



Procter & Gamble Hygiene
and Health Care Limited
CIN: L24239MH1964PLC012971
Registered Office:
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
Tel: (91-22) 2826 6000
Fax: (91-22) 2826 7303
www.pg.com/en_IN

To,
The Corporate Relations Department
The BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001

November 2, 2018

Ref:- Scrip Code:- 500459

Dear Sir / Madam,

Sub:- Unaudited Financial Results for the quarter ended September 30, 2018

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Unaudited Financial Results for the quarter ended September 30, 2018 were approved.

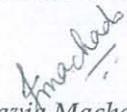
We are enclosing herewith the following:

- a. Unaudited Financial Results for the quarter ended September 30, 2018
- b. Press Release
- c. Limited Review Report in respect of the Unaudited Financial Results for the quarter ended September 30, 2018 furnished by Statutory Auditors of the Company.

Kindly take the same on record and oblige.

Thanking you,
Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited


Flavia Machado
Company Secretary





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STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th SEPTEMBER 2018

(` in Lakhs)

Particulars	(1)	(2)	(3)	(4)
	Three Months Ended 30th Sept 2018	Preceding Three Months Ended 30th June 2018	Corresponding Three Months Ended 30th Sept 2017	Previous Year Ended 30th June 2018
	(Unaudited)	(Audited) Refer Note 3 below	(Unaudited)	(Audited)
1 Revenue from operations	79 180	52 465	65 759	2 45 529
2 Other income (Refer Note 3)	2 356	683	354	2 407
3 Total income (1+2)	81 536	53 148	66 113	2 47 936
4 Expenses				
a) Cost of raw and packing materials consumed	26 051	13 303	14 738	54 483
b) Purchase of stock-in-trade (Traded goods)	10 427	5 951	8 714	34 222
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(4 959)	(656)	4 271	6 164
d) Employee benefits expense	3 581	2 438	2 917	11 523
e) Finance costs	42	405	41	532
f) Depreciation expense	1 207	1 233	1 284	5 237
g) Impairment of property, plant & equipment	----	----	----	1 259
h) Advertising & sales promotion expenses	8 320	6 773	5 275	26 052
i) Other expenses	14 804	16 263	11 099	50 287
Total expenses	59 473	45 710	48 339	1 89 759
5 Profit before tax (3-4)	22 063	7 438	17 774	58 177
6 Tax expense				
a) Current tax	8 019	3 058	6 293	20 646
b) Deferred tax	(367)	(75)	(75)	72
	7 652	2 983	6 218	20 718
7 Profit for the period (5-6)	14 411	4 455	11 556	37 459
8 Other comprehensive income				
Other comprehensive income not to be reclassified to profit or loss:				
Re- measurement of the defined benefit plans	186	446	(297)	744
Income tax effect	(64)	(154)	103	(257)
Total other comprehensive income for the period	122	292	(194)	487
9 Total comprehensive income for the period (7+8)	14 533	4 747	11 362	37 946
10 Paid-up equity share capital (Face Value ` 10 per equity share)	3 246	3 246	3 246	3 246
11 Reserves as per balance sheet				77 304
12 Earnings per Share (Face value of ` 10 per equity share) (not annualised) :				
a) Basic	44.40	13.72	35.60	115.40
b) Diluted	44.40	13.72	35.60	115.40

See accompanying notes to the financial results





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Notes:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 2nd November, 2018 and have been subjected to a limited review by the Statutory Auditors of the Company.
- 2 The above financials results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under section 133 of the Companies Act, 2013 read with the relevant Rules issued thereunder and the other accounting principles generally accepted in India.
- 3 Other income for the quarter ended 30th September 2018, includes an amount of Rs. 1 379 lakhs being one time gain from sale of property.
- 4 The Goods and Services Tax (GST) council has exempted Sanitary Pads from GST with effect from July 27, 2018 (the transition date) vide notification no. G.S.R. 667(E) dated July 28, 2018, consequently, the Company's FEM Care Category is exempt from GST with effect from the said date. Post transition date, the GST on the inputs pertaining to Fem care products is being charged directly to the statement of profit and loss. Hence the numbers for the previous quarters ended June 30, 2018 and September 30, 2017 and for the year ended June 30, 2018 are not comparable to that extent.
- 5 The Company has identified Health and Hygiene Products as its single primary reportable segment in accordance with the requirements of Ind AS 108 - Operating Segments. Accordingly, no separate segment information has been provided.
- 6 Previous period figures have been regrouped / restated wherever necessary. The figures for the preceding three months ended 30th June, 2018 are the balancing figures between the audited figures in respect of the full financial year ended 30th June, 2018 and the year to date figures upto the third quarter of that financial year.

**For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited**

**Madhusudan Gopalan
Managing Director**

Place : Mumbai

Date : 2nd November, 2018





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Procter & Gamble Hygiene and Health Care Ltd. Announces First Quarter Results

Sales up 20%; Profit After Tax up 25% for quarter ended September 30, 2018

Mumbai, November 2, 2018: Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended September 30, 2018. The company delivered Sales of ₹792 crores, up 20% vs. year ago, behind brand fundamentals, strength of the product portfolio and improved in-store execution. The operating profit for the quarter grew 17%, as increasing costs due to inflation and currency depreciation were partly off-set by continual focus on productivity and savings. The all in profit after tax (PAT) including one-time gain from sale of assets (₹14 crores) is up 25% vs. year ago.

Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said, *"We generated strong top and bottom line results this quarter driven by robust volume growth, category development and execution excellence. We will continue to focus on raising the bar on superiority of our products, packaging, go-to-market and communication, improving productivity and strengthening our organization and culture."*

Both Feminine Care and Health Care businesses recorded double-digit growth ahead of their categories.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The company has carved a reputation for delivering high quality products and superior value propositions to meet the needs of consumers. PGHHCL brands take pride in being socially conscious via their participation in P&G SHIKSHA, a national consumer movement that supports the education of underprivileged children in India. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact:

Madison Public Relations: Malika Bhavnani +91 9820496099;

malika.bhavnani@madisonpr.in

KALYANIWALLA & MISTRY LLP

CHARTERED ACCOUNTANTS

INDEPENDENT AUDITORS' REVIEW REPORT

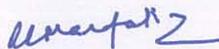
TO THE BOARD OF DIRECTORS OF PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED

1. We have reviewed the accompanying statement of Unaudited Financial Results of **PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED** (the Company) for the quarter ended September 30, 2018, together with the notes thereon ('the Statement'), prepared by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (initialed by us for identification). This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors at its meeting held on November 2, 2018. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free from material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. It is substantially less in scope than an audit conducted in accordance with the generally accepted auditing standards, the objective of which is expression of an opinion regarding the financial statements taken as a whole. We have not performed an audit and accordingly, do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. The financial results of the Company for the corresponding quarter ended September 30, 2017 were reviewed by the predecessor auditor who expressed an unmodified opinion on those financial statements.

Our opinion is not modified in respect of this matter.

For KALYANIWALLA & MISTRY LLP
CHARTERED ACCOUNTANTS

Firm Reg. No.: 104607W/W100166



Roshni R. Marfatia

PARTNER

M. No.: 106548

Mumbai, November 2, 2018.

LLP IN : AAH - 3437

REGISTERED OFFICE : ESPLANADE HOUSE, 29, HAZARIMAL SOMANI MARG, FORT, MUMBAI 400 001
TEL.: (91) (22) 6158 6200, 6158 7200 FAX: (91) (22) 6158 6275