



# An Overview of Your PowerChord Platform

Kohler Generator Dealer Sites

v1.7

## **Dealer Website Features**

A quick guide to the customer-facing layout of your PowerChord Dealer Sites.

#### **CMS** Features

An in-depth tutorial on how to use the PowerChord Admin portal to setup and maintain your branded site. This section will have a detailed view of the Admin followed by a Visual Guide to show you how your changes impact the customer-facing layout of your site.

Access Your Admin Portal Visit admin.powerchord.io

## **Ouestions?**

PowerChord's Customer Success team provides local dealer support for questions ranging from resetting passwords to updating featured products.



# Key Features

# Home Page

Dealer Logo

Promote your dealership logo in the header of every page on your website. If you are a Platinum dealer, the icon will display next to your logo.

Request a Consultation
A strong call-to-action for potential
customers to contact you is available
twice on the home page.

Media Carousel

Prime real estate to promote new products and promotions. One image can be completely customized by you!

4 About Us

Highlight your business with an image an overview of what makes you stand above the competition.

Special Features

Write custom content for your site to educate your customers about your business or Kohler products.

6 Contact Us

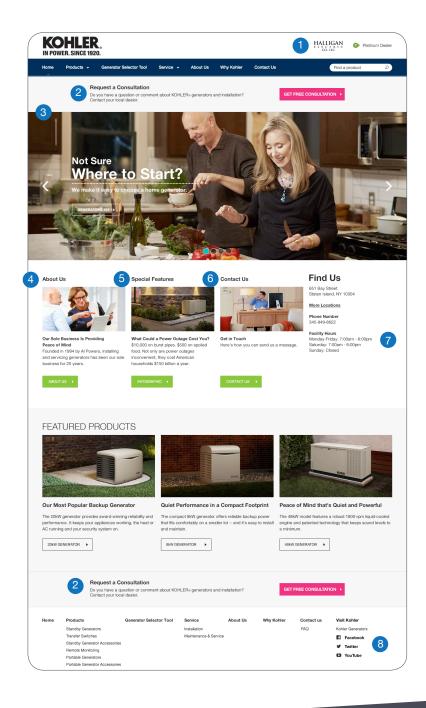
Direct potential customers from the home page to a form to contact you.

Find Us

Help customers (and search engines) easily find your business with your address, phone number and store hours. A link to view details is available if you have more than one location.

8 Social Icons

Customers can click to view Kohler social media accounts on Facebook, Twitter and YouTube.





# **Key Features**

# Parent Category Product Listing

Category | Product Listing

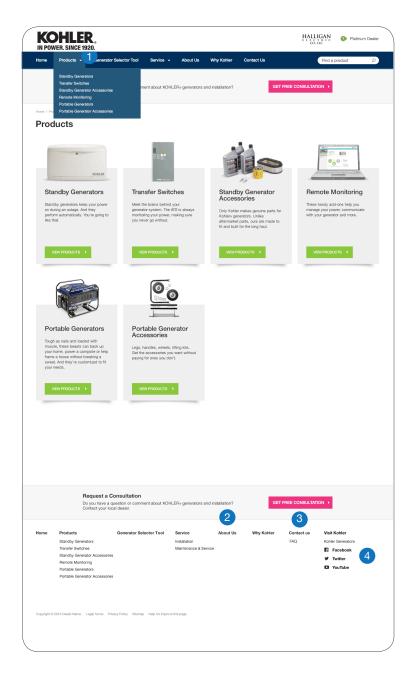
Displays category name and listing of products with product thumbnail image, product name, MSRP and link to **product details**.

**Note**: Kohler provides PowerChord with the categories and products that you sell and service. Only those categories are listed on the Product Listing page.

- About Us Link to your custom About Us page.
- 3 Contact Us
  Link to your Contact Us page with your
  dealership location details, Google Map,
  and Store Hours.
- 4 Social Icons

Customers can click to view Kohler social media accounts on Facebook, Twitter and YouTube.

**Note**: The footer of the page that includes the About Us, Contact Us and Social icons appear on every page of the site.





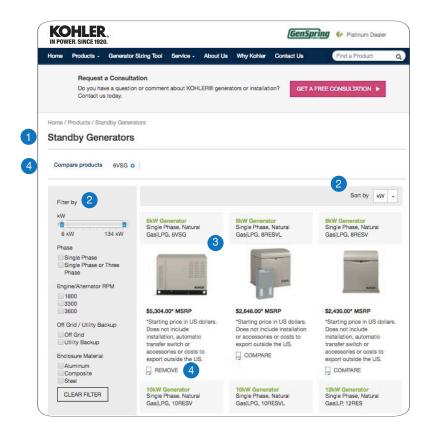
# Key Features Category Page

Category Name

**Note**: Kohler provides PowerChord with the categories and products that you sell and service. Only those categories are listed on the Product Listing page.

- Selection Filter & Sorting Customers can use your site to help find the product that is right for them with custom product filters and sorting.
- 3 Product Description
  A short product overview, photo and
  MSRP pricing help customers quickly view
  an overview of the products available. By
  clicking the product name or photo, they
  are directed to the product details page.
- Product Comparison

  Customers can select up to three
  products at a time to compare in a sideby-side list.



# **Key Features**

# **Product Details**

- Product Name
- MSRP Price (Starting At)
- 3 Request a Quote Forms

A call-to-action button links to the form submission. Upon completion, the lead is emailed directly to you.

Additional Resources (as applicable)

- Dimensional Drawing
- · Operation Manual
- Spec PDF
- 4 Main Product Image

Displays default product image that is maintained by Kohler on your behalf.

**6** Alternate Product Image

If multiple product views are available, small thumbnail images will display and are clickable to replace current main image.

6 Features Tab

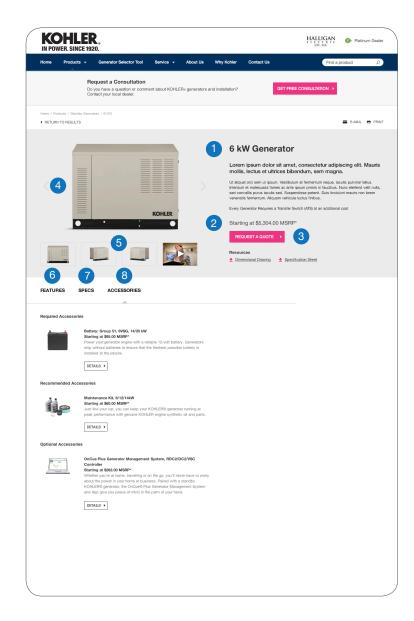
A full list of standard features is maintained by Kohler.

Specs Tab

A grid of specifications are customized and maintained by product.

Accessories Tab

Show your customers required and optional accessories that are available for each product. This is a great opportunity for addon sales.





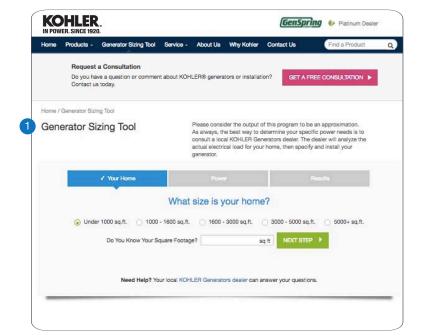
# **Key Features**

# **Generator Sizing Tool**

## Generator Sizing Tool

The sizing tool consists of three easy steps to help a customer determine which generator may be right for them.

- Your Home Determine the square footage of your home.
- Power Used to determine how many products you want to power with the generator, or if your major appliances use gas or electric.
- Results Upon clicking the finish button, a list of appropriate generators will display. Results can be printed or emailed. If the customer chooses to email the results, they would enter their own information and the results can be emailed to a friend or to you, their Dealer.







# Key Features

# Service: Installation & Maintenance

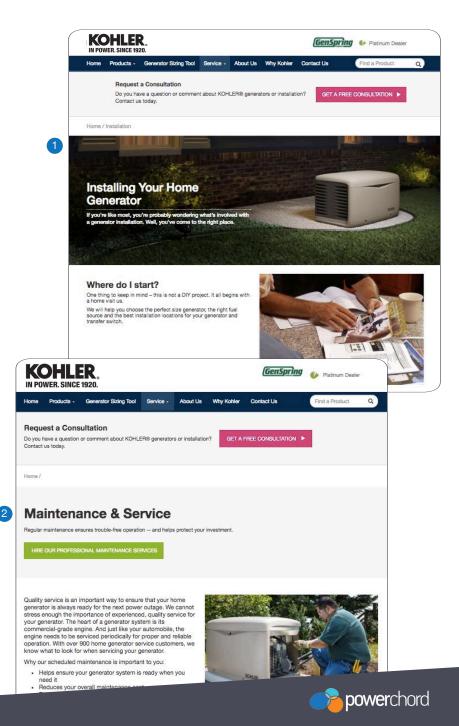


The installation page includes a number of useful tips for customers as they consider the installation of a new generator. This page is maintained on your behalf by Kohler, and can be found under the 'Service' tab in the top navigation.

#### 2 Maintenance

Even after the sale, you can maintain a lasting relationship with your customers with service agreements.

- A call-to-action at the top of the page allows customers to reach out to you for service information.
- The page can be customized by you with unique content and photography to describe your specific service and maintenance plans.



# powerchord Key Features About Us

### Who We Are

Describe the unique aspects of your business - including how long you've been in business, local service awards and a list of your servicing areas to help your business stand apart from the competition.

### 2 About Us Image

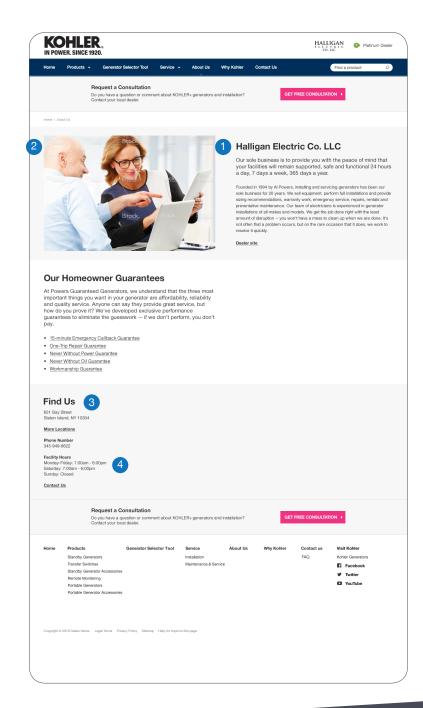
Show off an installation, your store front or your staff with a custom photo. This is also the photo that displays in the 'About Us' section of the home page.

#### Find Us

Customers can easily locate your business address, phone number and email address.

#### Store Hours

Display your store hours, which is typically one of the most-viewed pieces of information for mobile site visitors.

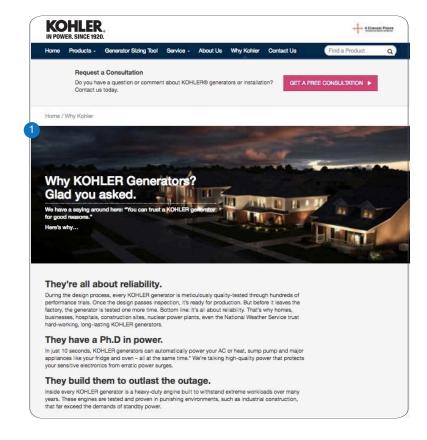




# Key Features Why Kohler

## Why Kohler

For customers who may still be considering multiple brands for their generator purchase, this page is designed to highlight the benefits of choosing Kohler. This page is maintained by Kohler.





# powerchord Key Features Special Features

Page Title

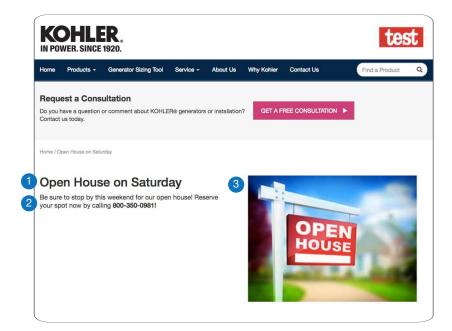
This page title is customizable by you to describe the content on your page.

2 Body Copy

Here is your opportunity to use this page to describe any promotion, feature, or highlight that makes your dealership unique.

Featured Image

Choose a high quality image that matches the content in your body copy.



# Key Features

Contact Us

Contact Us

This page is a lead generation form for customer requests and inquiries.

2 Location Details

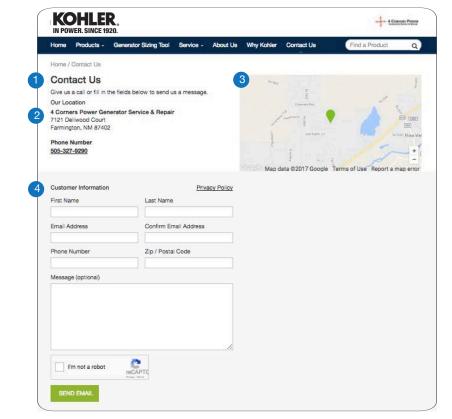
Your business address and phone number are listed for quick customer access. If you have multiple locations, there will be link for 'More Locations' which will open a new page that lists the address and phone number of each location.

Interactive Map

Site visitors can zoom and move within the map to find your location.

Customer Information Form

Upon completing the form and clicking the 'Send Email' button, the customer's information will be emailed to the email address listed as the 'Default Notification Email' and will also be included in the conversions report in the administration site.

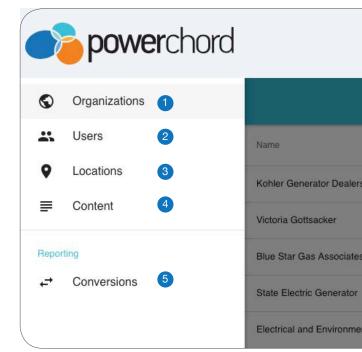




# **CMS** Features

# Main Navigation

- Organizations
   Verify your dealership details.
- 2 Users Add or edit users assigned at the organization security levels.
- 3 Locations Verify locations for your dealership.
- 4 Content
  Add or edit site content for the About Us page, Contact Us page, Special Features page, home page media carousel and website preferences.
- 6 Reports
  Conversions Identify leads generated through form submissions (quote requests, contact us).



# **CMS** Features

# Organizations



Verify your dealership details by clicking on your dealership name or selecting Edit Organization from the three dot menu on the right.

### Organization Details

Use this page to verify your store details are correct. The 'Experience' checkbox activates your website, and the 'Subdomain' is the URL for your website.

**Note:** If your website is live, this URL has been gaining authority within the search engines. Changing your URL will have a negative impact on your site's organic ranking. Contact PowerChord Customer Success for assistance as needed.

Your External ID is your KOHLER BP number that cannot be altered in any way.

#### 2 Locations

View your store address, phone number, and lat/ long for your pin location on the map. If you have more than one location, they will all be listed here.

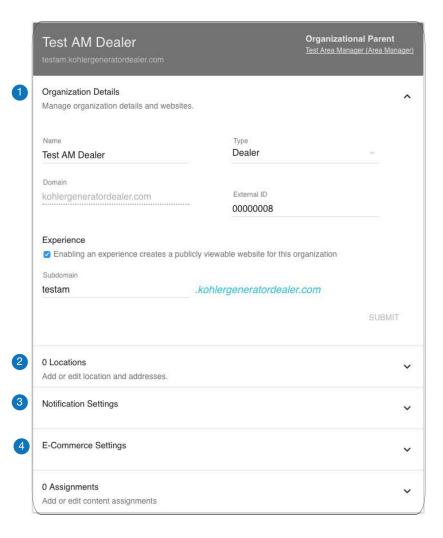
Changes to your location information should be requested through your local KOHLER rep through a K-325 form. This will ensure all dealer information is correct in our systems including the KOHLERGenerators.com Dealer Locator.

## Notification Settings

Do not edit your email here: the notifications will default to the email address under 'Locations' (see 'Locations' section).

## 4 E-Commerce Settings/Assignments

These settings are not needed in the Kohler system as e-commerce is not currently enabled.





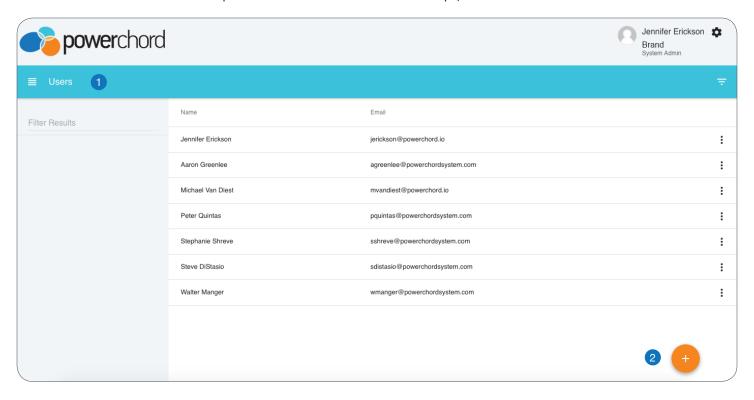


#### Users

Add or edit user accounts - a user must be created for any person within your dealership who you would like to have access to the administration area. Note: Only those with 'organization' admin access are able to create or delete users.

#### Add or Delete Users

To add users, click the orange + button in the bottom right corner of the screen. Simply add their name and email address to create their user account. To delete the user, click the three dot menu next to their name and select 'Edit User'. Click the drop down arrow next to their memberships, and click the trash can icon.



#### **User Roles**

Please note when you add users, there are different types of user roles that you can set up for your organization, with different levels of permissions.

- Reporting Users: Can view reports and site metrics
- Content Users: Same permissions as Reporting Users, plus can edit site content
- Organizational Users: Same permissions as Content Users, plus can edit Organizational Details (Hours of Operation)



# **CMS** Features

## Locations

#### Locations

Kohler will update the location information on your behalf via a weekly file. Any changes will need to be communicated to Kohler in advance. This will ensure all dealer information is displaying correctly on KohlerGenerators.com Dealer Locator and your custom site.

Any changes made here will be overridden by the file updates. Only store hours will not be overridden.

#### Location Details

View and verify your store name or address.

### Geographical Information

Your pinpoint is created based on your store's latitude and longitude. If your pinpoint is wrong please work with your Kohler rep to fix.

#### Contact Information

View the contact information that displays on your website. If anything needs to be changed, please reach out to Kohler. Any changes made here will be overridden by the file updates.

**Note**: This is the email address that will receive your site's leads.

#### 4 Location Hours

To add or edit hours, click '+ Hour Entry'. Open and close times should be listed on a 24-hour clock, and applicable days of the week selected.

If your store hours vary, click '+ Hour Entry' to add hours for those days. Any days that are not selected will be set to Closed.

Note: Click 'Submit' to save all changes.

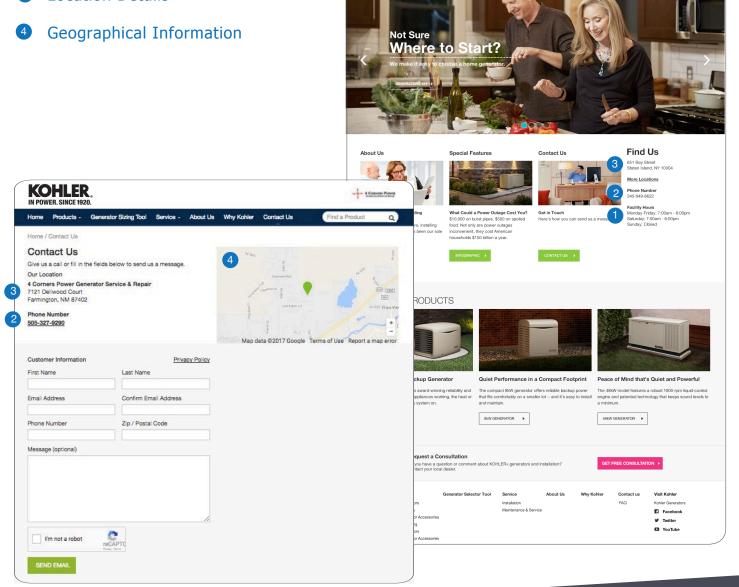
	Location Details		
	Name Test AM Dealer		
	Address 1 100 2nd Ave S	Address 2	
	City	State	
	St. Petersburg	FL	
	Postal Code	Country	
	33701	USA	
2	Geographical Information  The Date Wilson of Section of Use Report a map error  Latinude  27.769252  Geographical Information  Latinude  Latinude  27.769252  -82.634429		
3	Contact Information		
	Type Phone	Value	
	Phone 727-823-1530 + CONTACT OPTION COPY PRIMARY CONTACTS		
4	Location Hours		
	Hours	Days	
	Open Time Close Time 08:00 to 17:00	SUN MON TUE WED THU FRI SAT	
	+ HOUR ENTRY COPY PRIMARY HOURS		



# Visual Guide: CMS Features

Home Page

- Store Hours
- Contact Information
- 3 Location Details



**KOHLER** 

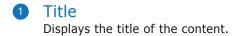
Request a Consultation



HALLIGAN Platinum De

# **CMS** Features

Content



Content Types
There are four different types of content:

#### **Dealer Carousel Item**

Create or edit a home page carousel image.

#### **Dealer Content**

Edit the About Us and Maintenance Service page.

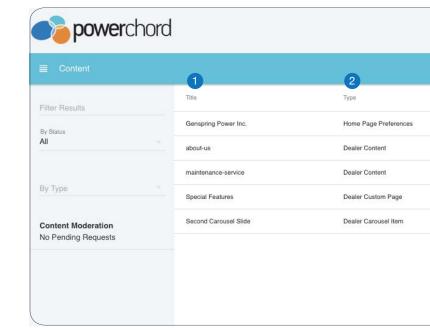
#### **Dealer Custom Page**

Create or edit the Special Features page that can link from your home page or carousel.

#### **Home Page Preferences**

Add or edit your store logo to display in the header of your website.

**NOTE**: Kohler will provide quality assurance checks for logo sizes, carousel artwork, special features pages, and Dealer Content copy. Upon submitting any of these site edits, Kohler will review them and either reply with suggested edits, or publish the changes. Check the Content Moderation tab for any changes that may be pending review.





# **CMS** Features

## Carousel Item Content

- Content Title (Optional)
   Title of the page (does NOT display on the Dealer site).
- Title Enter main text to display over the image in the center.
- 3 SubTitle
  Enter secondary text to display over the image.
- 4 Link Text
  Enter text to display on the call to action button.
- Enter relative path if linking within dealer site (only the portion of the URL after kohlergeneratordealer.com). Enter full path if linking to an external site.
- 6 PDF Download

  To link the carousel to a PDF, drop the file here.
- 7 Text
  Enter tertiary text to display over the image.
- Image
  Image upload to display in rotating carousel on the
  Home page of the Dealer site. Minimum width is
  1500 px, minimum height is 500 px.
- 9 Image Caption Enter text for Alt text - use copy that briefly describes the image
- 10 Image Link

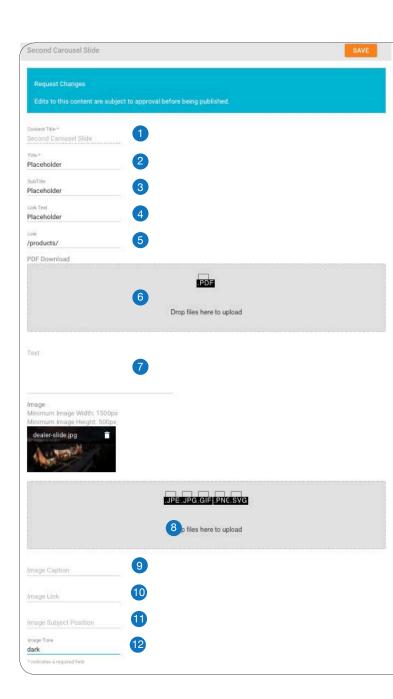
This is not used and can be left blank.

for a dark image with light text.

- Image Subject Position
  Enter "left" for copy to display right of the subject or
- "right" to display copy left of the image subject.

  12 Image Tone
  Enter "light" for a light subject with dark text or "dark"

**Note**: When finished editing, click the 'SAVE' button in the gray header. Kohler will review the content and reply with suggested changes or publish to your site.

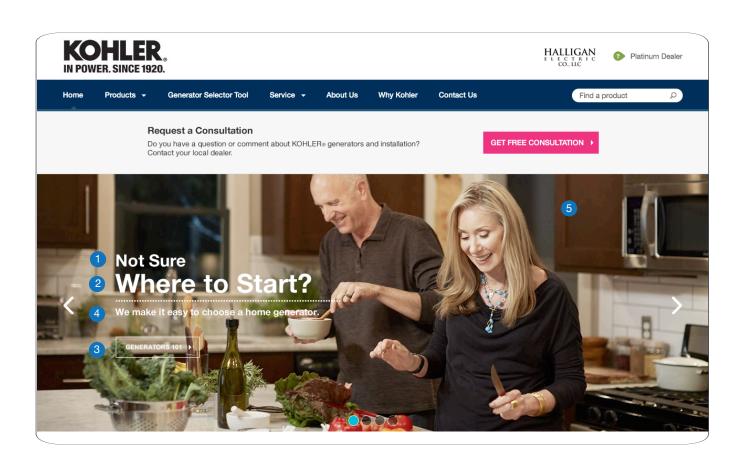




# Visual Guide: CMS Features

Home Page Carousel

- 1 Title
- 2 SubTitle
- 3 Link Text
- 4 Text
- 5 Image





# **CMS** Features

# Dealer Content: About Us Page



Edit the content on your About Us page to help your business stand above the competition. A simple editor allows you to include the following styling:

- Bold
- Italics
- Underlined
- Bulleted List
- Numbered List
- Change Font Size
- Left-pointing arrow undo change
- Right-pointing arrow redo change

#### 2 Content Title

This is the title of the page and cannot be edited.

#### 3 Teaser

This is the short copy that displays on the home page of your site under the 'About Us' section. Generally you should make this the first sentence of your Text copy (see 4: Text).

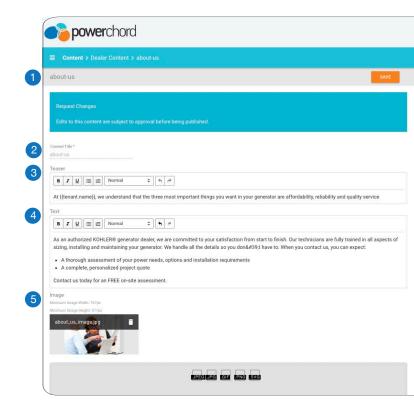
#### 4 Text

This is the copy that displays on the 'About Us' page of your website.

### 5 Image

Upload an image of your showroom, staff, or an installation. This will display on the homepage of your site and on the 'About Us' page. Minimum image width is 767 px and minimum image height is 511 px.

**Note**: When finished editing, click the 'SAVE' button in the gray header. Kohler will review the content and reply with suggested changes or publish to your site.





# Visual Guide: CMS Features

About Us

- Content Title
- 2 Teaser
- 3 Text
- 4 Image







# **CMS** Features

## Dealer Content: Maintenance & Service



Edit the content on your Maintenance & Service page to help your business stand above the competition. A simple editor allows you to include the following styling:

- Bold
- Italics
- Underlined
- Bulleted List
- Numbered List
- Change Font Size
- · Left-pointing arrow undo change
- Right-pointing arrow redo change

#### Content Title

This is the title of the page and cannot be edited.

3 Teaser

This can be left blank as it does not display on the website.

4 Text

This is the copy that displays on the 'Maintenance & Service' page of your website.

5 Image

Upload an image that best represents your maintenance and service offerings. This will display on the 'Maintenance & Service' page. Minimum image width is 767 px and minimum image height is 511 px.

**Note**: When finished editing, click the 'SAVE' button in the gray header. Kohler will review the content and reply with suggested changes or publish to your site.

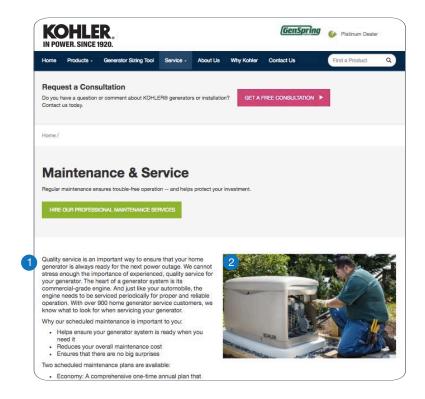




# Visual Guide: CMS Features



- Text
- 2 Image





# CMS Features

# Dealer Custom Page: Special Features



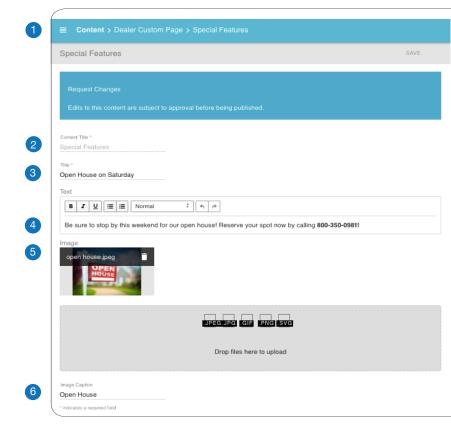
You can create a custom page within your Kohler website that can be accessed from a home page teaser or from a carousel image.

- 2 Content Title
  - This is the title of the page and cannot be edited.
- Title
  This is the title of your page.
- 4 Text
- Text that displays on the custom page.
- Image Image that displays on the home page teaser and on the custom page.
- 6 Image Caption

Alt-text copy - use copy that briefly describes the image

Note: When finished editing, click the 'SAVE' button in the gray header. Kohler will review the content and reply with suggested changes or publish to your site.

Note: As a reminder, the teaser text and title that appears on the Homepage can be found under "Homepage Preferences'.

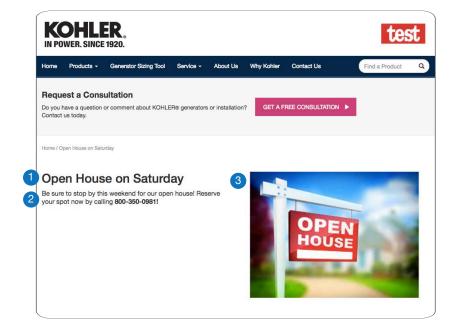




# Visual Guide: CMS Features

# **Special Features**

- Title
- 2 Text
- 3 Image



# **CMS** Features

## Home Page Preferences



This page is used to update your store logo, featured products and other custom elements of your home page.

Content Title

This is the title of the page and cannot be edited.

3 Logo

Drop an image file of your logo over the gray box for upload. The image should be a minimum width of 140 px and a minimum height of 90 px, with as little space around the logo as possible.

If no logo is uploaded, your store name will be shown in the header in regular type.

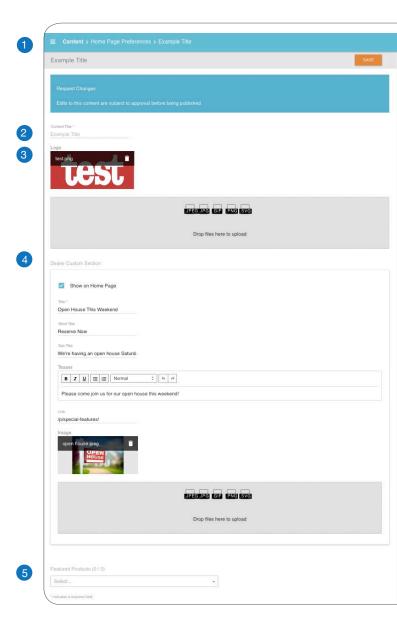
## 4 Dealer Custom Section

Choose to show your custom special features page preview on the home page of your website, including the title, short title (which is also the call to action), sub title, teaser text, link and image.

- If the home page content will link to a pdf or external website, list the URL.
- If the home page content will link to a custom page, type /p/special-features/ to direct the home page to your custom page

#### Featured Products

Select up to three products to be featured on your home page.

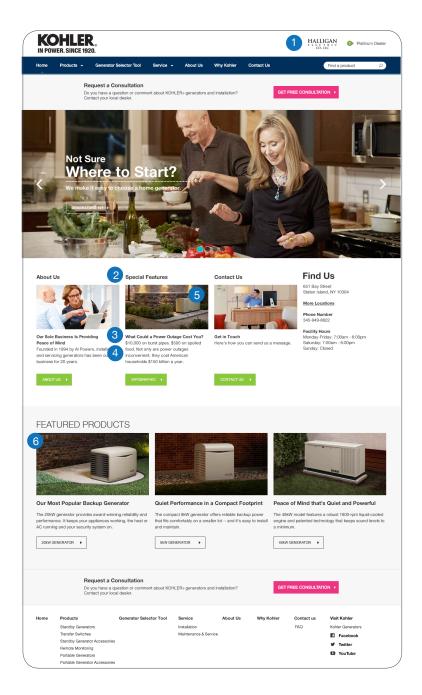




# Visual Guide: CMS Features

# Home Page

- 1 Logo
- 2 Dealer Custom Section Short Title
- 3 Dealer Custom Section Sub Title
- 4 Dealer Custom Section Teaser
- 5 Dealer Custom Section Image
- 6 Featured Products





# **CMS** Features

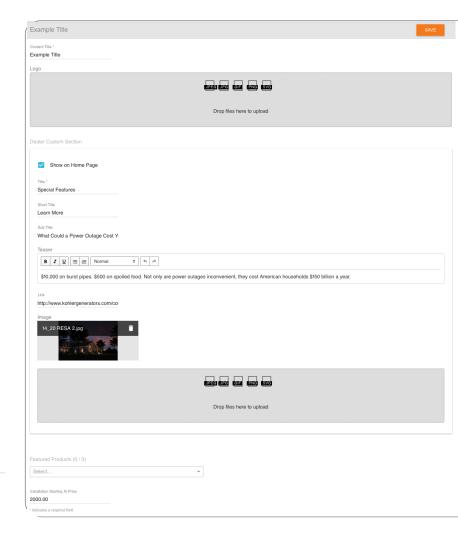
# **Installation Page**

## Dealer Customizable "Starting At" Price

You can customize the starting at price for your installations. Go To "Content", then "Home Page Preferences." This customizable field is at the bottom. Click "Save" when complete.

Installation Starting At Price 2000.00

\* indicates a required field





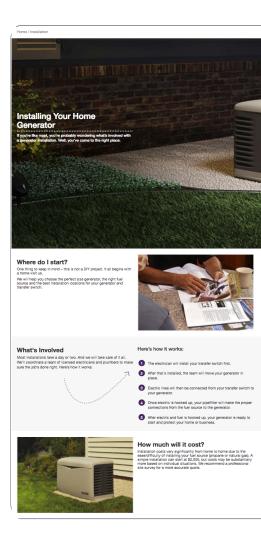
# Visual Guide: CMS Features

## **Installation Page**

Customizable "Starting At" Price

## How much will it cost?

Installation costs vary significantly from home to home due to the ease/difficulty of installing your fuel source (propane or natural gas). A simple installation can start at \$2,000, but costs may be substantially more based on individual situations. We recommend a professional site survey for a more accurate quote.





# **CMS** Features

## Financing Page



This is the title that displays on the page and can be edited.

- Text Add in a description about your financing offers.
  - Image
- Optionally, drop an image file to complement your financing offer description.
- 4 Image Caption

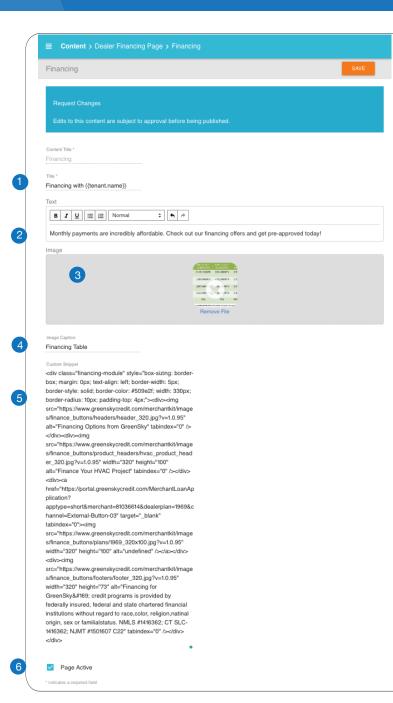
Describe your image so search engines know what your image is about.

6 Custom Snippet

Insert your custom button code here. Note, this code will allow the button to render on your site.

6 Page Active

Check this box to make your financing page appear on your site.

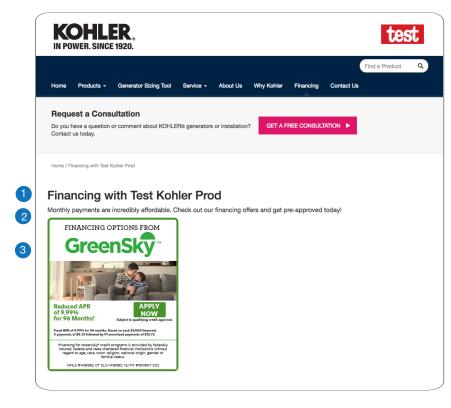




# Visual Guide: CMS Features

# Financing Page

- Title
- 2 Text
- 3 Custom Snippet





# **CMS** Features

Reporting: Conversions



Use the conversions report to view the details of leads generated on your website.

2 Date Range

Select the start and end date for the range of time you would like to view.

3 Form Types

Select the report type that you would like to view.

4 Status

Select if you would like to see the results for open or closed reports.

6 Run

Click the orange 'Run' button to see the results of your data selections.

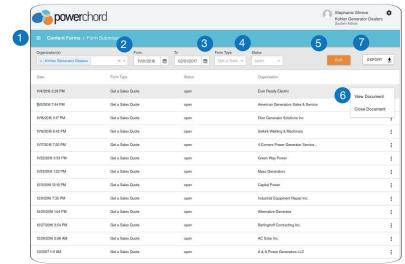
6 View Details

To view the lead details, click the three dot menu on the far right and select 'View Document'. If you are finished with the lead, you can click 'Close Document' to close the lead.

**Note:** When you are viewing the lead details, if you are finished with the lead, click the orange 'Close Document' button. If you want to keep the lead open, click 'Cancel'. If you do close the lead, you can still view it by selecting 'closed' in the status drop down in the header.

Export

If you would like share this data with others in your organization, click 'Export' to export the report as an Excel file.





#### Why would you buy an additional URL?

A shorter URL grabs a consumer's attention and will be easier for them to remember. You want consumers to be able to memorize this url so they can type it into their address bar when they go online. This will increase direct traffic to your site. Vanity URL's should be used for marketing materials such as:

- · Business cards
- Car wraps
- Newspaper ads
- · Business flyers

#### Where do I buy a URL?

URLs are purchased from a registrar. Examples of registrars include GoDaddy, Namecheap. <u>Here's an article</u> reviewing registrars to help you make the right decision.

#### How much does a domain cost?

Prices vary by registrar but .coms are generally available for about \$9.00 for a year.

#### How long should I own my URL?

We recommend 2 - 5 years. Pro tip: Ensure auto-renew is set to 'on' to prevent losing it.

#### What if someone already owns a URL I wish to purchase?

Visit whois.com to find out who owns it. Contact information will be listed in most cases. If you wish, you may contact the owner to see if he or she would be interested in selling it.

#### What do I do with the URL once I purchase it?

Make sure it is set up to forward to your microsite. Test it yourself to make sure it works. For example, if you purchased 'yourdealername.com' make sure it forwards to 'dealername.kohlergeneratordealer.com'. Put it to use by advertising it on business materials!

#### What if something isn't working?

Contact your registrar. They should offer 24/7 support.



# Questions?

Contact Us



800-350-0981

customersuccess@powerchord.com

PowerChord Global Headquarters: 360 Central Ave. Suite 500 Saint Petersburg, Florida 33701

## **North American Hours of Operation**

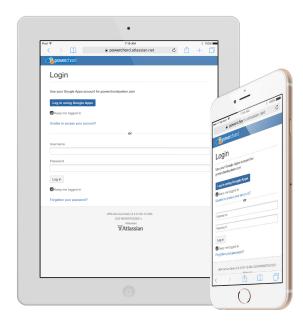
Monday through Friday 8:30am - 5:30pm ET

## **European Hours of Operation**

Monday through Friday 9:00am - 11:30pm CET

For everyday technical assistance, please call or email us.

Our Customer Success team provides local support for questions and issues that range from resetting passwords to updating featured products on a client's local site.



Access the Admin Portal: admin.powerchord.io

