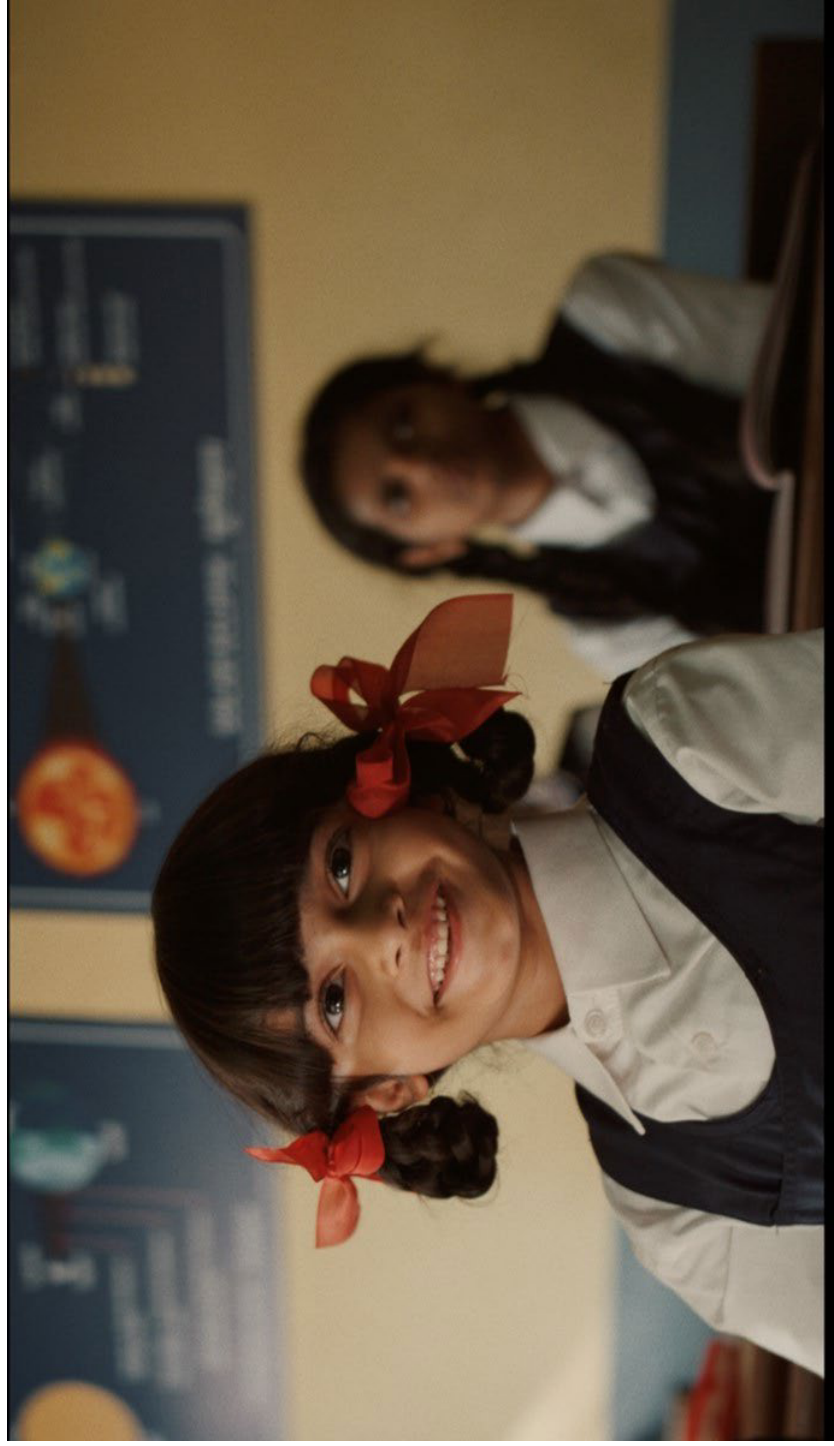
Early Childhood Education



- **Preparing children to thrive** in formal education system
- Develop **motor, socio-emotional and cognitive skills**, with pre-language and pre-numeracy
- Working with **Mothers, Balvadis and Anganwadis**

Remediating Learning Gaps

What is a Learning Gap?



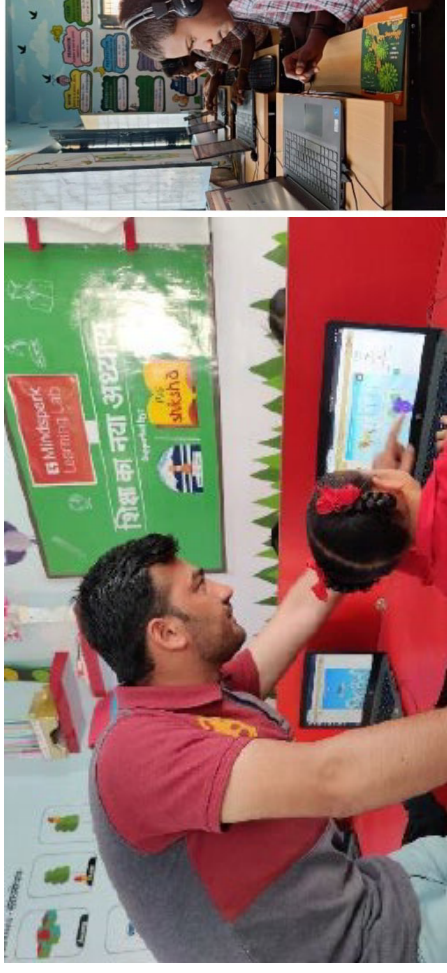
Remediating Learning Gaps

COMMUNITY-BASED



- **Mohalla-level community programs** with **activity-based** learning and **peer-learning**
- **Catch-up Camps** through the year to bridge learning gaps
- **Teachers' Trainings** and Social awareness

AI/ML LED



- **Personalized Adaptive Learning tool**
- Hybrid model of **app-based, school-based and community-based** interventions
- In-school time-table integration + Tr-partite partnership with State Govt

