



Procter & Gamble Hygiene  
and Health Care Limited  
CIN: L24239MH1964PLC012971  
Registered Office:  
P&G Plaza  
Cardinal Gracias Road, Chakala  
Andheri (E), Mumbai 400 099  
Tel: (91-22) 2826 6000  
Fax: (91-22) 2826 7337  
www.pg.com/en\_IN

November 27, 2019

To,  
The BSE Limited  
Department of Corporate Services  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400001  
Ref:- Scrip Code:- 500459

To,  
National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block  
Bandra Kurla Complex,  
Bandra (East), Mumbai - 400051  
Ref:- Scrip Code:- PGHH

Dear Sir/Madam,

**Sub:- Proceedings of the 55<sup>th</sup> Annual General Meeting of Shareholders held on November 27, 2019**

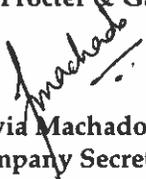
We would like to inform you that the 55<sup>th</sup> Annual General Meeting of the Company was held on November 27, 2019 at 11.00 a.m. at Y. B. Chavan Pratishthan, Gen. Jagannathrao Bhonsle Marg, Mumbai 400 021. In this respect, please find enclosed a summary of proceedings of the 55<sup>th</sup> Annual General Meeting.

Further, we have also enclosed copy of presentations on business review and overview on Corporate Social Responsibility activities of the Company presented at the 55<sup>th</sup> Annual General Meeting held today, i.e., November 27, 2019.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully,  
For Procter & Gamble Hygiene and Health Care Limited

  
Flavia Machado  
Company Secretary





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**Summary of the proceedings of the 55<sup>th</sup> Annual General Meeting of Procter & Gamble Hygiene and Health Care Limited held on Wednesday, November 27, 2019 at 11.00 a.m. at Y. B. Chavan Pratishthan, Gen. Jagannathrao Bhonsle Marg, Mumbai 400 021**

Mr. R. A. Shah chaired the meeting. The Chairman welcomed all the Members to the 55<sup>th</sup> Annual General Meeting and after ascertaining that the quorum is present, called the meeting to order. The Chairman then introduced his colleagues present on the dais. The Chairman informed the Members that Mr. Anil Kumar Gupta and Mr. Karthik Natarajan Directors could not attend the meeting due to other commitments.

The Notice convening the Meeting, which was circulated to the Members, was read by Ms. Flavia Machado, Company Secretary. With the consent of the members present at the meeting, the Directors' Report having been circulated to the Members was taken as read. The Chairman informed that the Auditors' Report and the Secretarial Audit Report do not contain any qualifications or observations.

The Chairman then read his speech which had been circulated to the Members present.

Ms. Sonali Dhawan, Director presented to the Members a brief review on Business and Corporate Social Responsibility activities of the Company.

The Chairman then informed the Members that Members, who had not exercised their voting rights through e-voting, may cast their votes through ballot papers.

The Chairman then informed the Members that the Company has appointed Mr. B. V. Dholakia as the Scrutinizer for e-voting and poll for the meeting. Mr. B. V. Dholakia, Scrutinizer opened the polling box in front of the Members present to ensure that it is empty and then locked the polling box before the Members put their votes in it.

The Chairman then ordered for a poll for all the 10 items, as detailed below, for the Members who have not or could not avail the facility of e-voting:-

Sr. No.	Item
1	To receive, consider and adopt the Audited Balance Sheet as at June 30, 2019 and the Statement of Profit and Loss for the Financial Year ended on that date, together with the Reports of the Auditors and Directors thereon. (Ordinary Resolution)
2	To confirm payment of Interim Dividend and to declare Final Dividend for the Financial Year ended June 30, 2019. (Ordinary Resolution)
3	To appoint a Director in place of Mr. Karthik Natarajan (DIN 06685891), who retires by rotation and being eligible, offers himself for re-appointment. (Ordinary Resolution)





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4	To appoint a Director in place of Mr. Pramod Agarwal (DIN 00066989), who retires by rotation and being eligible, offers himself for re-appointment. (Ordinary Resolution)
5	To appoint Mr. Ghanashyam Hegde (DIN 08054712) as a Non-Executive Director of the Company. (Ordinary Resolution)
6	To appoint Ms. Meena Ganesh as an Independent Director of the Company (Ordinary Resolution)
7	To re-appoint Mr. Rajendra Ambalal Shah as an Independent Director of the Company. (Special Resolution)
8	To re-appoint Mr. Bansidhar Sunderlal Mehta as an Independent Director of the Company. (Special Resolution)
9	To re-appoint Mr. Anil Kumar Gupta as an Independent Director of the Company (Special Resolution)
10	To ratify payment of Remuneration to the Cost Auditor for the Financial Year 2019-20 (Ordinary Resolution)

The Chairman invited the Members for their comments and questions on the Financial Accounts and the Annual Report. Then the Members raised questions/made observations relating to the Annual Accounts and the Annual Report. The Management responded suitably to the queries raised by the Members.

As the Members completed voting by poll, the Meeting concluded at 1.30 p.m. with a vote of thanks to the Chair. The meeting will be deemed to be concluded with the declaration of the results of the voting, which will be announced on receipt of the Scrutinizer's Report, within 48 hours of conclusion of the meeting to the Stock Exchanges and will also be available on the website of the Company.

For Procter & Gamble Hygiene and Health Care Limited

  
Flavia Machado  
Company Secretary



# **Procter & Gamble Hygiene & Health Care Limited**

**AGM 2019**

# STRONG PERFORMANCE



SALES

 + 20%

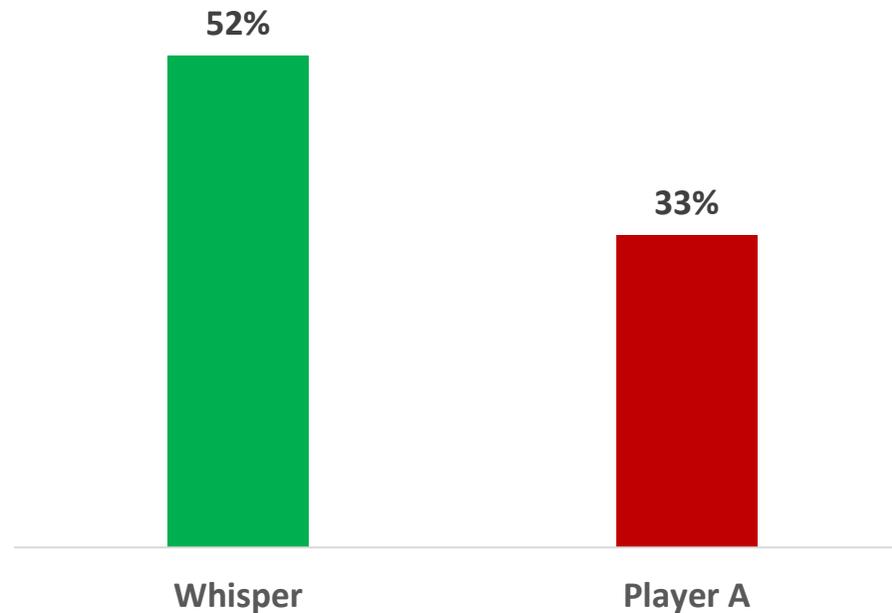
PROFIT

 + 12%

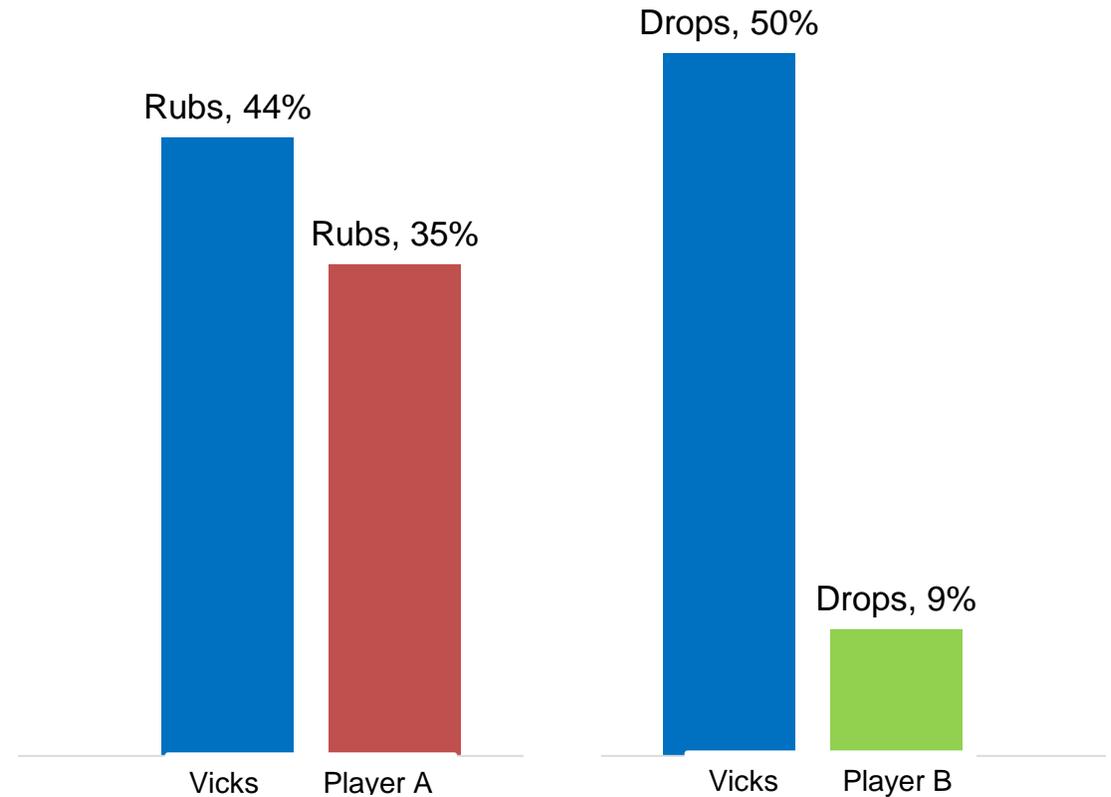
# #1 MARKET LEADER ACROSS BRANDS



## WHISPER # 1 with Greater than 50% share



## VICKS #1 - Rubs and Drops



# Whisper



**P&G FemCare**  
Empowering and Advocating for Women

# Portfolio across price tiers



Price Range	<4 Rs/Pad		4-7 Rs/Pad		>7 Rs/Pad		
SKU Image							
SKU Name	Aloe Regular	Aloe XL	Choice XL	Choice Ultra	Ultra Softs	Ultra Clean	Ultra Nights
Count/ Pack*	7	6	7	6	7	7	7
MRP/ Pack**	25	28	31	40	64	80	85

\*Smallest Pack size for each variant – Larger packs also available

\*\* INR/Pack for the smallest pack size and length – Larger pad lengths may also be available in the variant at a higher price

# Aloe and Aloe XL Launch : Mid-Tier Comfort and Softs Launch in the fast growing naturals segment



# Ultra Clean Product and Packaging Upgrade



## New Packaging



## New Claim #1 Hygienic Protection



## Clutter Breaking Communication #merilifemerirules



# Accelerate Nights via Premiumization

360 degree activation via #sayNoToFOMO campaign



# Brands as “Force for Good”



WORLD ECONOMIC FORUM

## P&G announces wider reach of its ‘Menstrual hygiene education program’ to 5 crore girls by 2022

*P&G through its brand Whisper began the journey to normalise menstruation in India about 3 decades back*



whisperindia

For every rule you speak against, we will donate  
**100 PACKS**  
of *whisper*

whisperindia

**70,000**  
PACKS OF  
*whisper* DONATED

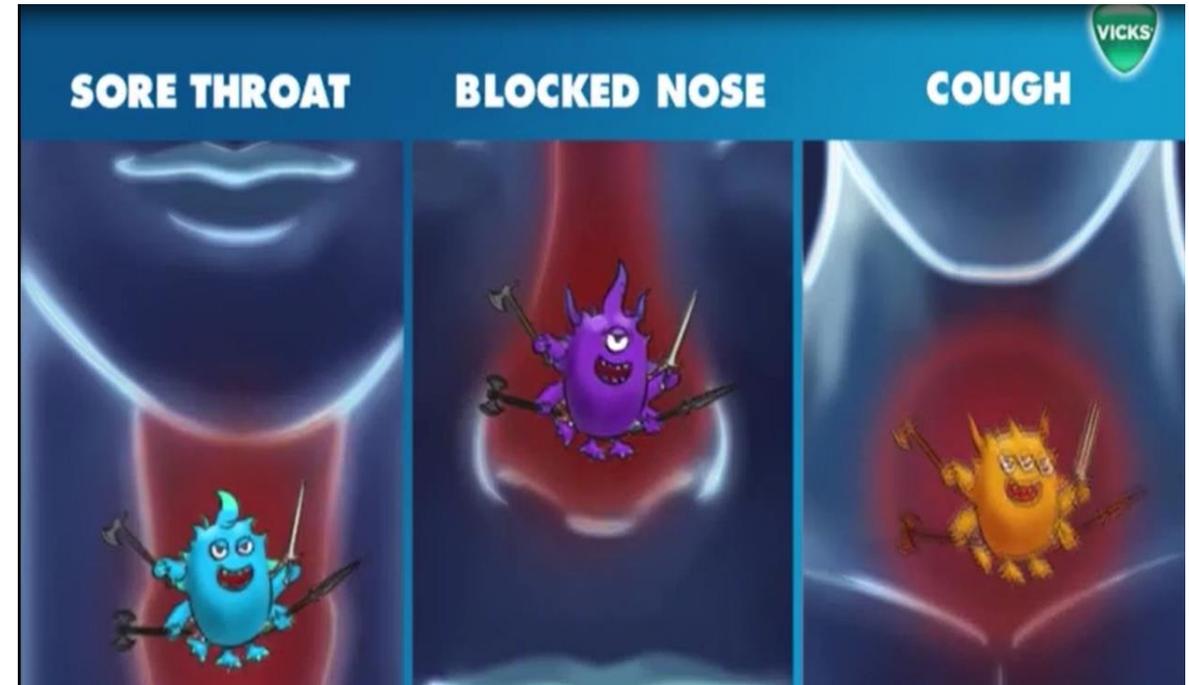
HEALTHCARE



# PLAY ACROSS ALL FORMS

				
	<b>Rubs</b>	<b>CoughDrops</b>	<b>A500</b>	<b>Inhaler</b>
Market Position	#1	#1	#1	#1

# NEW INNOVATION: 3 in 1



To watch the video Visit-  
<https://www.youtube.com/watch?v=hzcXsXfzgYQ>

# NEW INNOVATION: BABYRUB 10 ml



Targeted Reach –video & Kids content	Tie-ups with Blogger platforms for Advocacy	Leveraging celebrity moms for Advocacy	Real Mom, Real Stories
			 <p data-bbox="2025 1249 2382 1306"><i>Mommy Mannat / Vicks Baby Rub Real Moms Real Reviews</i></p>

# NEW INNOVATION: ADVANCED A500



To watch the video Visit-  
[https://www.youtube.com/watch?v=\\_ehgaJu62so](https://www.youtube.com/watch?v=_ehgaJu62so)

# NEW INNOVATION: BIG NOSE CI



बंद नाक के लक्षणों की ग्राफिक परिकल्पना.

# Brands as “Force for Good”

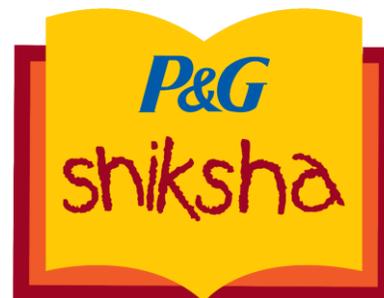
To watch the Video Visit-

<https://www.youtube.com/watch?v=8VKIWQgSYyA>

#TouchOfCare – One in a Million  
Most Awarded Indian Campaign at Cannes Lion 2019



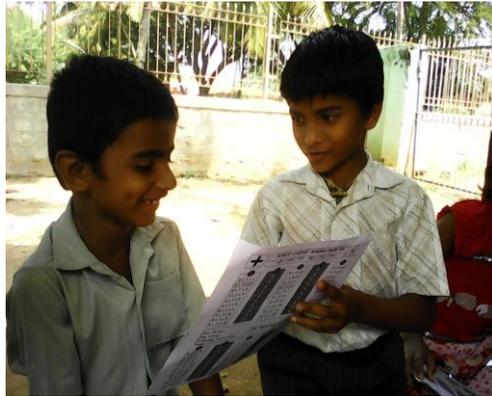
**THANK YOU**



# P&G Shiksha impact

Impact till date | Supported more than 2100 Schools which will impact over 17 lakh Children

## Remedial Learning & Early Childhood Education



## Infrastructure Interventions



## Specially-abled & Disaster Affected



## Girl-child Education



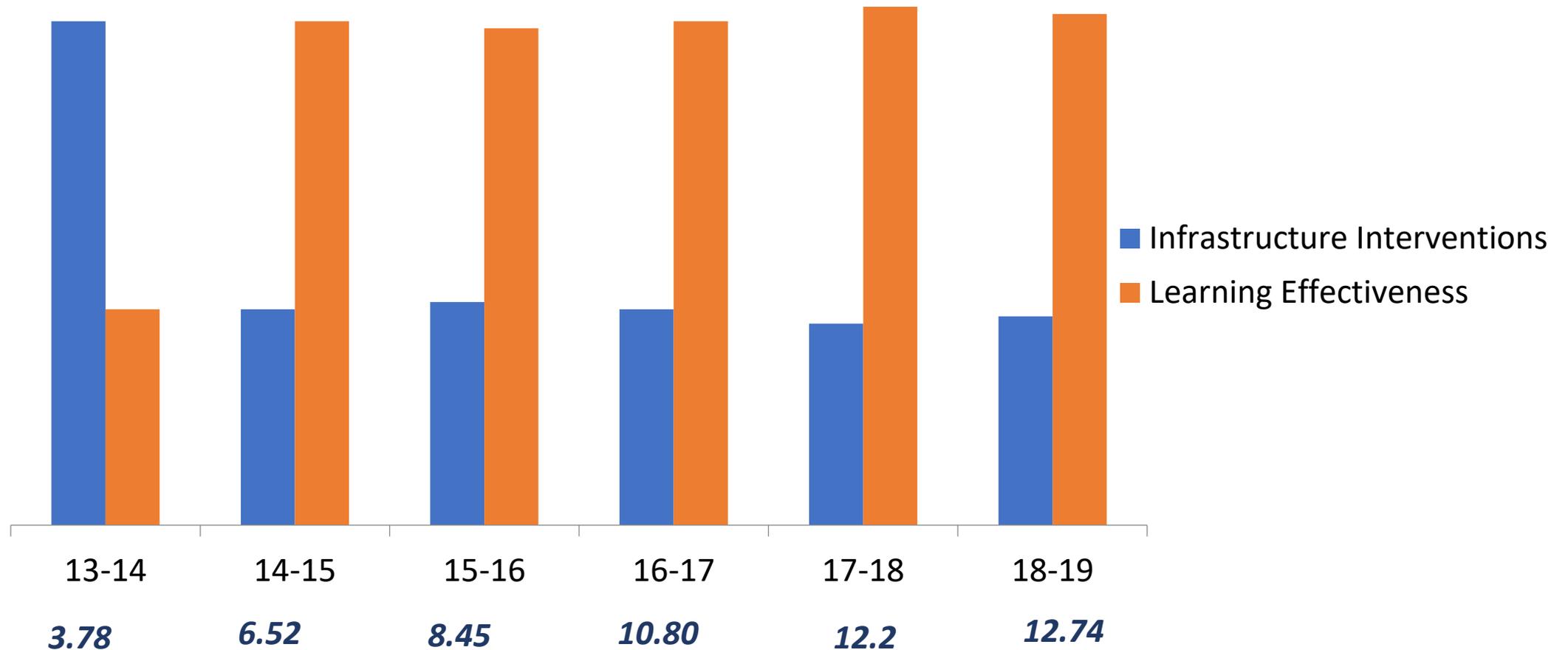
## Impacting Plant Communities





[Click to watch the video](#)

# Shift to Learning Outcome vs Outlay



**Total  
(in INR Cr):**

# Improving education infrastructure



## Impacted 250+ schools

- Building and refurbishing school buildings
- Constructing classrooms
- Enhancing health and hygiene facilities
- Upgrading the available educational aids like libraries and computer centres



BEFORE



BEFORE



AFTER SHIKSHA INTERVENTION



AFTER SHIKSHA INTERVENTION

# Empowering marginalized girls through education



Support 40+ government run residential Kasturba Gandhi Balika Vidyalaya's (KGBV)



Impacting 20,000+ beneficiaries



# Strengthened interventions focused on improving learning outcomes



## Remedial Learning

**Partner NGO:**  
Pratham

*Impacting learning outcomes in children by bridging the gap between current and expected levels of learning*

## Early Childhood Education

**Partner NGO:**  
Pratham

*Working with state government's ICDS program to facilitate the holistic social and cognitive development of children*

## Digital Remedial Learning

**Partner NGO:**  
Education Initiatives (EI)

*Implementing Mindspark, a computer based adaptive learning that helps students learn better*

# Encouraging Results on Remedial Learning



Reached 250+ schools and communities



Impacted 26,000+ children

- No. of children able to read and write as per their curriculum level, increased to 70% from 25%
- Two fold increase in the percentage of children who were able to do basic arithmetic after our intervention

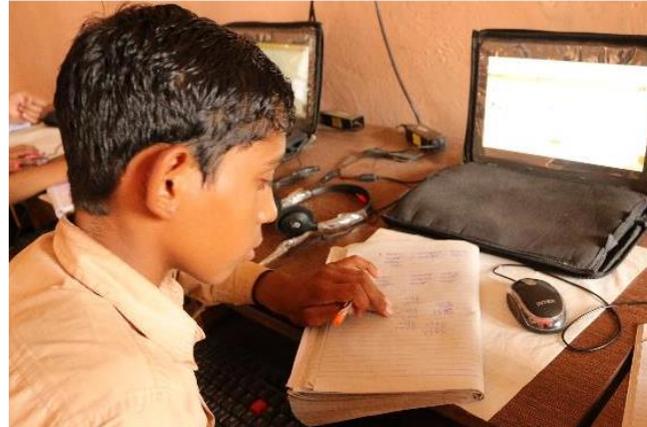


# Encouraging Results on Early Childhood Education



- Reached out to ~**1100 Anganwadis** impacting about **33,000 children**
- **More than 85% children in the intervention groups had competent motor skills** (ability to draw, hold a pencil, colour within a shape etc.) versus 42% in the comparison groups
- **Cognitive competence of the children in intervention groups was twice or more than that of comparison groups**

# Making a difference through digital education



- Implemented in **100+ government schools** where over **20,000+ students** are learning using Mindspark.
- **Learning levels improved two-fold compared to the control group**
- Tool provides information to teachers about the progress and learning levels of students which is used for effective classroom management and instruction

## Supporting communities around plants



### **Goa**

Supports Matruchaya

a home for the orphanage, destitute and abandoned children since 2010

### **Mandideep**

Supports local NGO Arushi to provide infrastructure, nutrition and hygiene support to the Satlapur Government School

## Support defence NGOs



### **Navy Wives Welfare Association**

Support Sankalp School Mumbai - a special school for differently abled children

### **Air Force Wives Welfare Association**

Support Umeed Schools for the underprivileged children

### **Army Wives Welfare Association**

Grant to Asha Schools for Girl Child Education



[Click to watch the video](#)

Thank you

