

DOORDASH for Merchants

350+ tips, ideas, and social media templates for restaurants and local businesses to reach more customers

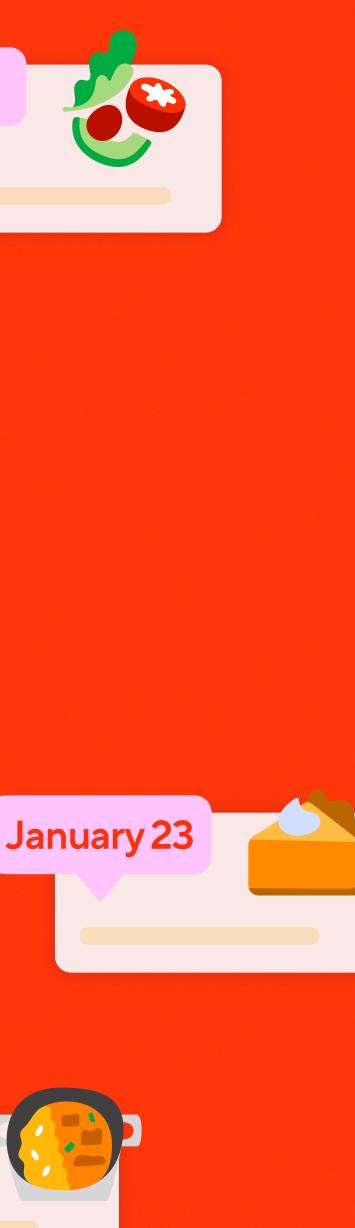






2025 US EDITION





Introduction

PLAN AHEAD AND DRIVE **MORE BUSINESS WITH** HOLIDAY MARKETING

Welcome to the **2025 Social Media Holiday Calendar for Restaurants**! This guide will help your business entertain and entice new and existing customers in creative new ways this calendar year.

On these pages, we highlight 350+ holidays that are perfect for engaging customers on social media, building buzzworthy promotions, and driving revenue. Think:

- National Chocolate Covered Anything Day
- Eat What You Want Day
- National Picnic Day
- National Chip and Dip Day
- National Dessert Day

- National Selfie Day
- National Eat Your Vegetables Day
- International Day of Charity
- National Scavenger Hunt Day
- . And many more

Inside, you'll find key dates for holidays and special occasions marketing, holiday-themed content samples from some of DoorDash's most marketing-savvy merchant partners, and themed social media caption templates for you to use throughout the year.

Let's dig in!

Social Media Holiday Calendar for Restaurants - 2





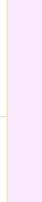
JANUARY

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1 New Year's Day National Thank You Month	2	3	4
			National Soup Month National Bloody Mary Day	National Buffet Day National Science Fiction Day		National Trivia Day National Spaghetti Day
5	6	7	8	9	10	11
					National Bittersweet Chocolate Day	
National Whipped	National Cuddle Day				National Oysters	National Milk Day
Cream Day	National Bean Day				Rockefeller Day	National Hot Toddy Day
12	13	14	15	16	17	18
		National Dress Up Your Pet Day			Ditch New Year's	
		National Hot Pastrami	National Bagel Day		Resolutions Day	National Use Your Gift Card Day
National Sunday Supper Day	National Gluten-Free Day	Sandwich Day	National Hat Day		Customer Service Day	Gourmet Coffee Day
19	20	21	22	23	24	25
			National Grandpa Day			National Fish Taco Day
	Martin Luther King Day	Thank Your Mentor Day	National Hot Sauce Day	National Pie Day	National Peanut Butter Day	National Irish Coffee Day
26	27	28	29	30	31	
					National Hot Chocolate Day	
Meat Week		National Blueberry	Chinese New Year		Eat Brussels Sprouts Day	
National Spouse Day	National Chocolate Cake Day	Pancake Day	Korean New Year	National Croissant Day	National Fun at Work Day	











FEBRUARY

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						 National Ice Cream for Breakfast Day National Dark Chocolate Day Poutine Week Black History Month
2 Groundhog Day National Tater Tot Day	3 National Carrot Cake Day Pride in Food Service Week	4 National Stuffed Mushroom Day	5 World Nutella Day	6 National Chopsticks Day National Frozen Yogurt Day	7 National Fettuccine Alfredo Day	8
9 Game Day National Pizza Day National Bagel and Lox Day	10	11 National Latte Day	12	13 Galentine's Day National Cheddar Day National Tortellini Day	14 Valentine's Day Random Acts of Kindness Week	15
16	17 President's Day National Pancake Week	18 National Drink Wine Day	19	20 National Comfy Day National Muffin Day	21	22 National Margarita Day
23	24	25	26	27 National Chili Day National Strawberry Day	28	
National Banana Bread Day	National Tortilla Chip Day		National Pistachio Day	National Toast Day	Ramadan begins	







MARCH

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						Women's History Month National Peanut Butter Lover's Day National Noodle Month
2 Chocolate Chip Cookie Week	3 Canadian Bacon Day Carnival Monday National Soup It Forward Day	4 Mardi Gras National Pound Cake Day	5	6	7 National Employee Appreciation Day Fish Fry Day	8 International Women's Day
9 Daylight Savings National Crab Meat Day National Meatball Day	10	11 National Sofrito Day	12	13	14 Pi Day National Potato Chip Day	15 National Corn Dog Day Maple Syrup Saturday
16 National Artichoke Day American Chocolate Week	17 St. Patrick's Day	18	19	20 Spring Equinox National Ravioli Day	21 National Crunchy Taco Day World Poetry Day	22
23 National Chip and Dip Day National Puppy Day	24 National Cocktail Day National Cheesesteak Day	25 International Waffle Day	26 National Spinach Day	27 International Whiskey Day	28 Something on a Stick Day	29
30 Eid al-Fitr Pretzel Sunday	31					







Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
		April Fool's Day National BLT Sandwich Month		National Burrito Day National Chocolate Mousse Day	National Cordon Bleu Day	National Deep Dish Pizza Day National Self Care Day
6	7	8	9	10	11	12
National Acai Bowl Day National Carbonara Day	National Beer Day National No Housework Day National Bake Week	National Empañada Day		National Siblings Day	National Pet Day	Passover begins National Grilled Cheese Sandwich Day
13	14	15	16	17	18	19
National Scrabble Day	National Pecan Day		National Eggs Benedict Day Wear Pajamas to Work Day	Malbec World Day National Crawfish Day		National Garlic Day National Husband Appreciation Day
20	21	22	23	24	25	26
Easter National Cheddar Fries Day	National Chickpea Day	Earth Day	National Picnic Day			National Pretzel Day
27	28	29	30			
National Prime Rib Day	National Blueberry Pie Day	International Dance Day National Shrimp Scampi Day	Oatmeal Cookie Day National Bubble Tea Day			





Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
2				1 Asian American Pacific Islander Month	2	3
				National Barbecue Month National Hamburger Month National Salad Month	National Brothers and Sisters Day National Truffle Day	Kentucky Derby Herb Day
4	5	6	7	8	9	10
Star Wars Day National Orange Juice Day Teacher Appreciation Week	Cinco de Mayo National Hoagie Day			National Give Someone a Cupcake Day	National Moscato Day National Sleepover Day	National Shrimp Day
11	12	13	14	15	16	17
Mother's Day National Eat What You Want Day		National Apple Pie Day International Hummus Day	National Buttermilk Biscuit Day	National Chocolate Chip Day	National BBQ Day National Mimosa Day National Pizza Party Day	World Whiskey Day National Doughnut Week
18	19	20	21	22	23	24
National No Dirty Dishes Day	National Vegetarian Week		Eat More Fruits and Vegetables Day National Waitstaff Day			National Italian Beef Day National Scavenger Hunt Day
25	26	27	28	29	30	31
National Wine Day	Memorial Day		International Burger Day National Brisket Day	National Biscuit Day		National Macaroon Day







Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1 LGBTQ Pride Month National Olive Day	2 #	3	4	5	6	7
National Soul Food Month National Steakhouse Month	National Leave Work Early Day	National Egg Day	National Cheese Day	National Veggie Burger Day	Eid al-Adha	National Chocolate Ice Cream Day
8	9	10	11	12	13	14
National Best Friends Day		National Egg Roll Day National Iced Tea Day	National Corn on the Cob Day	International Falafel Day		Flag Day National Bourbon Day National Rose Day
15	16	17	18	19	20	21
Father's Day National Craft Spirits Week	National Fudge Day	National Eat Your Vegetables Day	International Sushi Day	Juneteenth National Martini Day		National Selfie Day National Smoothie Day
22	23	24	25	26	27	28
National Onion Rings Day	National Detroit Style Pizza Day					
29	30					
National Waffle Iron Day						







Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
		International Chicken Wing Day National Grilling Month National Hot Dog Month			Independence Day National Caesar Salad Day	
6	7	8	9	10	11	12
National Fried Chicken Day National Hand Roll Day	National Macaroni Day World Chocolate Day	National Ice Cream Sundae Day	National Sugar Cookie Day	National Piña Colada Day	National French Fry Day National Mojito Day World Kebab Day	National Pecan Pie Day
13	14	15	16	17	18	19
	National Mac and Cheese Day	Orange Chicken Day		World Emoji Day		National Daiquiri Day
20	21	22	23	24	25	26
National Fortune Cookie Day National Ice Cream Day			National Peanut Butter and Chocolate Day	National Drive-Thru Day National Tequila Day	National Wine and Cheese Day	National Coffee Milkshake Day World Tofu Day
27	28	29	30	31		
National Chicken Finger Day National Parents' Day		National Lasagna Day	National Cheesecake Day	National Avocado Day National Chili Dog Day		







AUGUST

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
					National Panini Month National Sandwich Month	National Ice Cream Sandwich Day
3	4	5	6	7	8	9
National Watermelon Day	National Chocolate Chip Cookie Day National Wine Day	National Oyster Day		National IPA Day	International Beer Day	National Book Lovers Day National Rice Pudding Day
10	11	12	13	14	15	16
National Lazy Day National S'mores Day			National Filet Mignon Day National Prosecco Day		National Relaxation Day	National Rum Day National Tell a Joke Day
17	18	19	20	21	22	23
	National Fajita Day Pinot Noir Day	National Potato Day	National Bacon Lovers Day	National Senior Citizens Day		National Cuban Sandwich Day
24	25	26	27	28	29	30
National Waffle Day	National Banana Split Day National Whiskey Sour Day	National Dog Day				
31						
Eat Outside Day						

SEPTEMBER

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
	Labor Day Better Breakfast Month			Eat an Extra Dessert Day	National Cheese Pizza Day International Day of Charity World Samosa Day	International Bacon Day
7	8	9	10	11	12	13
National Beer Lovers Day					National Chocolate Milkshake Day	National Peanut Day International Chocolate Day
14 National Eat a Hoagie Day	15 National Linguine Day Hispanic Heritage Month National Double Cheeseburger Day	16	17	18 National Cheeseburger Day	19	20 National Fried Rice Day National Queso Day Oktoberfest
21 National Wife Appreciation Day	22 Rosh Hashanah begins National Ice Cream Cone Day	23	24	25 National Food Service Employees Day National Daughters Day National Quesadilla Day	26 National Dumpling Day National Pancake Day	27
28	29	30				
International Poke Day	National Coffee Day					

OCTOBER

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			Yom Kippur begins National Pizza Month National Pasta Month World Vegetarian Day International Coffee Day	2	3	4 National Taco Day National Cinnamon Roll Day National Vodka Day
5	6 National Noodle Day National Curry Week	7	8	9	10 World Egg Day World Plant-based Burger Day	11 National Sausage Pizza Day Southern Food Heritage Day
12 National Gumbo Day	13	14	15	16	17	18
National Pulled Pork Day		National Dessert Day		National Boss' Day	National Pasta Day	National Chocolate Cupcake Day
19	20	21	22	23	24 Global Champagne Day	25
	International Chefs Day	National Pumpkin Cheesecake Day			National Food Day	
26 National Chicken Fried Steak Day	27	28	29	30	31	
National Pumpkin Day	National American Beer Day	National Chocolate Day	National Cat Day		Halloween	



NOVEMBER

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1 Native American Heritage Month World Vegan Day
2	3	4	5	6	7	8
Daylight Savings Ends	National Sandwich Day		National Chinese Takeout Day	National Nachos Day	National Stout Day	National Cappuccino Day
9	10 National Vanilla Cupcake Day National Pupusa Day	11 Veteran's Day National Sundae Day	12	13	14 National Pickle Day	15 National Clean Out Your Refrigerator Day
16 National Fast Food Day	17	18	19	20	21	22
23 National Espresso Day	24	25	26 National Cake Day	27 Thanksgiving	28 Black Friday	29 Small Business Saturday
30						





DECEMBER

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
	Cyber Monday	Bartender Appreciation Day		National Cookie Day	International Volunteer Day	National Gazpacho Day
7	8	9	10	11	12	13
	National Brownie Day	National Pastry Day	National Lager Day			
14	15	16	17	18	19	20
Hanukkah begins National Biscuits and Gravy Day	National Cupcake Day	National Chocolate Covered Anything Day	National Maple Syrup Day			National Sangria Day
21	22	23	24	25	26	27
National Fried Shrimp Day			Christmas Eve	Christmas	National Thank You Note Day	
28	29	30	31			
		National Bacon Day	New Year's Eve National Champagne Day			

Inspiration

HOLIDAY-THEMED SOCIAL MEDIA MARKETING LOOKBOOK

So many holidays to celebrate, so much great content for your social media pages! Looking to get inspired for your own seasonal marketing campaigns? Let's see how DoorDash merchants use the holiday calendar to promote their businesses online.

THE SQUARE PIE GUYS GOT CREATIVE AND FELT THE LOVE FOR VALENTINE'S DAY

Square Pie Guys showed love for their customers on Valentine's Day with a photo gallery of their signature Detroit-style pizzas featuring heart-shaped pepperonis.

See the live post \rightarrow



squarepieguys 😒 • Follow Square Pie Guys





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516 likes

squarepieguys 🥺 We 🧡 you. Look out for a special deal on our menu tonight 🙌 🍕 View all 8 comments February 14, 2022

BOB EVANS SHOWED OFF THEIR MOST POPULAR PIES IN A VIDEO ROUNDUP FOR PIE DAY

Bob Evans celebrated National Pie Day with a mouth-watering animation of all different types of their pies, encouraging customers to pick their favorite and grab a slice to celebrate.

See the live post \rightarrow



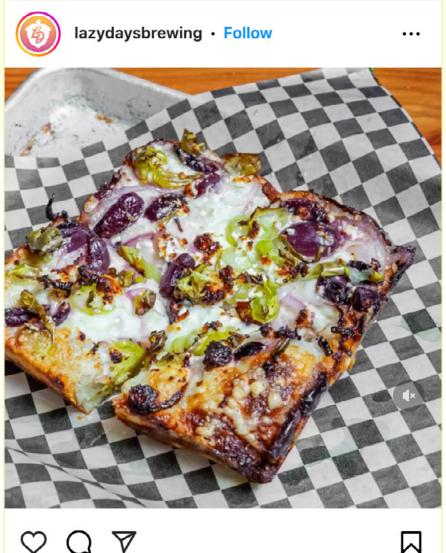


Inspiration

LAZY DAYS BREWING CRAFTED A PERFECT COMBO FOR PIZZA LOVING PATIO-GOERS DURING CRAFT BEER WEEK

Pizza and beer is a combo that's hard to resist! Lazy Days Brewing celebrates American Craft Beer Week and National Pizza Party Day in one post, encouraging followers to come grab pizza and a pint with friends.

See the live post \rightarrow



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25 likes

lazydaysbrewing It's National Pizza Party Day AND #AmericanCraftBeerWeek! Come down to our PDX location with your afterwork crew for a... more

WHICH WICH GOT IN ON THE HALLOWEEN FUN WITH A THEMED PROMO FOR KIDS IN COSTUME

This Which Wich Halloween post advertised a promotion that appeals to families and trick-ortreaters. The video notes that kids in costume get a free kid's sandwich on Halloween.

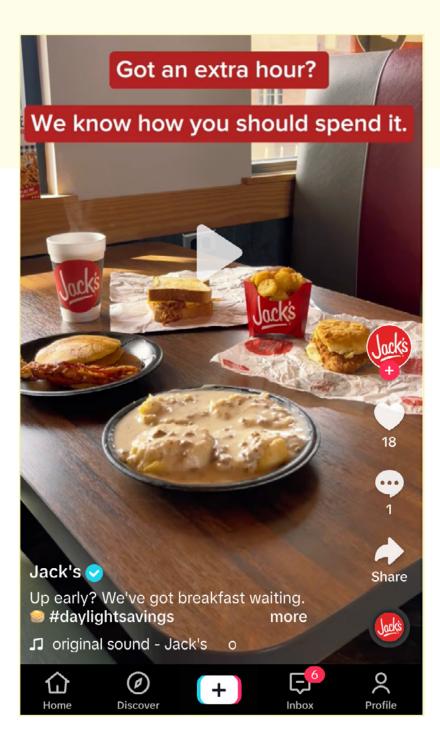
See the live post \rightarrow



JACK'S REMINDED THEIR AUDIENCE THAT BREAKFAST IS A GREAT WAY TO SPEND AN EXTRA HOUR DURING DAYLIGHT SAVINGS

Southern-style fast food joint <u>Jack's</u> acknowledges the struggle of Daylight Saving Time and reminds customers it's not all bad, when you use your extra hour for a hot breakfast.

See the live post \rightarrow





SOCIAL MEDIA TEMPLATES FOR BUSINESSES

HOLIDAY PROMOTIONS





Happy [insert holiday hashtag]! We're offering a **[percentage]** discount on all **[your** business name] delivery orders over [dollar amount] so you can celebrate in style.

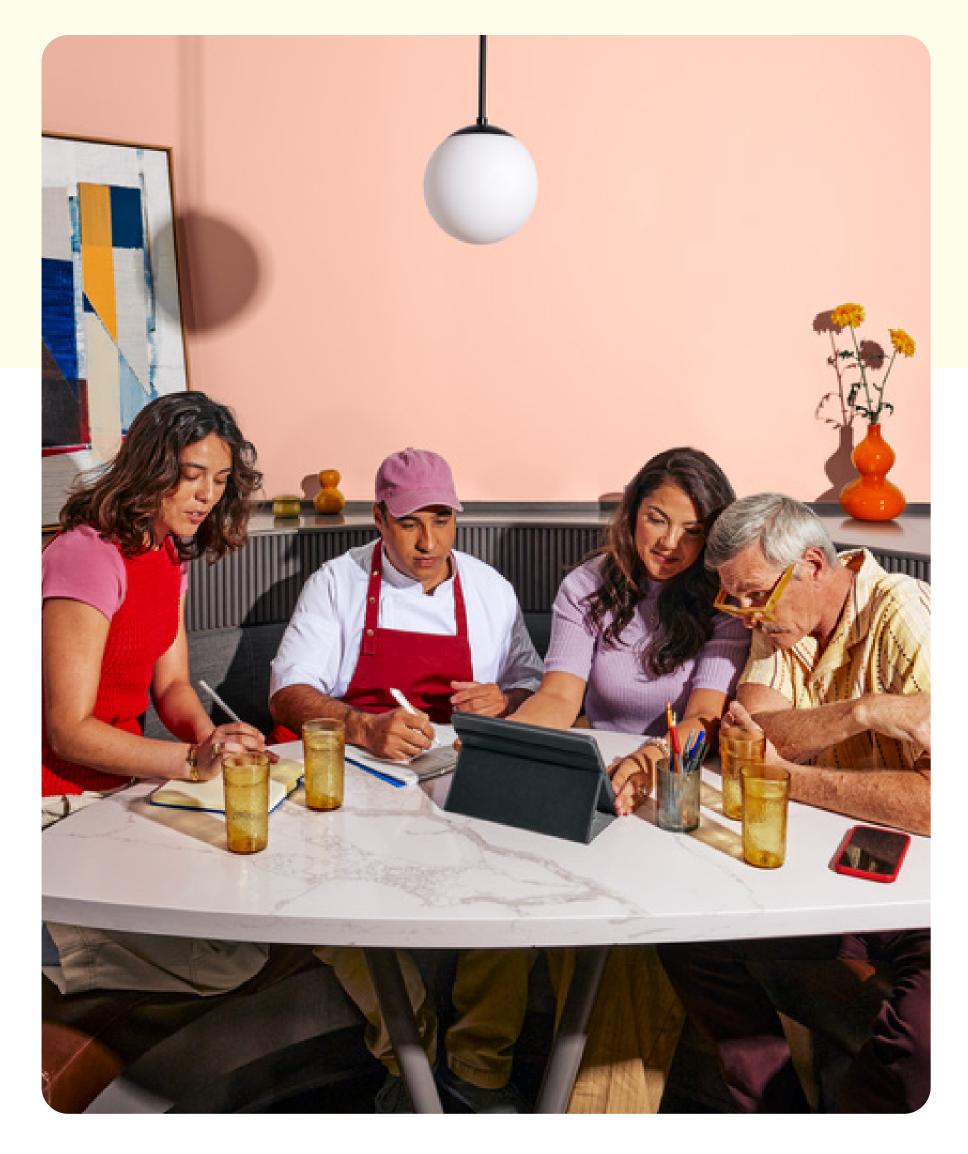


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Happy [insert holiday hashtag]! The only thing better than celebrating [food] is celebrating with someone else. Tag a friend in the comments below – we'll be choosing [X]lucky winners to receive a discount on their next order!

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CUSTOMER OR EMPLOYEE SHOUT-OUTS



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Give it up for **[insert employee name/** handle], our [insert job title] rockstar! **[Employee name]** consistently goes above and beyond, from **[insert** specific accomplishment or trait, e.g., "amazing customer service" or "bringing fresh ideas to the team"]. We're lucky to have you on board! 🦾 Drop a 👋 in the comments to show some love!



\bigcirc \bigcirc \bigcirc \checkmark

Happy Thanksgiving! 💓 There's so much for **[restaurant name]** to be grateful for this year: our talented cooks, inspiring staff, incredible customers, and (of course) tasty dishes like this one. What are you thankful for today?

Photo credit: Santini's

BEHIND THE SCENES



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This is where the magic happens! 🛟 Here's a sneak peek at our kitchen crew creating your favorite [insert type of food] with love and precision ahead of [insert holiday hashtag]! What kind of special would you like to see next? Comment below to let them know!



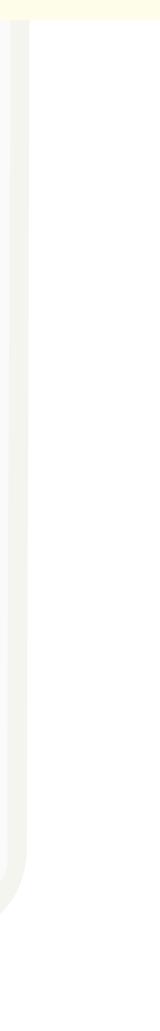
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A look behind the scenes from behind the bar! We're mixing up some fresh ingredients, experimenting with flavors, and perfecting a new [insert cocktail or drink type] cocktail just in time for **[insert holiday hashtag]**. **Urious to** see what we're shaking up? We're open from **[insert hours]** today. 🤚 🍎

Photo credit: Zalat Pizza

Photo credit: Steuben's





HOLIDAY MENU ITEM SPOTLIGHTS



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The holidays just got a little more delicious! Try our new **[insert dish/** drink name], made with [highlight] ingredients]. Whether you're here to celebrate [insert holiday hashtag] or just need some festive cheer, this is one treat you can't miss. Available through **[insert date]**!



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Our holiday menu is here, and it's full of festive surprises! Introducing [insert dish/drink name]—a perfect blend of [highlight flavors or ingredients] that'll warm you up this winter. Cozy up with one at [your business name] before the season's over! 💥

SPECIAL EVENTS



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Looking for plans on **[insert date]**? We've got you covered! Join us for [event name] featuring [highlight event details like "special happy hour deals," "DJ/live band," or "a tasting experience"]. It's the perfect way to celebrate with friends-book your table now! 👸



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It's [insert holiday hashtag]! And we're celebrating with drink specials and [holiday themed event]! It's the perfect way to spend [holiday]. Tag the friend you want to come with you in the comments!





CHEF'S TIPS AND RECIPES



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Craving something delicious? Our chef is sharing the recipe for **[insert** dish name] so you can bring a taste of [your business name] to your kitchen! 🚳 👿 Featuring **[key ingredients]**, this dish is perfect for **[occasion, e.g.**, "weeknight dinners" or "holiday gatherings"]. Give it a go and let us know how you did!

Photo credit: Baker's Daughter



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Ever wonder how our chefs make everything taste so incredible? We're sharing a behind-the-scenes tip today to celebrate **[insert holiday** hashtag]! || Here's how to [insert cooking technique or trick, e.g., "get the perfect crispy skin on chicken" or "balance flavors in a dish"]. Try it out and tag us when you do!

Photo credit: Hiraya

For more creative ways to engage guests on social media any time of year, check out The Ultimate Guide to Restaurant Social Media Marketing.

LOCAL PARTNERSHIPS OR COMMUNITY CELEBRATIONS



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We're excited to partner with **[insert** partner name]! Together, we're bringing [insert what the partnership brings, e.g., "fresh, local ingredients" or "exciting new events"] to our community. Supporting local has never tasted this good-come check it out at **[your business name]**! 💝



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Mark your calendars! On **[insert** date], we're hosting [event name] in partnership with **[local business/** organization]. Come enjoy [highlight event activities, e.g., "live entertainment, special drinks, and local bites"] while supporting our amazing community. 🍺 Let's come together and celebrate! 🐆





Marketing

TAP INTO SPECIAL OCCASIONS WITH DOORDASH MARKETING

Some holidays or events, like big sports games or National Pizza Day, can generate an increase in DoorDash orders. Running an ad or promotion on DoorDash can be a great way to generate more sales on these special occasions, since they can further boost your visibility or give customers an incentive to choose your store.

HOW DOES DOORDASH SUPPORT LOCAL BUSINESSES ON SPECIAL OCCASIONS?

One of DoorDash's primary goals is to help small businesses grow. There are three ways we try to do that during special occasions:

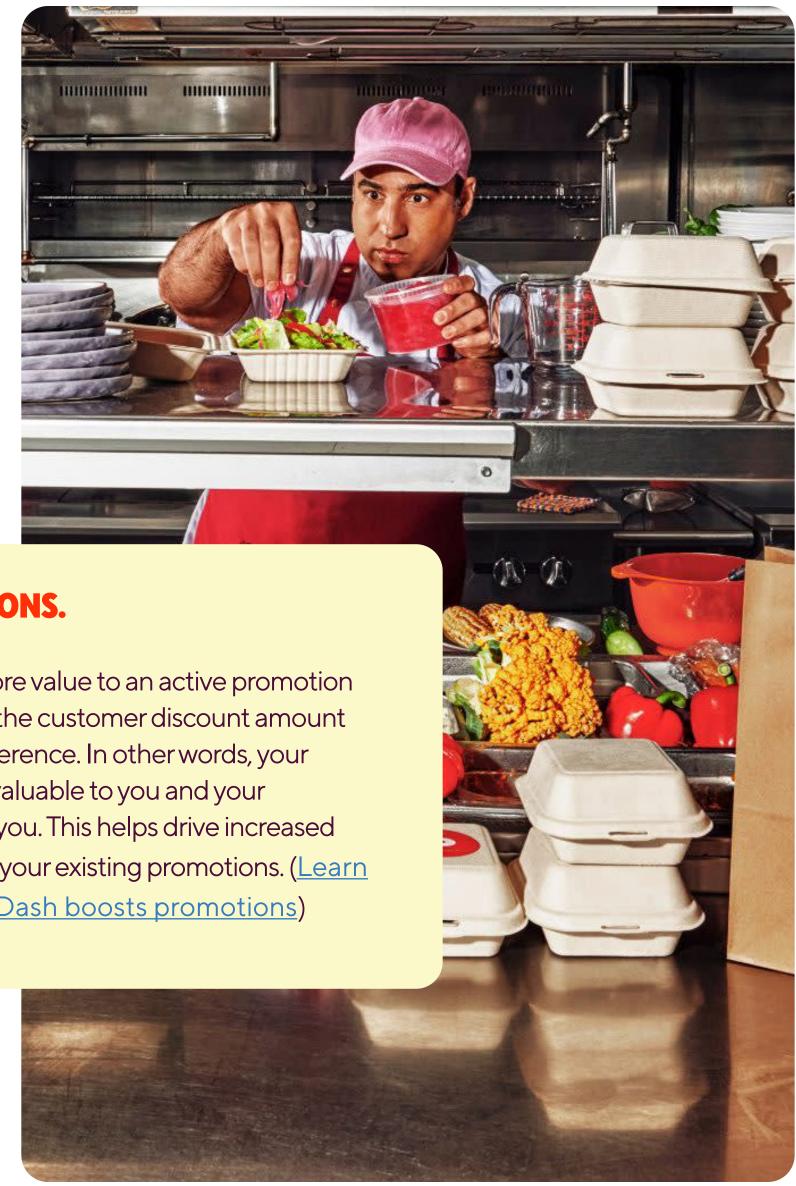
INCREASED MARKETING.

During key occasions, DoorDash will run marketing campaigns across social media, TV, email, etc. to encourage more customers to use the DoorDash app.

HOMEPAGE STORE FEATURES.

We'll often feature an occasionthemed carousel, banner, or badge on the app homepage that highlights local businesses. This gives those merchants extra visibility to customers looking to place orders for the occasion.

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BOOSTED PROMOTIONS.

Sometimes, we'll add more value to an active promotion for customers, boosting the customer discount amount - and we'll cover the difference. In other words, your promotion will be more valuable to you and your customers, at no cost to you. This helps drive increased customer conversion on your existing promotions. (Learn more about how DoorDash boosts promotions)



HOW TO PARTICIPATE IN DOORDASH OCCASIONS

- Eligible DoorDash partners will receive a quarterly email 01 listing upcoming Occasions campaigns and opportunities for restaurants.
- Set up a DoorDash promotion by the deadline for that 02 Occasions campaign.
- Your promotion will automatically be included in DoorDash's 03 Occasions carousel or boosted promotion.

If you're already running a promotion: Make sure your promotion will be active during the holiday or special event. Some occasions may just be a day, but many will last for days or weeks (e.g., football season).

If you're not running a promotion and want to: <u>Set up a promotion</u> in the Merchant Portal. If DoorDash is doing a special carousel or boosted promotion, we'll send you an email to let you know.



DOORDASH OCCASIONS CALENDAR

The holidays that DoorDash will support with promotions and incentives in 2025 are:

January

May Mother's Day

September **Fall Football**







Promotions

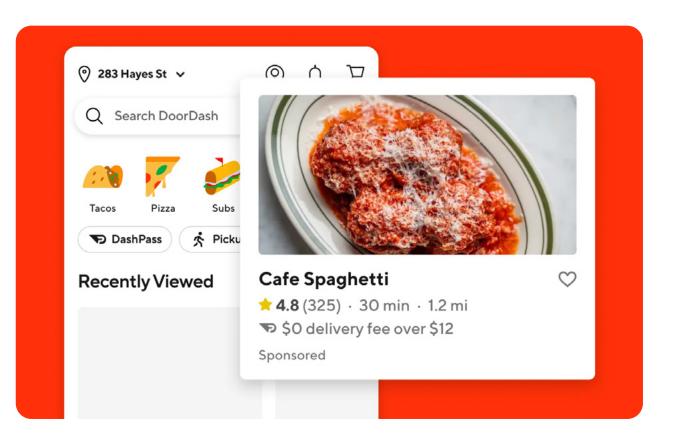
GIVE YOUR HOLIDAY MARKETING A BOOST WITH DOORDASH

DoorDash partners get access to marketing tools that help them get noticed by new customers and drive more orders. Eligible merchants can try Sponsored Listings or Promotions with \$100 credit per store.*

"DoorDash is not just going to say, 'Let's turn you on and go.' They approach it like 'How can we be successful together?' and I think that's really a key element to why they're such a strong partner."



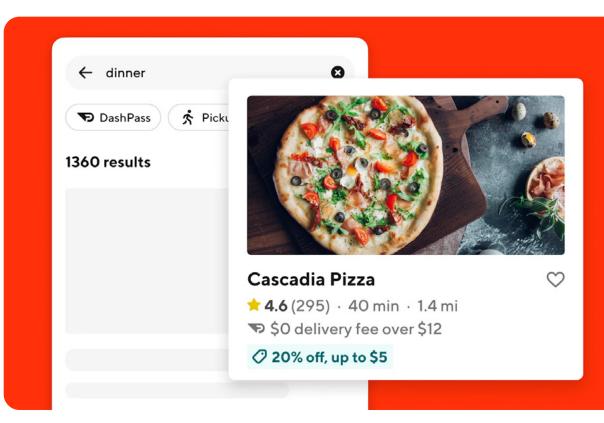
Mistie Boulton CEO & Co-Owner, Oren's Hummus



*This is a limited-time offer for select merchants in the US valid until terminated by DoorDash; DoorDash may end this offer at any time. Eligible merchants will see the offer available in the Marketing tab in DoorDash's Merchant Portal. Stores that have previously participated in Promotions are not eligible for the credit. After the \$100 credit is consumed per store, merchants will be automatically charged for the remainder of the campaigns per store. No cash value. Non-transferable.

Read the story \rightarrow

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SPONSORED LISTINGS

Sponsored Listings are targeted ads that are featured in highly visible places on the DoorDash app, like the homepage and search results. Sponsored Listings are pay-per-order, not per click — so you'll only pay for the ad when an order is placed through it.

New to DoorDash? Get started

Already on DoorDash? Log in

PROMOTIONS

Promotions enable you to incentivize customers to order more and spend more with a discount, free delivery, or a free item. When you run a promotion, your restaurant will be prominently featured in the Offers tab on the DoorDash app.

New to DoorDash? Get started Already on DoorDash? Log in



DOORDASH for Merchants

REACH NEW DINERS IN YOUR NEIGHBORHOOD

DoorDash is the #1 category leader in food, helping restaurants expand their business and drive more sales.

Join the thousands of restaurants growing with DoorDash.

Get started





DOORDASH for Merchants

ABOUT DOORDASH

DoorDash (NASDAQ: DASH) is a technology company that connects consumers with their favorite local businesses in more than 30 countries across the globe. Founded in 2013, DoorDash builds products and services to help businesses innovate, grow, and reach more customers. DoorDash is your door to more: the local commerce platform dedicated to enabling merchants to thrive in the convenience economy, giving consumers access to more of their communities, and providing work that empowers.



Report created in collaboration with <u>Datalily</u>.