#### **Fund Management**

# How to achieve successful digital transformation

Over 60% of Fund Brand executives believe that digital transformation is their most critical growth driver in 2022. Understand what change can mean for you and your clients.



01 Transform your product visibility through digital activation



 Build brand consistency across your product range



02 Better engage with clients on holistic product offerings



04 Share valuable insight seamlessly

## Looking for a creative partner?

We're always happy to chat through a brief, analyse a strategy or discuss an idea. The strongest partnerships start with a simple conversation.

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#### Transform your product visibility for an increasingly digital market

- Design a user-focussed customer experience
- Provide an integrated and cohesive product overview which encourages the sale of multiple-services
- Consider a digital destination for clients that truly answers their needs
- Establish and share your industry knowledge
- Explore a digital forum for referral marketing

### Better engage with clients on holistic product offerings

- Devise signposting for your products to increase client understanding
- Make use of digital funnelling to get users to what they want within your business, faster
- Help foster the human connection and personal experience through easy contact options

## Build brand consistency across your product range

- Establish a consistency to your communications that will increase client engagement
- Unify your language and tone of voice to work within a digital space, making your product sales-offering campaignable
- Consider your narrative through your customers' eyes. What challenge are they trying to tackle?

### Share valuable insight seamlessly... internally too

- Increase customer engagement with consistent and accessible materials and content
- Empower your team to share meaningful insight, productively for your own use, and clients'
- Future proof your way of working embed digital culture with flexibility

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