



**Procter & Gamble Hygiene
and Health Care Limited**
CIN: L24239MH1964PLC012971
Registered Office:
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
Tel: (91-22) 2826 6000
Fax: (91-22) 2826 7337
www.pg.com/en_IN

August 21, 2019

To,
The Corporate Relations Department
The BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001
Ref:- Scrip Code:- 500459

To,
The Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai - 400051
Ref:- Scrip Code:- PGHH

Dear Sir / Madam,

Sub: Audited Financial Results for the Financial Year ended June 30, 2019

We are pleased to inform you that a meeting of the Board of Directors of the Company held today, the Audited Financial Results for the Financial Year ended June 30, 2019 were approved.

We are enclosing herewith the following:

- a. Audited Financial Results for the Financial Year ended June 30, 2019, as per format prescribed under Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015;
- b. Auditor's Report, in respect of the aforementioned Financial Results, as furnished by the Statutory Auditors of the Company;
- c. Press Release;
- d. A declaration with respect to Audit Report with unmodified opinion to the aforementioned Audited Financial Results

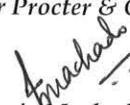
We are pleased to further inform you that the Board of Directors of the Company at its meeting held today, *inter alia*, have recommended a final dividend of Rs. 48/- per Equity Share (Nominal Value of Rs. 10/- each), for the Financial Year ended June 30, 2019. The dividend shall be paid between December 2, 2019 to December 20, 2019, on approval of the Members at the 55th Annual General Meeting.

Kindly take the same on record.

Thanking you.

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited


Flavia Machado
Company Secretary





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STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 30th JUNE 2019

(₹ in Lakhs)

Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30th June 2019	Preceding Three Months Ended 31st March 2019	Corresponding Three Months Ended 30th June 2018	Year Ended 30th June 2019	Previous Year Ended 30th June 2018
	(Audited) Refer Note 6 below	(Unaudited)	(Audited) Refer Note 6 below	(Audited)	(Audited)
1 Revenue from operations	63 729	69 934	52 465	2 94 650	2 45 529
2 Other income (Refer Note 4)	969	843	683	5 334	2 407
3 Total income (1+2)	64 698	70 777	53 148	2 99 984	2 47 936
4 Expenses					
a) Cost of raw and packing materials consumed	26 398	21 366	13 303	95 064	54 483
b) Purchase of stock-in-trade (Traded goods)	2 107	5 669	5 951	32 195	34 222
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2 540)	2 580	(656)	(3 773)	6 164
d) Employee benefits expense	2 507	3 458	2 438	13 238	11 523
e) Finance costs	404	54	405	548	532
f) Depreciation expense	1 281	1 256	1 233	4 978	5 237
g) Impairment of property, plant & equipment	---	---	---	---	1 259
h) Advertising & sales promotion expenses	6 919	7 024	6 773	31 231	26 052
i) Other expenses	21 857	15 472	16 263	65 770	50 287
Total expenses	58 933	56 879	45 710	2 39 251	1 89 759
5 Profit before tax (3-4)	5 765	13 898	7 438	60 733	58 177
6 Tax expense					
a) Current tax	2 113	5 081	3 058	22 185	20 646
b) Deferred tax	(81)	(194)	538	(1 019)	685
c) Prior year tax adjustments	(2 346)	---	(613)	(2 346)	(613)
7 Profit for the period (5-6)	(314)	4 887	2 983	18 820	20 718
8 Other comprehensive income					
Other comprehensive income not to be reclassified to profit or loss:					
Re- measurement of the defined benefit plans	(907)	(8)	446	(1 026)	744
Income tax effect	318	3	(154)	359	(257)
Total other comprehensive income for the period	(589)	(5)	292	(667)	487
9 Total comprehensive income for the period (7+8)	5 490	9 006	4 747	41 246	37 946
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3 246	3 246	3 246	3 246	3 246
11 Reserves as per balance sheet				87 660	77 304
12 Earnings per Share (Face value of ₹ 10 per equity share) (not annualised) :					
a) Basic	18.73	27.76	13.72	129.12	115.40
b) Diluted	18.73	27.76	13.72	129.12	115.40

See accompanying notes to the financial results



Notes:

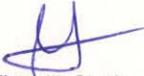
1 Statement of Assets and Liabilities

(₹ in Lakhs)

Particulars	(₹ in Lakhs)	
	As at Year Ended 30 th June 2019 (Audited)	As at Year Ended 30 th June 2018 (Audited)
Assets		
Non-current assets		
Property, plant and equipment	23 422	25 011
Capital work-in-progress	1 455	2 148
Financial assets		
(i) Loans	3 913	4 201
(ii) Other financial assets	40	88
Deferred tax assets (Net)	3 676	2 298
Non-current tax assets (Net)	15 439	19 580
Other non-current assets	6 186	5 603
Total non-current assets	54 131	58 929
Current assets		
Inventories	20 342	12 361
Financial assets		
(i) Trade receivables	18 066	14 847
(ii) Cash and cash equivalents	52 590	39 235
(iii) Bank balances other than (ii) above	1 455	724
(iv) Loans	10 127	9 940
(v) Other financial assets	2 431	2 493
Other current assets	1 897	1 854
	1 06 908	81 454
Non current assets held for sale	2 152	2 152
Total current assets	1 09 060	83 606
Total assets	1 63 191	1 42 535
Equity and liabilities		
Equity		
Equity share capital	3 246	3 246
Other equity	87 660	77 304
Total equity	90 906	80 550
Non-current liabilities		
Provisions	6 550	4 873
Total non-current liabilities	6 550	4 873
Current liabilities		
Financial liabilities		
(i) Trade payables	54 767	40 622
(ii) Other financial liabilities	4 645	1 927
Provisions	536	427
Current tax liabilities (Net)	2 614	10 419
Other current liabilities	3 173	3 717
Total current liabilities	65 735	57 112
Total liabilities	72 285	61 985
Total equity and liabilities	1 63 191	1 42 535

- The above audited financial results for the quarter and year ended June 30, 2019 have been reviewed and recommended by the Audit Committee, and approved by the Board of Directors of the Company at their Meeting held on August 21, 2019.
- The above financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under section 133 of the Companies Act, 2013 read with the relevant Rules issued thereunder and the other accounting principles generally accepted in India.
- Other income for the Year ended 30th June 2019, includes an amount of Rs. 1,312 lakhs being one time gain from transfer of property in the quarter ended September 30, 2018.
- The Goods and Services Tax (GST) council has exempted Sanitary Pads from GST with effect from July 27, 2018 (the transition date) vide notification no. G.S.R. 667(E) dated July 28, 2018, consequently, the Company's Fem Care Category is exempt from GST with effect from the said date. Post transition date, the GST on the inputs pertaining to Fem care products is being charged directly to the statement of profit and loss. Hence, the numbers for the corresponding previous quarter and for the year ended June 30, 2018 are not comparable to that extent.
- The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the relevant financial year.
- The Company has identified Health and Hygiene Products as its single primary reportable segment in accordance with the requirements of Ind AS 108 - Operating Segments. Accordingly, no separate segment information has been provided.
- The Board of Directors at its meeting held on August 21, 2019 has recommended a final dividend of Rs. 48 per equity share (nominal value of Rs. 10 per equity share) aggregating to Rs. 15 581 lakhs. The corporate dividend distribution tax on the said dividend amounts to Rs. 3 203 lakhs.
- Previous period figures have been regrouped / restated wherever necessary.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited


Madhusudan Gopalan
Managing Director

Place : Mumbai
Date : August 21, 2019



KALYANIWALLA & MISTRY LLP

CHARTERED ACCOUNTANTS

Auditor's Report On the Financial Results for the quarter and year ended June 30, 2019 of the Company Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

**To the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited**

1. We have audited the accompanying Financial Results of Procter & Gamble Hygiene and Health Care Limited ("the Company") for the quarter and year ended June 30, 2019, together with the notes thereon ("the Statement") being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by circular no. CIR/CFD/CMD1/44/2019 dated March 29, 2019 ("Listing Regulations") (initialled by us for identification).

These results have been prepared on the basis of the audited Financial Statements for the year ended June 30, 2019, which is the responsibility of the Company's Management and approved by the Board of Directors at its meeting held on August 21, 2019. Our responsibility is to express an opinion on these Financial Results based on our audit of the Financial Statements which have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards ("Ind AS") specified in Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India.

Attention is drawn to the fact that the figures for the quarters ended June 30 as reported in these financial results are the balancing figures between audited figures in respect of the full financial years ended June 30, and the published year to date figures up to the end of the third quarter of the relevant financial years. The figures up to the end of the third quarter have only been reviewed and not subjected to audit.

2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by Management. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion and to the best of our information and according to the explanations given to us, these financial results:
 - (i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
 - (ii) give a true and fair view of the net profit, other comprehensive income and other financial information for the year ended June 30, 2019.

**For KALYANIWALLA & MISTRY LLP
CHARTERED ACCOUNTANTS**

Firm Regn. No.: 104607W / W100166



Roshni Marfatia

PARTNER

M. No. 106548

UDIN: 19106548AAAACA4493

Mumbai, August 21, 2019

LLP IN : AAH - 3437

REGISTERED OFFICE : ESPLANADE HOUSE, 29, HAZARIMAL SOMANI MARG, FORT, MUMBAI 400 001
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Procter & Gamble Hygiene and Health Care Ltd. announces fiscal and fourth quarter results

Sales up 20% for the fiscal ended June 30, 2019

Mumbai, August 21, 2019: Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the fiscal ended June 30, 2019. The company delivered sales of ₹2,947 crores, up 20% vs. year ago (comparable sales* up 14%) behind strong brand fundamentals and strength of the product portfolio. The Profit After Tax (PAT) was ₹419 crores, up 12% vs. a year ago. For the quarter ended June 30, 2019, the sales were ₹637 crores up 21% vs. a year ago (comparable sales* up 12%).

Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said, *"In a challenging market environment, we delivered strong double-digit growth for the year and the fourth quarter. Our focus on raising the bar on superiority, improving productivity, and strengthening the organization culture has enabled us to deliver strong results consistently throughout the fiscal. We will continue to focus on delivering balanced and sustained growth in a challenging and competitive macroeconomic environment."*

Both the Feminine Care and Health Care businesses recorded double-digit growth during the year behind strong brand fundamentals, strength of the portfolio and improved in-store execution.

The directors have recommended a final dividend of ₹48/- per Equity Share for the Financial Year ended June 30, 2019, subject to the approval of Shareholders of the company at the ensuing 55th Annual General Meeting.

**Comparable sales is reported sales adjusted for impact of GST exemption on sanitary napkins versus previous year*

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact:

Madison Public Relations: Malika Bhavnani +91 9820496099; malika.bhavnani@madisonpr.in



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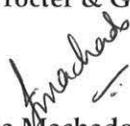
Sub: Declaration with respect to Audit Report with unmodified opinion to the Audited Financial Results for the Financial Year ended June 30, 2019

We hereby declare that Audited Financial Results for the Financial Year ended June 30, 2019 which have been approved by the Board of Directors of the Company at meeting held today, i.e., August 21, 2019, the Statutory Auditors, Kalyaniwala & Mistry LLP have not expressed any modified opinion(s) in their Audit Report.

The above declaration is made pursuant to Regulation 33 (3) (d) of the Securities Exchange and Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited


Flavia Machado
Company Secretary

