

# SHAPING THE FUTURE OF SPACES

### LEASING PROPOSAL

## LAMBTON MALL SARNIA, ONTARIO

### LAMBTON MALL

#### 1380 LONDON ROAD, SARNIA



#### **PROPERTY HIGHLIGHTS**

Lambton Mall is the dominant regional shopping centre in Sarnia, ON. The mall is strategically located in the heart of the city attracting shoppers from all over Sarnia and Lambton County.

The Mall is over 600,000 SF of GLA and anchored by Canadian Tire, Cineplex, Marshalls/HomeSense and Sport Chek in addition to many large national fashion brands.





#### ANCHOR TENANTS

Lambton Mall is anchored by Canadian Tire, Sport Chek, H&M and Cineplex. Recent tenant achievements include Marshalls + HomeSense and Old Navy.



**AREA CONSUMPTION** 

The Primary Trade Area contains a total current consumption of \$72,243 per household. Of which \$4,801 is allocated to food per household per month.



SALE NUMBERS

Sales of approximately \$450 per square foot. A 30% increase from the sales numbers in 2015.



As Sarnia's main enclosed shopping centre, Lambton Mall provides the community with a local, conveniently located shopping experience with many of the brands customers are looking for. The mall fills the day-to-day needs of shoppers without having to travel far distances or cross the U.S. border into Michigan.

Strategically located at a main intersection (London Road and Lambton Mall Road), the mall enjoys premium visibility with over 20,000 vehicles per day.



#### LOCATION HIGHLIGHTS

\$2.6 B DISPOSABLE INCOME IN TRADE AREA

\$16 K **INCREASE IN** HOUSEHOLD INCOME FROM 2017-2022

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#### **ANCHOR TENANTS**







MARSHALLS + HOMESENSE OPENED MAY, 2020

OLD NAVY **OPENED AUGUST, 2020** 

TOOTSIES SHOE MARKET OPENED JULY, 2020

PRESOTEA OPENED OCTOBER, 2021

#### **NEW TENANT ACHIEVEMENTS**









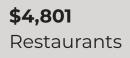
## LAMBTON MALL

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#### **AREA INFORMATION AND CONSUMPTION**







\$1,805 Women's and girl's clothing



\$1,744 Fitness (Recreation equipment & services)





\$1,593 Personal supplies and equipment

\$1,112 Men's and boy's clothing



\$897 Entertainment

#### **TRADE AREA HIGHLIGHTS**

Disposable Income - \$2.6 billion

Discretionary Income - \$1.8 billion

Total Current Consumption - \$2.5 billion

#### **PRIMARY TRADE AREA**





34,069 households (56% of benchmark)



Population - 76,951 (54% of benchmark)



Total daytime population -80,707 (Index = 100)



Older population (55-64) -7,925 (Index = 103)



Married families living in 2+ person households



50% families with kids in household (Index = 100)

#### PRIMARY TRADE AREA

Compared to Benchmark, Lambton Mall 15 min drive time Trade Area contains...



Households avg. incomes of \$97,208 (Index = 102)



Disposable income per household - \$76,830



Discretionary income per household - \$52,5777



Total current consumption per household - \$72,243

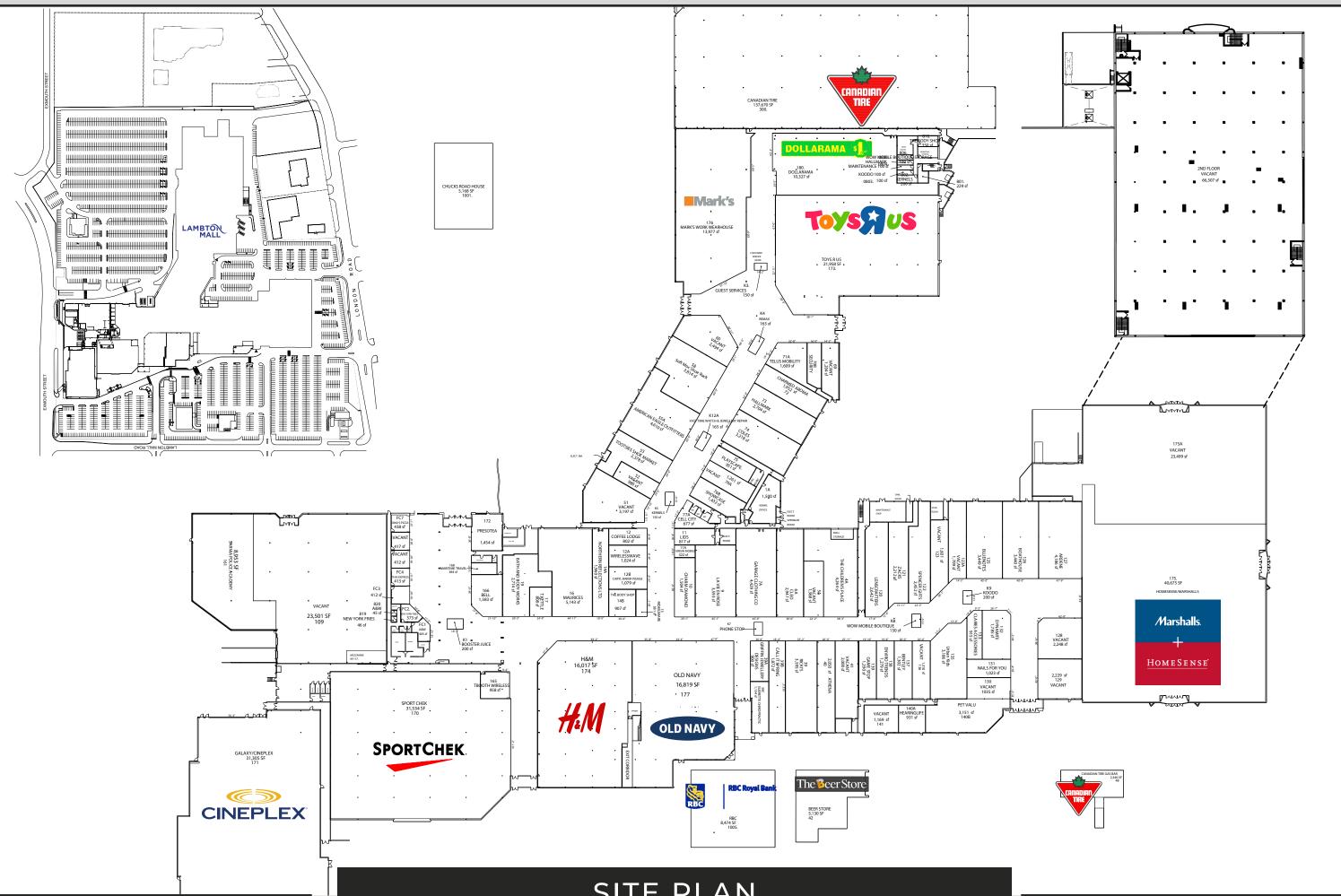


12% immigrants (Index = 121)



6% visible minorities (Index = 148)

### SITE PLAN



#### EUROPRO SPACES

creativity to shape the communities where they operate.

4.7 M SOUARE FEET





## **ABOUT EUROPRO**

SHAPING THE FUTURE OF SPACES

### **PROVIDING SPACES THAT SATISFY NEEDS** AND EXCEED EXPECTATIONS



#### JOSEF JAKUBOVIC **CO-FOUNDER**

Josef ensures that Europro has Moshe understands the Through his passion for real estate

#### EUROPRO LEADERSHIP

MOSHE FAUST

CO-FOUNDER



#### VICE PRESIDENT GENERAL MANAGER

the personal touch of a family- importance of community and and his relationship-oriented style,

interest in connecting with people great pride in ensuring that each



Headquartered out of Toronto, with regional offices around Ontario, the company's success is based on a personalized approach to fostering tenant relationships and a focus on creative and responsive solutions to real estate. Europro's portfolio spans multiple categories and property types including best in class office towers and regional shopping centers. Using an innovative approach, Europro brings a unique blend of versatility and







